

# The Journal

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50 cents (Tax included)

## Project may stymie Solano

■ *Stroll makes contingency plans; businesses bracing.*

By Greg Hugunin

ALBANY—The upcoming construction project on Solano Avenue has been delayed for up to a month and a half, and the Solano Stroll might now have to make a right turn when it reaches Key Route Boulevard.

Originally scheduled to begin in early March, commencement of the six-block project has been pushed back to mid-April, rendering completion in time for September's Solano Stroll a tentative goal at best. In the meantime, city staff is further revising plans to help the \$2 million project go smoothly, although some fear the construction will drive away consumers to the point where some businesses might go under.

"There are definitely businesses

that are going to fold, suffer a lot," said Lisa Bullwinkel, executive director of the Solano Avenue Association. "A lot of people are going to have to bite the bullet."

As for the possibly shortened Stroll, a decision that would be made by the association, Bullwinkel said businesses along the six blocks of Solano between San Pablo and Key Route would be provided with vending/display spaces further up the

See SOLANO on page 7



'Botts Dots' outline the curb hub at Solano and Evelyn.

Greg Hugunin

## Water, water, everywhere

■ *Relentless rains turn the soil to mush, leaving trees and a retaining wall as casualties, but things could have been far worse, officials say.*



By J.R. Deaton

EL CERRITO — Despite downed trees, overwhelmed retaining walls, full flood drains and the creation of the "all new San Pablo Avenue Urban Waterway," the City survived the latest El Niño onslaught with all systems intact.

Mori Struve, El Cerrito's Maintenance and Engineering Services Manager, said "we have been preparing all year" for El Niño and that there are no major problems in the City's flood control system. "All the drains are working well," he added. Struve said the Measure J bond issue passed in 1993 has allowed for the construction and repair of storm drains and that has made a big difference. "It was a lot worse three years ago," he explained. Struve noted that newly installed pipe structures called "trash racks" have been placed into several City creeks and these racks filter out debris to keep the water flowing to the Bay. "If the rain really keeps coming down over the next few months we could have problems, but there's nothing particularly ominous right now," he said.

One drainage problem occurred when a creek parallel to Hotchkiss exceeded the capacity of the culvert underneath Pomona Avenue during Saturday's heavy downpour. With a steady heavy runoff feeding it from the hills, the creek sought another route and went up over its banks, hiding the sidewalk as it poured into yards and accessory buildings across the street. A break in the rain and some work by city crews to clear accumulated debris from the opening of the culvert helped tame the flow.

On Monday crews came and removed several

See WATER on page 19



Top, A Pomona Avenue resident is stranded on her porch as water from a nearby creek overflows into her back yard. Center, a tarp covers the area where a retaining wall at St. Jerome's collapsed. Bottom, John Pedersen works to remove rain-weakened eucalyptus on his property near Lambrecht Court.

Top: Diana Treadway. Middle and bottom: J.R. Deaton.

## Council will hear redevelopment critique

By Chris Treadway

EL CERRITO — It will come after the fact, but City Councilmember Mark Friedman said he and his colleagues will formally review a page-by-page critique of the "1997 Implementation Plan of the El Cerrito Redevelopment Agency" adopted by the council Dec. 15.

The analysis was compiled by freshman Councilmember Larry Damon based on comments he gathered from constituents. Damon hoped to have the comments incorporated into the plan when it was filed with the state, and sought a delay in the vote. But with the filing deadline looming, his was the lone council vote against approving the plan without revision.

The fact that the council now plans to review the comments and criticisms and possibly revise the document may be indicative, however, of the changed atmosphere in local elected government since last November's election.

Damon, a past redevelopment critic, and Friedman, this year's Redevelopment Agency chair, sat down with *The Journal* last week to discuss the plan, the compiled comments and the future course of redevelopment. The primary topic was the collection of comments made alongside the pages of the 26-page Redevelopment Agency implementation page. Comments ranged from questioning stated policies and goals (the continued inclusion of housing at the Plaza being the most notable), to pointing out editing errors and ways things could be better presented.

Damon had submitted the comments to colleagues for their review in December and was growing frustrated at not hearing back from any of them.

That changed two weeks ago when Damon and Friedman discussed the critique and how it would be addressed. "The people who helped me said 'Look, we've put a lot of effort into this. Where's it going?'" Damon

See CRITIQUE on page 19

## Common ground crucial as city grapples with budget gap

El Cerrito city council members Mark Friedman and Larry Damon are not what one would call ideological twins, but they see eye-to-eye in several ways that give them common ground for working together.

And common ground may be crucial as the city readies for the coming fiscal year and a looming budget deficit.

Another ballot measure seeking approval of a parcel tax to bolster city revenues is almost certain, but Damon said he needs assurances before he will back any such effort, and that backing will be needed if any measure hopes to get the needed two-thirds approval. Measure H, a November 1996 proposition that would have funded a fire suppression assessment district, went down to a decisive defeat.

Turning that around will mean mending fences and allowing more outside scrutiny of the way the city conducts its business.

But Damon himself has to first be convinced of the need to ask voters for additional funds. He sets three criteria for which he would endorse a ballot measure:

The first would be proving the need for a ballot measure. "That leads to the question of what have we

See GROUND on page 19

## EC council shies from tobacco investment stand

By J.R. Deaton

It was either tilting at windmills or the opening move to make El Cerrito's finances more socially responsible. Councilmember Mark Friedman introduced a resolution at last week's city council meeting that would have instructed the City Treasurer to "avoid investments in companies which derive 15 percent or more of their revenues from tobacco products." It failed to pass with two for, two against and one abstention.

The resolution also urged the California Legislature to divest state funds in companies that profit from tobacco products and it asked the Local Agency Investment Fund to create a separate fund for tobacco-free investments.

LAIF is an investment group created by the State Treasurer's Office so local governments can pool their funds to invest hundreds of millions of dollars.

A staff report to the council states that LAIF "does not involve itself in social investing," and that the investment group would not be able to administer a tobacco-free investment policy specifically for El Cerrito.

Friedman acknowledged that "Little El Cerrito is not going to change California's policy," but he said if several cities started to divest of tobacco profits "it could have a positive impact on society as a whole." Only one U.S. city, Philadelphia, has divested its public money from tobacco investments. An anti-tobacco

advocate from Alameda who attended the council meeting said San Francisco and Oakland are studying the issue. At the state level, Assemblyman Don Perata is championing a similar measure. Friedman was a former aide to Perata in his days as an Alameda County supervisor.

The staff report noted that Mechanics Bank, the trustee for the city's Employee Pension Trust Fund, indicated it could adhere to a tobacco-free investment policy if so requested by the council. A review of LAIF and Mechanics Bank investments showed neither to be currently invested in tobacco companies, but the report notes "this could change from month to month." The report also notes that a tobacco-free portfolio would likely

earn less than the LAIF average. Had El Cerrito invested its operating cash during the first six months of the current fiscal year in a Mechanics Bank money market account it would have earned 4.5 percent instead of the 5.7 percent LAIF return. That is a difference of \$35,372 during the six month period according to the staff report.

Councilmember Larry Damon said of the resolution: "I think it's symbolic but I don't think it's worth the cost." Damon added that the council should "let these social issues be worked out in a different forum." Mayor Jane Bartke was also against the resolution. If the City started boycotting tobacco profits, "Where do you draw the line?" she asked. Bartke

noted that cars injure and kill people — would a boycott of General Motors be next? "I have a problem with small cities getting involved with money management of this type," she said.

Councilmember Gina Brusatori noted that El Cerrito's elected officials have historically avoided the "Berkeley model of thinking globally and acting locally." But Brusatori said tobacco illnesses do cost the community and that she could back the resolution.

Councilmember Norman LaForce said he would like to see a more comprehensive investment policy that didn't exclude certain investments in an ad hoc manner.

See TOBACCO on page 7



■ Viewpoint

## General Plan process will require close scrutiny

By Peter Loubal

On Feb. 2, El Cerrito's City Council unanimously selected the "MIG" team to help draft our General Plan. The choice is not opposed by concerned citizens. New comprehensive General Plan and Environmental Impact Reports (EIR) are both desperately needed in the aftermath of last year's disastrous Plaza and Del Norte planning fiascos. What worries concerned residents is that the needed work may not be done properly.

For instance, the traffic consultant offers no description of deliverables. In a proposal produced by another non-selected group of teams, the same traffic consultant at least provided a five-page overview of main tasks. Surprisingly, the word BART does not appear in this text. How can we plan without considering if the patronage at the El Cerrito BART stations will grow at 1.5 percent annually to double in 48 years (an overall BART system projection), or at 7 percent annually to double in 10 years (one year's patronage increase at the Plaza)? The Richmond BART line now operates at near capacity in the peak direction. Will capacity be increased? Will the growing traffic be handled by buses or carpooling? Will telecommuting come to the rescue? Can El Cerrito, with BART's help, become more of a destination of transit trips rather than only an origin?

On its first page, the proposal correctly points out that San Pablo Avenue holds out the greatest promise, but this cannot be achieved if we don't resolve the traffic issue. They propose meetings with Caltrans, other cities, etc. Who are they kidding? Any realistic plan to "calm traffic" while providing an "overflow traffic reliever," and not destroying the surrounding residential neighborhoods, cannot be done for the \$30,000 earmarked for transportation (out of a total \$200,000 consultant fee). They probably won't even be able to tell us how much of the San Pablo Avenue traffic is freeway overflow and what proportion of locals prefer to cut across town so as not to be caught in the congestion.

Some of the selected consultants have in the past shown a lamentable readiness to adjust their findings to what they perceive are the goals of "City Hall." They also displayed little regard for citizens' wishes and rights as compared to management's views. This seems to be a prerequisite for being a successful consultant in California. Still, the MIG team has the professional ability to produce good work given the right circumstances, and it is up to us residents to make sure study results are of acceptable quality.

When thoughtful and sincere city hall supporters such as Alan Miller argue that "the conclusions of consultants can be trusted, since otherwise they could not survive in the professional world", they ignore the fact that any consultant disagreeing with the wishes of officials put their economic neck at risk, not just in El Cerrito but throughout the region. Also, study funds are usually insufficient, and consultants must cut corners by recycling the conclusions of

preceding studies. Bad plans lead to more of the same. It took two years of massive opposition by residents to block the insane Del Norte megatheater plan. The equally ridiculous PDG project, which makes as little sense for our town's finances, is now being built because it did not endanger a specific neighborhood. Meanwhile, not a single consultant stated the obvious: both will serve as prime examples of inept planning far into the future. Incidentally, our criticism applies principally to our city's redevelopment, most of us are happy with how our town is run on a day-to-day basis.

Fortunately, the situation has changed for the better. The factors that led to bad planning on the part of "city hall" are still there. But our new city council no longer seems so hell-bent in promoting bad plans. It realizes that critical voices cannot be contained by curtailing TV coverage and "politeness campaigns." City officials will probably try to bide their time till the opposition is whittled down. It is up to us to send a clear message: "We're still here, we're watching, we've not forgotten, we'll not be fooled."

Now our city, in the next 1-1/2 years, plans to use \$200,000 of our reserve funds, probably more, plus staff and citizen's time. We must

the infirm in the process. We must make sure all plan alternatives are viable, and planning principles acceptable, before they undergo final EIR analysis. Modeling, forecasting and analysis are as important as public participation. We should achieve a viable general plan that does not generate vehement opposition from any large group of residents. The environmental and economic evaluation must predict the effect of planning guidelines and show the actual impacts of alternative plans.

I will focus my comments on the traffic and transportation component, my area of professional expertise. Fiscal concerns are left to others:

Past EIRs tended to grossly underestimate existing and future traffic conditions. Such statements as "traffic on San Pablo Avenue is not so bad", or "future congestion problems will be resolved by extending BART to the north", contradict residents' experience and expectations. They show how past consultants based their analysis on misleading traffic counts or unsubstantiated future predictions. These consultants "massaged" the data to get the result the city wanted. We can no longer tolerate or afford this. Traffic analysis must be based not just on counts, but also on speed measurements and consideration of area-wide travel patterns. Incidentally, Caltrans provides both count and speed measures for selected points.

Technical note. The following shows how easy it is to "fiddle" with data. For example, consecutive peak-period counts on consecutive workdays produced flows at 70 percent, 90 percent, 60 percent, 90 percent and 40 percent of a road's capacity. The consultants interpret this to mean "an average 70 percent capacity utilization". Yet in reality, only the first 70 percent may have reflected a reasonable flow. The two "90 percent days" meant heavy traffic close to capacity. Still worse, the "40 percent day" may have occurred because traffic was at near standstill half the time, while the "60 percent day" was due to a bottleneck upstream with only a portion of the traffic getting through. Correct interpretation: The highway operates at capacity during the peak, drivers adjust by taking other routes and changing travel times to avoid congestion.

In its recent Del Norte report, MIG simply used an outdated El Cerrito measure of "one parking space for each five movie theater seats", instead of the "one space per two seats" requested by the theater company AMC back in 1995. Fortunately any movie theater at Del Norte is now out. Yet the EPS consultants, using flawed logic, tried to prove how economically viable and competitive such a new type of multi-screen theater could be. The major, and possibly deliberate, fallacy of their calculations was that they did not account for the cost of providing adequate parking, a difference of \$10 million to \$20 million. In the earlier Plaza and Del Norte EIRs, the chosen traffic consultants, Fehr and Pierce, alleged lower theater parking needs by the simple expedient of counting on average Fridays or Saturdays, rather than "blockbuster weekends". This, and similar questionable assumptions, produced a substantial underestimation of theater parking demands.

Many similar examples of manipulation and of inadequate analysis have been described in the 135-page "Citizen Response" to the Del Norte EIR, and in a similar document produced in response to the Plaza EIR. Our Del Norte EIR concerns are yet to be answered. The EIR remains uncertified. The Plaza EIR produced a very unsatisfactory set of responses coupled with a "rammed through" certification. Some councilmembers later said they voted to certify "so as to flush out Wilton/Terranomics, the developer." For an example of what was wrong with the Plaza EIR readers are referred to my viewpoint article in *The Journal*, Aug. 21 1997.

A few final points. Our "old" General Plan is actually pretty good and we have produced some excellent studies in the past, like the 1994 Redevelopment Advisory Committee findings. Most residents probably still agree that El Cerrito is "A City of homes" and that neighborhood acceptance is the key to good planning. Any changes in our General Plan must be based on a proper evaluation of economic and environmental consequences, and on consensus.

No more manipulation and game-playing. Also, any major disagreements should be resolved via a referendum by an informed citizenry. That is the democratic way, and that is why we must insist the General Plan and EIR are done right.

■ Letters to the Editor

## Living on the right side of the tracks

Editor:

A lot of you good people out there in East Bay Land missed an historic event on Feb. 2. Despite the pouring rain and the resulting mud, there was joy in Emeryville as those of us who were at the city's modern Amtrak station witnessed the opening salvo for a new five-story office building right across the street.

This isn't just a building. It's the first step in an imaginative City Center planned to wrap around the station. Wareham Development and City leaders deserve gold stars for moving this dream toward reality. The next step will be an apartment building where we fortunate seniors who hope to live there will be able to watch Amtrak trains roll by to our hearts' content. We'll even be able to walk next door and climb on board. It's an unbeatable, happy convenience! Who could wish for more?

Doras M. Briggs  
Kensington

## Short-term civic memory loss?

Editor:

Referring to the January 29 article about Citizens for Responsible Government (CRG) legal fees, I would like to offer some clarification and some preservation of civic memory.

Albany city attorney Robert Zweben has it wrong when he implies that CRG attorney Robert Outis was the instigator of the CRG lawsuit against the city and Ladbroke; he was not. It was a group of us, concerned citizens of Albany, who eventually became the first board members of CRG, and who were in fact the instigators of the lawsuit.

After the narrow passage of the cardroom measure in November of 1994, but before we had formally created CRG as a non-profit organization, we had several meetings in our homes, to consider our legal options and to interview several attorneys including Outis. We asked Outis to represent us, and not the other way around. He was initially hesitant, but eventually agreed.

Outis anticipated it would not be easy, and indeed it wasn't. Researching the records, drafting the complex litigation and attending court appearances took an enormous amount of time. We found ourselves up against an army of expensive attorneys, representing both the city and Ladbroke, and apparently all very well financed entirely by Ladbroke. It would be interesting to know how much Ladbroke has spent on litigation to date.

Zweben cannot pretend surprise to learn that the Albany city council violated state law, the California Environmental Quality Act (CEQA), when, in 1994, it put the cardroom question on the ballot without first ordering an Environmental Impact Report (EIR) as required by CEQA. He, as city attorney, badly advised the council that they could ignore CEQA Prior to the election.

The city council ignored clear explicit requests to order the EIR before it put the cardroom on the ballot. I know, because I, then an Albany citizen, made those requests

both verbally and at council meetings, before the council made its illfated decision. Anyone doubting that need only read the certified transcripts of those council meetings, now filed in the lawsuit.

I remember clearly how then mayor Mike Brodsky deliberately ignored the EIR requests, and had to do so with Zweben's obvious approval. The very assured pro-gambling council majority put the cardroom on the ballot without debate about the need for an EIR. The cardroom promoters had to fear the information that an EIR would provide to the Albany voters before they voted. The fear seemed justified; the cardroom barely squeaked by as it was.

The pro-cardroom campaign that followed in the fall of 1994 was fierce, forceful and frightening. The promoters pulled out all the stops. City Attorney Zweben prepared blatantly biased voter ballot language in violation of the state elections code. The city administration predicted absolute financial disaster without a cardroom. Police chief Larry Murdo campaigned for the cardroom straight from his office on city property, a great model for a presidential candidate to emulate.

The big gambling complex, over two acres in size, was benignly described as a singular cardroom. They called it "gaming" rather than gambling. The pro-cardroom campaign outspent the opponents by more than 10-to-1. Albany City Hall thrilled at the flood of easy money that would flow in, if only the cardroom would be approved. Wonderful projects would abound. Ladbroke sounded like God's answer to an environmentalist's prayer.

In my opinion big time gambling succeeded in penetrating and corrupting Albany's city hall. The job of cleaning up city hall still needs to be done, and only the citizens of Albany can do it. The election this coming November will be important. The time to start is now.

John Shively  
Berkeley

## End 'business as usual'

Editor:

The proposed developments of Cowell Ranch and Tassajara Valley are unacceptable because Contra Costa can no longer afford "business as usual" approval of developments.

Projects supported before I was elected to the Board of Supervisors did not properly consider the effect on our county in terms of traffic pollution and congestion, loss of open space, the need for affordable and mass-transit based housing, etc. Unfortunately, if the County Board of Supervisors sets requirements which the developer doesn't like, the developer can seek approval from

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Letters to The Journal  
P.O. Box 1624  
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adjoining developer can wait for pro-development Board Supervisors elected in the

I feel that the current business skepticism of "business as usual" developments. (This comes from my past position in elected part of an environmental movement. However, avoiding the getting a "business as usual" approval is more complicated just having the current board of Supervisors. Cowell and Tassajara.

Although the current developments are not anywhere close to acceptable, after they come down, we need to think about type of drastically different might be environmentally better to having the developers approval for a huge "business as usual" development in neighboring city or a future

Some of the changes to include:

- 1) drastically reduced number of homes
- 2) major increases in preserved as open space, as important—having the pay for improvement (e.g., and bicycling paths, swimming pools, parks) so the land will serve the community
- 3) helping subsidize affordable and mass transit based housing
- 4) placing most of all the so they are hidden from thoroughfares
- 5) protecting endangered hillsides and streams
- 6) appropriate mitigation ensure that the development own way for all public services
- 7) planning the development reduce the amount of car travel requiring that jobs and services nearby

There is significant pressure the developer to accept a project now, rather than a "business as usual" project three or four years from now. The project getting land use approvals is expensive (consultants, lawyers, etc.) and the landowner is taxes, mortgage and other expenses without any income coming in.

In addition to applying existing county land use rules environmentally protective we also need to change some rules. My proposal to request significant subsidy or affordable housing as a condition of approval for all developments being by the county. This proposal not imply that developments approved if they help subsidize housing we need, but it means rejection of any development that don't meet the requirements.

If you are interested in joining effort to fundamentally change way Contra Costa County approves developments, call me at 374-

West County representative  
the Contra Costa Board of Supervisors

## City leaders need to hear from you

The response to our proposal that El Cerrito move in a timely manner and rename parks in honor of two of its most deserving citizens, has been tremendous. For those who haven't had time to respond, here's the form one more time. Fill out and send (or fax, 339-4066) the form below. Feel free to photocopy and give it to friends, relatives and co-workers. Kensingtonians and Albanians are welcome to join in as well. And thanks to everyone who's taken the time to respond so far.

## To the El Cerrito City Council:

Yes, I would like you to honor two of our most upstanding citizens, Mr. Sundar Shadi and Mr. Elmer Freethy, by renaming parks for each of them. They have been contributing and dedicated members of our community for decades, and deserved to be honored in a timely fashion.

Name

City

You can mail this to The Journal, PO Box 1624, El Cerrito, 94530; drop it off at City Hall, 10890 San Pablo Ave.; or fax it to 339-4066

# The Journal

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### How to reach us

Our phone number is (510) 339-4060. To reach the editors voice mail call (510) 236-9243. If you have news, calendar items of letters to the editor, send them to the Montclair, 5707 Redwood Road, Room 10, Oakland, CA 94619. Or e-mail them to Hillspub@idcom.com Or fax them to (510) 339-4066.

### How to place an ad

The deadline for classified ads is 11 a.m. the day before date of publication. To place a classified ad, call (510) 339-8777, fax (510)

339-6010 or come in person to 5707 Redwood Road. To place a display ad, call (510) 339-4030.

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Letters to the editor must concern Albany/El Cerrito issues. They should not exceed 750 words. Letters may be edited for clarity. We reserve the right not to publish a letter. Letters must include the name, signature, address and phone number of the writer.

### Deadline

Items for publication should reach us 10 days in advance.



# Albany music program enjoying renaissance

## Special to The Journal

Students at Albany High School are studying in portables, the basketball and volleyball teams have their home courts in places as far away as Alameda. But there is at least one activity that is flourishing: the Albany High School Music Program.

Just four years ago, the instrumental music program at Albany High was in serious trouble. Part-time teachers came and went, three in less than a year. Morale was low and many feared the program was doomed. But under the leadership of Tom Lilienthal, in a very short time, instrumental music at AHS has experienced a stunning renaissance.

Last December, the AHS Jazz Band was awarded the prestigious "command performance" rating by judges at the Redwood Empire Jazz Festival, an event that includes schools from all around Northern California. The Jazz Band also won second place in the big band competition, though it was its first-ever appearance as a big band.

And there's more. The Jazz Band, competing at the California Music Educators Annual Jazz Festival at Pittsburg High School, won a unanimous "excellent" rating, and a "superior" evaluation in the sight reading category.

Lilienthal, in addition to leading the Jazz Band, also directs the Concert Band, which has many gifted musicians and has performed with distinction at several music festivals. And this year, for the first time ever, a Symphonic Band is part of the curriculum, helping young musicians fill in the gaps of their musical education so they can



The AHS Jazz Band received the prestigious 'command performance' rating by judges at the Redwood Empire Jazz Festival last December.

make the transition to Concert Band.

In addition to teaching the Concert, Symphonic, and Jazz Bands, Lilienthal has created an "Intro to Rock" class that gives students with little musical background an opportunity to learn to play the guitar. And during his free time at lunch, Lilienthal has assembled a Rhythm-and-Blues ensemble that will undoubtedly add to Albany High's growing musical reputation.

Referring to the R&B Band, Lilienthal said, "I don't want to sit somewhere and just eat my lunch. I'd rather be involved with a bunch of kids doing something they want to do. It's something they volunteer to do on their own time. They're here three times a week during their lunch break, and as anyone will tell you once they've heard them — they're on it."

## El Cerrito High School lands major grant funding

El Cerrito High School is the newest school to win Leadership School funding from the Bay Area School Reform Collaborative (BASRC). BASRC funds are part of the \$5 million Hewlett-Annenberg Challenge Grant designed to stimulate educational reform. The \$308,000 funding to El Cerrito will cover the first 18 months of a four-year grant cycle.

El Cerrito High has undertaken a number of reforms in recent years

as a way of meeting the changing needs of students. Past reforms have included de-tracking classes and instituting a Block Schedule.

The BASRC grant will build on these by focusing its classroom curriculum on the standards being set forth by the State of California and the school district.

The BASRC grant funds will largely be used for project coordination and for extensive staff training.

This training will include incorporation of the standards in the school's curriculum, developing ways for all students to meet the standards, and training in the best ways to use technology to help students achieve.

The BASRC grant will also help El Cerrito High make full use of upcoming Digital High funds.

This \$427,000 in state monies, expected by summer, will allow the school to purchase computers and computer-related equipment for student use. Coupled to both grants is an evaluation program designed to inform the school and the community of successes and provide leadership to other schools.

professions.

"What's more," Kagawa added, "when we ask colleges what will give kids an edge for admission, they say they are looking for young people with a passion. Kids who participate in a music program — especially one like what we now have at Albany High — show they are willing to work hard and take that extra step. Why? Because they love it. That is passion. And both Tom and the kids show that passion every day."

Lilienthal said he is "committed to building the Albany Music Program into one of the very best in the Bay Area."

He hopes one day soon to form a full orchestra at Albany High, one that will include a full string section. Lilienthal also aspires to teach "Bach to rock," a music appreciation class called that would cover the classics and all types of music. "The great thing about that class is it would be available for kids who did not get involved in music beginning in the fourth grade," Lilienthal said. "I can teach those kids all the various eras of classical, different kinds of jazz, rock and roll, R&B, third world music — whatever. There's so many different types of music that is exciting. The possibilities are endless."

Next month, Lilienthal will be taking music students to perform at the Santa Cruz Jazz Festival. Students will be leaving after school on Friday, March 27, and returning home Sunday afternoon. With characteristic enthusiasm, Lilienthal said "This is pretty much an all-Northern California affair, a really big festival. I've never taken Albany before. It is going to be exciting."

## Albany will fund needed repairs for Catherine's Walk

By Greg Hugunin

ALBANY—The City Council last week unanimously approved the use of \$15,000 from the Landscape and Lighting Fund to repair the stairs at Albany's Catherine Walk.

The stairway, previously known as Sunset Walk, was renamed Catherine's Walk in 1997 in honor of local writer Catherine Webb after she passed away. The concrete and wooden stairs were, however, as one *Journal* reader pointed out shortly thereafter, in state of disrepair, which led to the city's decision to improve

the Parks and Recreation Commission recommended the project, the first of a number of recommendations that will be made as the commission decides how best to spend the \$170,000 city has available over the next five years as a result of

recent bond refinancing. Repairs, which will focus on the wooden stairs, will be taken place in mid-spring, states a staff report.

Also, says the report, "there remains considerable work to bring the remainder of the walk to modern health and safety standards" once the wood stairs are taken care of. Preliminary estimates place the costs at \$50,000, and the project will be added to the city's \$17 million list of unfunded capital needs.

"I'm very pleased we found the money for this project. It's been a long time coming," said Councilmember Jon Ely as the first set of repairs, presented as a consent calendar item, were approved.

According to City Administrator Daren Fields, other possible repairs enacted with the \$170,000 could include rehabilitating tennis courts or park improvements.

**Classified: 339-8777**

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# A crucial vote for West County children and schools on June 2

This West County School Watch is co-authored by Charles Ramsey, Adrienne Harris Pitts, Diana Easton, Karen Leong Fenton, and Glen Price.

On June 2, West County voters will have a tremendous opportunity. For the first time in a generation we have before us a bond measure seeking voter approval for urgent capital improvements in our schools. This opportunity could not have come at a better time. With enrollments rising and the K-3 class size reduction program solidly in place, our aging school facilities are under heavy strain. There is no middle school in the city of Richmond, and our five existing district middle schools are overcrowded.

Throughout West County, there is an emerging sense of optimism and pride in our schools but the same, sadly, cannot be said of our school facilities. On June 2 we can make a difference as a community, passing a bond measure that begins to make the investments our schools desperately need and our West County children deserve.

The opportunity to vote on a

## The WCCUSD Middle School and Facilities Renovation Bond

school bond is something most other districts take for granted and many of our neighbors have recently made substantial investments in their schools. The Vallejo City Unified School District, for example, recently passed a \$133 million dollar school bond for a district less than one-half the size of our own. Unfortunately, our district was, until last year, restricted in placing bond measures before the voters because the district's credit rating was too low following its bankruptcy in 1990. However, the district's solid financial management during the recovery period has resulted in an investment grade rating, giving the school board the opportunity to seek bond financing for critically needed projects.

### A bond measure with powerful districtwide impact

In January, the WCCUSD school board unanimously voted to place a \$40 million dollar bond on the June 2 ballot to build a new middle school and renovate school facilities

districtwide.

The centerpiece of the bond is a new middle school serving students from the City of Richmond. The opportunity to build a new middle school has been long awaited as existing district middle schools are, without exception, overcrowded. The district's Middle School Task Force consisting of parents, teachers, community members, and principals has cited overcrowding as a major impediment to the ability of our middle schools to serve children in this very vulnerable age group.

The new middle school will be constructed at the site of the former Harry Ellis High School on property already owned by the school district. The construction of the school improves conditions for all middle school students districtwide by reducing overcrowding and enabling neighborhood schools. For Richmond students, it greatly decreases the now extremely burdensome bus commute many must take to get to middle school.

The bond also seeks funding to engage in urgently needed facilities renovation projects districtwide. Projects include fixing leaky roofs, repaving crumbling playground surfaces, providing network infrastructure for classroom computers, retooling science labs, and replacing faulty heating systems. Virtually every school in the district will receive assistance through this bond funding and they need it desperately

with the average age of district schools being over 45 years.

### Why a bond measure?

There are a number of ways school districts in the State of California can fund construction and renovation projects. Because of our bankruptcy settlement, our district is precluded from obtaining funding for new school construction from the state. Such funding would not be available in any case for construction of the new middle school because it is allocated only to areas where there is substantial population growth.

On Dec. 22 of last year, the school board held a special study session with school finance experts to explore how best to finance the construction of the new middle school and school renovation needs. The school board showed substantial benefits over other mechanisms including the guarantee that bond funds must be invested for the specified capital projects.

### Survey provides basis for scope of bond

To be passed into law, bond measures must be approved by two-thirds of voters. To ascer-

tain voter sentiment in relationship to a possible bond measure, the school board commissioned a survey of district voters. The survey showed broad public support for a bond of \$40 million. The survey data provides optimism that, with a vigorous public education effort around the need for the projects funded by the bond, it will garner the two-thirds vote necessary for passage. While the survey found that voters may have approved a higher amount and while district capital facilities needs exceed the \$40 million sought by the bond, the school board decided to ask voters only for the more modest amount decreasing voters' tax burden and increasing the likelihood of passage.

### A time for unity

There is a sense of emerging pride in West County around our schools. Having fought back from our bankruptcy, it is now time for us to begin the critical investments our schools need and children deserve. Between now and election day on June 2, parents, teachers, business people, community leaders and neighbors throughout West County will be organizing to ensure the success of this



## West County School Watch

By Glen Price

campaign. Too often we divide us. But this is an opportunity to unite as a community to do the right thing for our sacred resource, our children and youth. As your elected school board, we passed a resolution calling for the election on a unanimous vote. The campaign to pass this measure will be an active one and it needs the support of concerned citizens. We look forward to your support and take this critical step forward.

The authors are members of the WCCUSD School Board.

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## Albany PTA Council News

By Belinda Lum

School District Community Hotline: 510-869-3715—call this number to receive the most current information regarding school facility issues.

There is NO SCHOOL Friday, Feb. 13 and Monday, Feb. 16 because of Presidents' Day holidays.

### PTA meetings

• Marin School PTA meets tonight at 7 p.m. in the multi-purpose room.

• Cornell School PTA meets Thursday, Feb. 19 at 7 p.m. in the multi-use room.

### School board meetings

• Board of Education meets on Tuesday, Feb. 24 at 7:30 p.m. in Cornell multi-use room.

### Special meetings

• A district wide, K-12, forum on the Language Arts curriculum is scheduled for Wednesday, Feb. 25 at 7 p.m. in the AMS Library. Drew Kravin from the County Board of Education will speak at this meeting which is sponsored by the site PTA Parent Education Committees.

If there is a school-related event you would like to add/correct here, call Belinda Lum at 528-2429 or e m a i l : Robert.Marshall@schwab.com

Special events, newsletters, and much more about AHS and AMS can be accessed at the following web sites: AHS Web Site: <http://www.citynight.com/ahs> AMS Web Site: <http://www.dnai.com/~amscofra>



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The way to a lover's heart is through Italy...via Ultra Lucca on Valentines Day. This Italian culinary marketplace explores the core of "Festa di San Valentino". The allure of their edible treasures and fine spirits will make it easy to say "from Italy, with food, wine and love." All you have to do is stop in, and bring the romance home.

Ultra Lucca's genuine Italian cuisine dates back over 100 years. Founder Annibale Giovanni Ferrari came to America at the age of 17. He brought his passion for Italian food along with his expertise in preparing it from Parma, Italy. In 1919, he opened his first store in San Jose. Generations later, his grandson, Paul Ferrari, is carrying on the family tradition and providing a hub for those of us who cannot resist a great Italian meal.

The selection of wines at Ultra Lucca can be likened to a "walk through Italy." Northern, Central and Southern Italian vineyards are all represented. From the world's most romantic city, Venice, comes Ruggieri Prosecco, a sparkling wine with a bright fruity taste. Young and fresh, this simple wine has been recognized as the region's recent "best" by Gambero Rosso, Italy's leading Wine and Food magazine. According to the locals, "Nothing goes on in Venice unless it is lubricated by Prosecco."

To top off your Valentine celebration, Ultra Lucca has not forgotten "sweets to the sweet". The irresistible Fig Almond and Mascarpone Torte will warm any heart. Sure to inspire a smile are the Krumiri Butter Cookies, first shaped and baked by hand by Domenico Rossi in 1878. These cookies are also available in decorative tins for a special gift item.

It is clear that the way to a person's heart can be paved by the stomach when you experience Italy at Ultra Lucca. Everyday fare is so delicious you will find yourself craving a visit for lunch or take-out. Treat your special someone by sharing the great food and spirits found there and simply say, "That's Amore!"

Located at 4001 Piedmont Ave. 547-7222, 6119 La Salle Ave. Montclair 339-9716, 2905 College Ave., Berkeley, 849-2701, 107 Town Center in Corta Madera, (415) 937-4327. East Bay hours are 9-7 Mon-Sat., 10-6 Sun. Inquire about food service catering, (510) 450-8234.

## BUSINESS FOCUS

by Laura Fischer



## Police Reports

### Residential burglary results in major loss

William-Arthur Haynes

**EL CERRITO** — On Jan. 20 two burglars were seen entering a residence on the 300 block of Behrens St. The burglars ransacked the house and left with items walking northward. The loss was estimated at \$55,900. Police received descriptions of two females. No arrests have been made.

Sometime between 5 a.m. on Feb. 1 and 11:30 a.m. on Feb. 4 someone entered the side yard of a residence on the 500 block of Lexington and removed two machines valued at \$5,900.

Just after midnight on Feb. 4 officers responding to a call coming from the 800 block of South 53rd St. found that an engaged couple had been involved in an argument over a glass table. The woman agreed to leave the house until her fiancé cooled up.

Five other domestic disputes were reported.

• Sometime between 11 a.m. and 1 p.m. on Jan. 27 someone stole a disabled placard from an unlocked '90 Chevy Caprice parked on the 11400 block of San Pablo Ave.

• On Feb. 3 a juvenile was arrested at Target for attempting to leave the store with unpaid-for merchandise.

• During the night between Feb. 4 and Feb. 5 someone smashed the rear wing window of an '87 Honda Civic parked on the 6600 block of Hagen Blvd. and removed a purse and a camera from under the driver's seat. The loss was estimated at \$339.

• Around 10:30 a.m. on Feb. 5 police received a report that unknown juveniles were trying to open car doors in the El Cerrito Plaza parking lot.

• On Feb. 3 someone kicked in the rear door of a residence on the 500 block of Liberty and removed a VCR and jewelry. Estimated loss: \$2,784.

• Two men entered Carrow's Restaurant just before 1 p.m. on Jan. 30 and ordered food to go. When the suspects received the food they left

the restaurant without paying.

• At around 2 a.m. on Feb. 6 two men were arrested on Carlson Blvd. at San Diego St. for having loaded and concealed firearms in their vehicle.

• On Feb. 8 a man was arrested for attempting to steal merchandise from Target. Police found the man had prior convictions for theft and was presently on probation.

• Just after 5 a.m. on Feb. 8 three suspects were found in possession of a vehicle without the owner's permission. All three were arrested for possession of stolen property and the vehicle recovered. At 8:10 a.m. one of the suspects unsuccessfully attempted to escape custody from police at Kearney and Manila streets.

• At 9:03 a.m. on Jan. 29 an officer observed a speeding vehicle. As the officer got close enough to pull the car over the suspect increased his speed in an attempt to evade the officer. The suspect stopped the car and fled on foot at South 52nd and State streets. No arrest was made.

See POLICE on page 9

### Unexpected occupant found in bedroom

By K. Osborn

**ALBANY** — At about 2 a.m. on Feb. 2 a resident on the 700 block of Solano Avenue reported finding a strange boy in his son's bedroom. Officers found a 14-year-old Berkeley boy who had entered the son's bedroom through a window. The intruder knew the son and had wanted to talk with him. When he found the room empty he decided to wait and fell asleep. He at first gave officers the name of another person but his true identity was learned. He was arrested for giving a false name and trespassing and taken to Juvenile Hall.

• On Feb. 2 officers stopped a 62-year-old Berkeley man seen weaving and colliding with parked cars on the 1200 block of Marin Avenue. He failed the Field Sobriety Test and was arrested and cited.

• On Feb. 2 a resident on the 1000 block of Marin Avenue reported vandals had just egged his house.

• On the Feb. 2 and Feb. 7 officers and city maintenance workers responded to numerous reports of flooding around Albany. At about 1 a.m. on Feb. 3 a tree fell on the 800 block of Cerrito Street crushing a car and taking out power lines. Power was out until later in the morning.

• On Feb. 3 a resident on the 800 block of Washington Avenue reported someone stole a sleeping bag from off her porch.

• On Feb. 3 a resident on the 1500 block of Sonoma Avenue reported the door locks on her car had been tampered with and were damaged.

• On Feb. 3 the owner of a blue '94 Toyota reported observing a burgundy colored Datsun two-door hatchback with a white male driver with long hair hit his car parked on the 1000 block of Kains. The witness gave police a license plate number.

• On Feb. 3 officers contacted the driver of a black '87 Nissan on the 700 block of Cleveland Avenue because the car showed an expired registration. The driver, a 26-year-old Richmond man, had an outstanding warrant from the county in the amount of \$1,500 for driving with a suspended license. He was arrested.

• On Feb. 3 a resident on the 800 block of Madison Street reported thieves stole a boys GT Dino red bike from her garage. There were no witnesses. The bike was recovered when a local bike shop was notified by the finder of the bike and called police.

• On Feb. 4 officers saw a driver skid about one half block to a stop on the 1000 block of San Pablo Avenue, then drive through a red light. The 19-year-old Oakland man, was stopped and found to be intoxicated. He was arrested and cited.

• Just after midnight on Feb. 5 officers responded to the AM/PM on San Pablo Avenue on reports of a

man bothering and scaring customers. Officers contacted a 44-year-old Oakland man who turned out not to be the subject but was found to have a warrant from Oakland in the amount of \$329. He was arrested and cited.

• On Feb. 5 police received a call from Berkeley police that they had located a brown '86 Toyota that had been reported as stolen on Feb. 1. It had been damaged and stripped. They did not have anyone in custody. The owner was notified.

• On Feb. 5 a resident on the 800 block of Hillside Avenue reported that thieves had stolen mail from his mailbox and tried to cash one of his checks. There were no witnesses to the theft.

• On Feb. 6 a resident on the 400 block of Talbot Avenue reported that during the previous night his '94 Ford had been broken into. On Feb. 7 officers investigated an abandoned blue '87 Chevrolet Blazer on the Albany off-ramp from eastbound I-80. A check was found that the car had been reported stolen from Richmond. There was no damage and no subjects in custody. The car was towed and the owner notified.

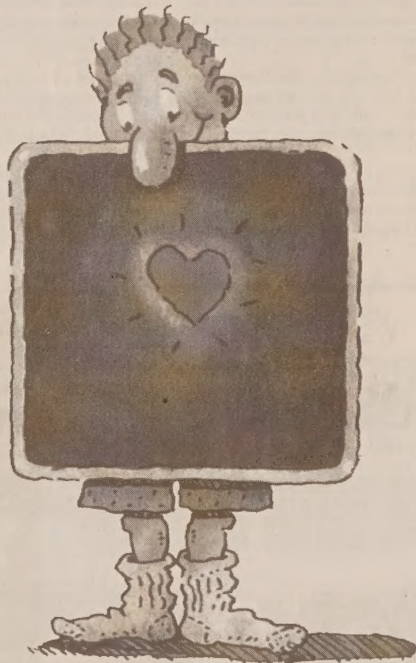
• On Feb. 7 police responded to reports of a tree that had fallen and crushed a garage on the 900 block of Stannage Avenue. No one was hurt.

• On Feb. 7 officers investigated three cars broken into on the 700 block of Calhoun Street: a white Toyota, a blue Honda and a gold '94 Mazda.

• On Feb. 8 a cab driver came to the police station with a man passed out in the taxi. The driver did not know what to do with him. Officers found that the man, age 31 and from Albany, was so intoxicated he could not even sit up. He was arrested and cited to be released when sober.

• On Feb. 8 a resident on the 700 block of Curtis Street reported that her house had been broken into and her kitchen window was broken.

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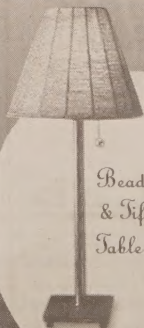
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## ■ El Cerrito Chamber of Commerce

# Update on development, general plan set

A progress report on community development activities and an explanation of the process that will be used to update the city's general plan will highlight the Feb. 23 business luncheon of the El Cerrito Chamber Of Commerce.

The meeting, which is open to all members and their guests, will get underway at noon at Little Angel's Restaurant & Tavern, 6115 Potrero Ave.

On hand to describe the city's current development program will be Community Development Manager Gerald Raycraft. Appearing with him will be City Planner Ed Phillips, who will describe plans for maximizing public input on the updated general plan for El Cerrito.

Late last month Mayor Jane Bartke, in a speech to the Chamber, challenged the business group to actively participate by supplying the business community's views on the various elements of the new General Plan.

"We need input on this from the business community," the Mayor said. "Don't let everyone else make decisions about the commercial area for you."

Chamber Of Commerce President Bill Kerber, saying it is important that there be a good turnout for the Feb. 23 luncheon, declared that the meeting was his group's "first step in meeting the challenge laid down by Mayor Bartke."

Those wishing to attend the business luncheon are asked to contact the Chamber staff at 233-7040 with their menu choice of either steak or chicken breast.

### A new name and new member

The old Grease Monkey oil change shop at 10175 San Pablo Ave. has a new name and a new owner — and the El Cerrito Chamber of Commerce has a new member.

The latest addition to the Chamber roster, now called Speed Oil Change Center, is owned and operated by Jay Lee.

The Chamber also wishes to express its appreciation to the following firms, individuals and organizations who have indicated their continuing support by reinvesting in this organization: Bank Of America, Bob

Winslow, Freeway Motel, Discount Mart, Mail Boxes Etc., El Cerrito Lions Club, Family Fair, El Cerrito National Grocery Co., Richard Bartke, Reflections Hair Designs, Wells Fargo Bank, Seidell Chevron, The Journal, Hermitage Realty, Fortune Paging & Gifts, Primerica, Abbey Carpet, Kerr's Tax Service.

Music Works, Mia Miller & M. Stolarczuk O.D., El Cerrito Florist, Bank of the West, Lyss Barbachano, Bo's Donuts, Dream World Floral & Gifts, Fatapples, Financial Network, Honda Of El Cerrito, House Of Carpets, Peter Loubal, Maru-O Sushi, Pastime Ace Hardware, Plaza Auto, Stark Realities, Sunset View Cemetery, Bright Star Montessori, Larry Coleman, Olivero Plumbing, Stand Up Comics.

Sunshine Cleaners, Miriam Avenius, California Federal Bank, Bill & Mary Doyle, El Cerrito Youth Baseball, Peter Pugliesi, Travelodge, Alan Caruso Insurance, Cerrito City Club, Nation's Foodservice Inc., Tulip Floors, Mechanics Bank, Full Circle Travel.

### Volunteer 'principals' needed

The Chamber is on the hunt for at least five local businesspeople interested in spending a day running a public school here.

On March 10 the local Chamber Of Commerce, in cooperation with the West Contra Costa School District, will hold its annual "Principal For A Day" program.

Under this program business people will be placed at five El Cerrito schools to job shadow the principal. In doing so, the volunteers will get a chance to appreciate the world of education and develop a better understanding of the challenges faced by school administrators.

The El Cerrito schools to which Principals For A Day will be assigned include Castro Elementary, El Cerrito High School, Fairmont Elementary, Harding Elementary, and Madera Elementary.

Local volunteers may, if they wish, attend a pre-program get-together to be held at the Richmond Country Club at 7:30 a.m. Feb. 27. A continental breakfast will be served at this

event. They may also attend a debriefing session to be held at 5 p.m. March 24 at the Richmond Country Club, where wine and hors d'oeuvres will be served.

To participate, interested members are asked to contact the Chamber at 233-7040 as soon as possible — since the number of schools is so limited. Should more than five local businesspeople sign up, every effort will be made to place the extra volunteers at schools in nearby communities.

### Annual art show set

The El Cerrito Art Association, an associate member of the local Chamber Of Commerce, will stage its 22nd Annual Show at the Community Center, 7007 Moeser Lane, on April 24, 25 and 26.

The open, non-juried exhibit will feature art in six different categories — Oil and Acrylic, Watercolor, Collage Graphics - Pastel-Mixed Media, Sculpture, Black & White Photography, Color Photography, and Asian Style Art.

There will be a \$50 first prize and ribbons for second, third and honorable mention in each category. There will also be five special prizes presented, including a \$50 Chamber Of Commerce Award.

Artists may obtain information on how to enter their work in this show by contacting the El Cerrito Art Association c/o Eileen Hammons, 283 Berkeley Park Blvd., Kensington, 94707.

### Store campaign rolls on

The drive to get a department store for El Cerrito moved into high gear last week as the heads of both the Dillard's and Gottschalks chains were contacted by the woman directing the fast-growing petition campaign.

Local resident Kathie Perka, a former retail buyer for Emporium and organizer of the grassroots citizens' petition effort, told the Chamber Of Commerce that, with

petitions still coming in daily, the number of signatures already collected was more than double her original expectation of 2,000.

Some 4,118 people have already signed petition asking Gottschalks to locate a store here, while the number seeking a Dillard's Department store was close behind at 3,888.

Perka informed the Chamber that last week she had telephoned Joe Levy, chairman and chief executive officer of Gottschalks Department Stores, to request a face-to-face meeting in Fresno to personally present her petitions and to argue her cause. She is now awaiting word on her request for an appointment.

At the same time, Perka reported she had sent petitions bearing 3,627 signatures along with a letter of explanation to William Dillard II.

In her letter to the head of the Dillard Department Store chain the local woman pointed out that both the Chamber of Commerce and the mayor and City Council had already written letters inviting the company to consider El Cerrito as a possible store location.

"The support of local city government and the business community," wrote Perka, "is very important. However, I decided to take this a step further and launched a petition drive to let you know just how the El Cerrito community and surrounding neighbor cities feel."

The attached petitions, she wrote Dillard, were gathered in just a few weeks, and illustrate strong support for his company locating here.

"These potential customers," she went on, "are very eager to shop locally. The reaction to the petition drive has been tremendous ..."

"It is possible that you and your store planners have already discussed an El Cerrito location and decided not to pursue it. If that



is the case, I ask you to reconsider.

"As a former retailer (I was a buyer for The Emporium from 1978 to 1988) I know that all decisions are not set in stone. They can't be. Flexibility and a willingness to react to new opportunities and trends are key qualities to a successful retail business."

Saying that she realizes there are many factors involved in making decisions on future store locations, the local woman told the department store executive she hopes the petitions signed by so many residents in the El Cerrito area will generate his interest in this community.

"I am sure," she concluded, "that never before have you been lobbied by an entire community of potential shoppers."

"Please note that I started this petition drive on my own. I am not working for anyone on this and my only motivation is to try and do something positive for my community."

"It is said you don't get anything without asking for it, so my community and I are asking you to locate a Dillard's store in El Cerrito."

Reporting that reaction to the petition drive is tremendous and that she was being asked by a number of local groups to talk

about it, Perka said she would continue collecting signatures.

"I have even received phone calls from strangers asking if I can get copies of the petition to circulate among their friends," she explained. "These people want to have their voices heard. I will mail any signatures I get now on to the companies when I contact them again."

Petitions may be picked up and dropped off at the Chamber at 10848 San Pablo Ave.

### Table sponsors wanted

Local businesses are being asked to come to the aid of the Friends Of El Cerrito High School's Casino Night which is scheduled for March 21.

The event, being held to raise funds for specific educational requested by teachers, must find business sponsors for the 16 tables to insure a successful fundraiser.

Each table costs \$200, and businesses can sponsor all or part of a table. All profits go directly for the educational benefit of students, and donations are tax deductible.

Local firms interested in becoming a sponsor are asked to contact Casino Night Chairman Louise F. O'Dea at 526-8168.

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## Solano

Continued from front page

Planning to hold the Stroll in the middle of what might still, come summer, be a construction zone might be "insane," she said.

"It would be pretty difficult to have a party on a street that's torn up," Bullwinkel said. "We can't have those people tripping over potholes and construction stuff. If the city's part have been completed, and 'Botts Dots' have been laid at the corner of Solano and Evelyn, to show the footprint of the new, wider 'bulb out' areas at intersections. Though installation of simple street furniture and the trees as a whole have both been done, city staff members aren't looking their eyes out too terribly at the unrelenting rains of El Niño would have rendered tearing the street in March a difficult task.

"We'd hoped to be able to start with the rain I don't feel badly about not being out in the

street," said Community Development Director Bill Ekern. As for the difficulties businesses might face, Ekern said, "We're going to spend a tremendous amount of resources and energy trying to tell people to keep coming. It's always tough in these kinds of projects."

According to Ekern and Assistant City Administrator Ann Ritzma, plans for the project will involve a "leapfrog" approach, beginning at Solano and San Pablo and moving east. If all goes as planned, crews will descend on the street in mid-April and begin tearing it out a block at a time, then move on to the next block while concurrently laying a temporary road bed, which will remain in place until the project comes to an end.

One of the most difficult obstacles in rebuilding Solano involves the 9-inch-thick concrete bed that once held the now-defunct Key Route train system. Buried under the asphalt, the concrete will be removed, crushed and then returned to its decades-old home, serving as a temporary roadway until the project is complete.

The method by which the concrete will be removed will depend on the contractor, although it could involve lifting whole pieces of road

bed and then dropping them, thus breaking the concrete into easier-to-manage chunks. While they are at it, crews will also replace businesses' sewer laterals, which will involve cutting trenches into sidewalks.

Parking will, of course, be effected by this work, particularly during the day, when whole blocks will be off limits for up to five or six days at a time, Ekern said.

Once the roadbed is torn out, crews will dig trenches to house the new 10-inch sewer line and 18-inch storm drain that serve as the impetus for the whole project, which could result in one, though not both, lanes of traffic being closed.

Then will come the sidewalks, which, once torn out, will render some businesses entirely inaccessible. Some streets trees will be removed, to be replaced by new ones, as well as new street furniture, examples of which will be installed as soon as the rain holds off for two days.

The new sidewalks will be wider, particularly at the bulb-out areas at intersections, an example of which can be seen at the corner of Solano and Evelyn, where "Botts Dots" have been laid to show the new outline. Once sidewalks are rebuilt,

crews will then lay the final asphalt on the street itself, a sort of finale to the Stroll but, then again, might not.

"If everything proceeds on schedule, we can be done in time for the Stroll," said Ritzma, adding that the six-week delay will allow the city to further refine its plans so that the project will be "a very clean kind of process."

Ekern, on the other hand, was a bit less optimistic. "Theoretically, it could be (done by then), but that's if nothing ever went wrong and the contractor worked to the maximum amount," he said.

"The world doesn't work like that, so realistically it won't be done by the Stroll. My guess is people would be able to use it, but for the merchants and the association to consider it part of the Stroll is probably not wise."

To help cure what will most likely be a construction-induced drop in business, a coalition of existing groups will make an all-out effort to keep shoppers shopping on Solano. "We're going to be working with the city and the association to encourage people to continue shopping when the streets are torn up," said Fern Luoma, executive director of the Chamber of Commerce.

On the city's part, Ritzma and Construction Manager Roger Anderman have been going door to door telling business owners and residents what is coming. Though many business owners have expressed concerns about how construction will effect them, the project, of course, must move forward, and some on Solano simply shrug and hope they can ride out the storm.

"I am worried, but I can't do anything about it?" said Sugie Maskey of Mona's Cleaners. "Will customers still come in? I don't know about that, but what else can I do?"

At JC & Co. Hair Design, owner Janet Caldwell said that, as her business sits on a corner, she herself is not worried about inaccessibility. "The guys in the middle are the ones who are going to have more problems," Caldwell said, also expressing concern about what she feared would be a loss of parking when the bulb-out areas are expanded.

"It was hard to get in there. I wasn't even sure if it was a parking spot anymore," said fellow JC & Co. stylist Domenica Gordon, who recently attempted to park in the Botts Dot area. "They're ugly, too,

that's what I noticed. I went to park and I thought 'what, that's a parking spot too?'"

According to city staff, the project will actually result in a "slight" increase in spaces once it is complete.

The Botts Dots are only temporary, and as for the months in which the project will take place, Ekern said parking will still be available at night but cars might at times might not only be prevented from parking on Solano, but also on adjacent side streets.

As a whole, most involved seemed to accept the project as a necessary, if difficult, inconvenience, as, in the end, it will result in brighter streetlights, wider sidewalks and a more pedestrian-friendly avenue.

"It's due, and it's a good thing," said Bullwinkel. "Just grin and bear it."

## Tobacco

Continued from front page

In the end Friedman and Brusatori supported the resolution, Bartke and Damon voted against it and LaForce abstained. "We lost an opportunity," Friedman said later.



# WOMEN IN BUSINESS



Women In Business is a special feature recognizing women throughout the East Bay and the variety of professions they are pursuing. The following photo profile section provides valuable resource information to businesses and individuals and reveals a variety of professions established by women.

Opportunities continue to present themselves as more and more women-owned businesses develop. This feature not only pays tribute to women, but offers a glimpse into the various backgrounds and accomplishments they have achieved.

Alderete  
Salon

For the right person has paid off the Miller, Owner of Allure Salon in the Village. She has spent 6 months on an apprentice on the job. Olga came to Allure last July with 1 1/2 experience. She is currently attending cutting classes at the Vidal Academy in Los Angeles. Upon completion she'll be available to share her knowledge with all.

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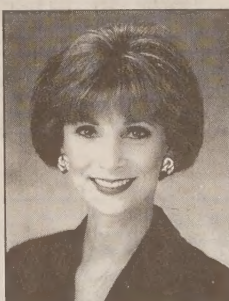
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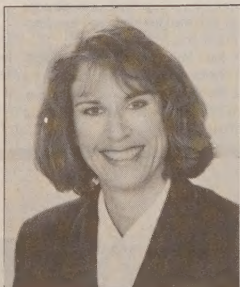
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Melissa is maintaining her contacts with the East Bay, and is still accepting business here. "I have developed a team system to work with my past clients and their referrals," Melissa says. "I have over 300 clients in the area, many of whom are good friends. I want to continue to serve them."

Melissa is with the busiest office in all of Marin County. "Marin offers excellent schools, open space and a diversity of areas."

Melissa is known for her caring attitude and professionalism. "I give a donation to the charity of the client's choice for every sale and referral," Melissa says. "My business has



been very rewarding, and I want to give something back." Melissa also volunteers at the local senior center teaching Creative Flower Arranging, and spends her free time painting at her home in West Marin. She welcomes your call at 415-461-3220.

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## WOMEN IN BUSINESS

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**Rain, Rain, Go Away:** You know what's really driving me crazy about this rain? Not the blackouts, not the mudslides, not the traffic jams. It's the parking meters. Every time it rains, they fog up inside, and you can't tell how much time (if any) is left.

Hey, the meter maids already have enough of an advantage, what with meters that claim to give you 20 minutes for a quarter but actually only give you 15 or 16. Why give them any more help? Speaking of the rain - and who isn't these days? - my thanks to Bill Lueh, the music director at classical station KDFC.

KDFC is my cat Phoebe's favorite radio station. Every morning when I leave the house, I leave it on to keep her company while I'm gone.

There are only two things that Phoebe is afraid of: "The McLaughlin Group" and thunder. Every time John McLaughlin and his panel start screaming at each other, or the heavens open with a thunderclap, she hides under the bed.

So last Tuesday morning, while it was raining, um, cats and dogs, I called Lueh and asked him to play something lighthearted, like Chopin, as soon as it started to thunder, to cheer Phoebe up.

Sure enough, at 10:30 a.m., there was a boom of thunder, and Lueh promptly responded by playing Chopin's "Raindrop Prelude."

\*\*\*

There were many touching moments at the funeral of Judge Malcolm Champlin, but perhaps the most moving was the presentation of the flag that covered his coffin to his family by a Marine

Corps color guard.

The honor was appropriate, given Champlin's heroics during World War II (about which I've written before), but why did the Marines take the trouble to send a color guard for a guy who was, after all, a Navy man?

Answer: It was the doing of Oakland's Dennis Cavagnero, a retired Marine major and a lifelong friend of the Champlin family. He went all the way to the top and asked Gen. Charles Krulak, Commandant of the Marine Corps, personally. But he had an ace up his sleeve: He knew that Krukak's father, Gen. Victor "The Brute" Krulak, was Champlin's friend and classmate back at Annapolis (Class of '34).

In fact, Champlin never tired of telling how Krulak pere got into the Marines. It seems he's a really small guy, too small for the Marines' minimum height and weight requirements. (That's why they called him "The Brute," just as tall guys are always nicknamed "Shorty" and bald guys are nicknamed "Curly.")

But he had his heart set on being a leatherneck, so just before he took the physical he gorged on bananas to add weight and had his buddies hit him repeatedly on top of his head, raising a bruise big enough to make it past the height requirement. Then his buddies carried him into the physical on a stretcher, so he wouldn't lose any of his newly-gained height due to gravity.

\*\*\*

As lovely as Champlin's funeral was, I came away with a melancholy feeling that went beyond

my sadness at the passing of one man. I had the same feeling while watching the Joe Alioto funeral on TV a week later. And then it hit me: It's not just these two whom I'm mourning, it's an entire generation of giants.

This is the generation of G.I.s and Rosie the Riveters who fought the Great Depression, whipped Hitler, and won the Cold War.

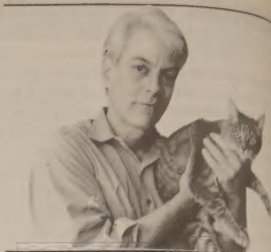
This is the generation that created Medicare and the Civil Rights laws and the doctrine of One Man, One Vote.

This is the generation that gave us the University of California system and the Interstate highway system and CBS, NBC and ABC.

In short, this is the generation that built the world we live in.

And now they're starting to fall away from us, and the process is getting faster and faster. I don't want to bum you out, but you'd better brace yourself for a lot of obits you don't want to read: Joe DiMaggio, Katherine Hepburn, Frank Sinatra, Ann Landers, Walter Cronkite, Pete Seeger, Chuck Yeager, David Brower, Bob Hope, Rosa Parks, Ronald Reagan, Jimmy Carter, Isaac Stern, Norman Mailer, Lady Bird Johnson, Glenn Seaborg, Stan Musial, Betty Ford, Ted Williams, Dr. Spock, and millions of others - including your own parents or grandparents, depending on your age.

They were heroes in their youth, when they beat Hitler, Tojo and Mussolini. They were heroes in middle age, when they beat Jim Crow and Joe Stalin. And now that they're old, they're heroes still. Their hairlines may be a little thinner and their waists may be a little thicker; but to me



**■ Martin Snapp**

they'll always be 20-year-old, gum-chewing, khaki-wearing, jitterbugging knights in armor.

What makes the idea of losing them so is the haunting feeling that, in the words of old Roman, "We are not the men our fathers were." (Or our mothers, either.)

Sometimes we rebelled against them, often, we followed them. But always, the ones who set the standards. They were the Grownups. And I can't help wondering, we manage when they're gone?

We will manage, of course. We must have no other choice. But they're leaving some big shoes to fill.

Martin Snapp's column appears every week in the Voice. Phone him at (510) 273-3000 or Hills Newspapers, 5707 Redwood Road, Oakland 94619; or e-mail catman1@aol.com.



# WOMEN IN BUSINESS

## Dr. Karen Buchinger Alameda Pet Hospital

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Chef/owner, Lisa Cannelora, credits her mother for her culinary career. A Berkeley native, Lisa took her childhood experiences and enrolled and graduated from the Hotel and Restaurant program at City College of San Francisco.

Lisa has been a featured chef in Gourmet Magazine (December 1993) while at Le Club in San Francisco, as well as garnering three stars from Patricia Untermyer in the San Francisco Chronicle. She has cooked in the prestigious houses of Campion Place, Restaurant Lulu and Greens. She taught cooking classes and was the personal chef for Lorenza di Medici at Badia a Coltibuono in Tuscany, Italy.

After 18 years of cooking in someone else's



**Lisa Cannelora  
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kitchen, Lisa decided it was time to dream to fruition. In November 1997, she opened Why Cook? a take-away gourmet catering business in Alameda, which opened in 1997, received 3 stars from the Oakland Tribune.

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## Laurie Klein - Back in Balance Chiropractic Care and Massage Therapy

Dr. Laurie Klein is a Chiropractor with a special perspective. Her nine years as a massage therapist has left her fluent in the language of our bodies. Sports, accident and work injuries, repetitive movements and stresses of life have reprogrammed our minds and bodies. Dr. Klein listens, looks and prepares her patients with muscle relaxing orthopedic body work and physical therapy. Chiropractic care, Physiotherapy, Acupuncture and massage are all combined to restore optimum function to your body.

Dr. Klein lives her commitment to wellness whether accompanying cyclists on the AIDS ride or making presentations and providing health and injury evaluations to our community.



Back in Balance is located at Grand Elwood in the Grand Lake/Piedmont corridor, seconds off highways 580 and 580. Call today.

**Back in Balance  
(510) 444-8494**

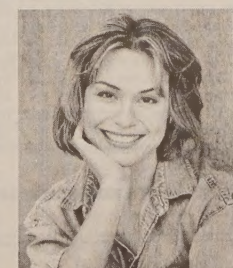
## Melissa A. Rogers Impeccable Interiors House Cleaning Service

After many years of experience at work/study, Melissa left the company for another full-time occupation - MOTHERHOOD. Finding a dependable, customer-oriented cleaning person wasn't just difficult, it was virtually impossible. Melissa discovered as she tried to secure help with her own home. Following the birth of her son, Impeccable Interiors was born a year later and has been going strong ever since.

It's simple, really. Impeccable Interiors is a cleaning service devoted to customer service. And it all begins with listening to your needs. All of them. To what you want, and especially to what you don't want. Anyone can push a vacuum around or scour the inside of an oven. Impeccable Interiors goes beyond that.

Melissa personally designs each cleaning program to mirror your wishes and style in every detail. She hand picks a house cleaner from her very select group of professionals whose abilities best suit your needs, making sure everything runs smoothly week after week - management, in other words.

Melissa coordinates everything - the work, the special arrangements, the vacation schedules, the before and after party cleanings, the unexpected mother-in-law "emergencies" - so you don't have to. Impeccable Interiors is a



**Melissa A. Rogers  
(510) 521-9600**

service where quality and customer satisfaction is a priority. First and foremost.

To see how Impeccable Interiors could make a difference in your home, call for a complimentary consultation. Exclusively serving The East Bay and LaMorinda.

## Jane Hafen, O.D. - In Vision Optometry

Since acquiring In Vision in 1986, Dr. Jane Hafen has built a solid reputation in the Bay Area for professional excellence in eye care. Dr. Hafen gets to know you and your eye care needs, providing full service eye care. Whether it's your annual check up, treating ocular disease or vision problems, or supplying new glasses or contact lenses, she strives for the most appropriate solutions to restore or preserve your vision. You will also find a full selection of frames, contacts, specialty lenses and lens tinting available on site.

Contact lenses are an exciting option in vision correction. Nearsightedness, farsightedness, astigmatism and some bifocal prescriptions can be corrected with contacts. Dr. Hafen takes a special interest in contact lens fittings and is usually successful,



even on the most difficult fittings.

To see how Dr. Hafen could make a difference in your eye care, call for an appointment today.

**1901 Harrison St. #103, Oakland  
(510) 763-2020**

## Meet Ramona Chang...

A true professional with 30+ years in real estate, Ramona was a multi-million dollar producer her first year as an agent, and every year since then. "I started my career working for my dad. He is my mentor and competitor." She also worked as an appraiser, working her way up to a Certified Residential Broker, one of only 7,000 in the nation. But what makes Ramona stand out in the real estate crowd is her ability to help people completely through a transaction. Ramona's portfolio includes many awards and accomplishments. But none are as important as the "caring commitment to her clients."

"You have to listen and focus in real estate," says Ramona. "I give my clients good reasons for doing business with me and then I back it up with great service. Real estate is for organized people with a plan. Then, if you're prepared, it's easy. Plus, I close the transaction."

She serves the areas of Castro Valley, Hayward and Oakland. Ramona is a vice-



president in the Oakland Association of Realtors and a director in the Association of Realtors and she was appointed to the Equal Opportunity Commission.

**Chang & Hardeman Real Estate  
1 (888) CHANG RE toll free  
Hayward CRB@AOL.com**



## One special resident's thoughts about El Cerrito and its namesake hill

The day my column about Albany appeared I received a telephone call from Jeanette Sarno, who commented on a coincidence. That week she had written a short story about Albany Hill (she called it Little Hill) for the creative writing group she belongs to. When she read it to me I was moved, and thought you would like it, too.

But before I reproduce it, let me say a little about Jeanette Sarno. At the age of 88 you are old, no? Well, 88-year-old Jeanette Sarno is also in the Berkeley Women's chorus (alto is undoubtedly the oldest part to learn and to sing). She performs at theaters in San Francisco, Berkeley and Oakland, and makes arrangements for other friends to join her; she is a stalwart on a singing team; she takes physical education classes at El Cerrito's Open Space Senior Center and at the Richmond Senior Center; she does shopping for and takes her more disabled friends to doctors appointments and other engagements. As noted, she is a regular part of a creative writing group at Open Space.

This woman, her curly white hair easily recognized landmark, is always on the move. In addition to all the above, she does her own house

work and, unlike some of us, still cooks. Oh, and she maintains the garden that husband Dante planted around their home many years ago.

Jeanette is a mother, grandmother, great grandmother and a great great grandmother. And she keeps track of all of her rapidly expanding family.

And she is a friend. If Jeanette Sarno is a friend of yours — and many, many people consider her so — she is always there if a need arises. And she does the small touches, the little things that make friendship so wonderful.

Her essay is very short, but, as I have said, I think you will enjoy it. I do. And if this column is short, it is because I write it as I prepare to leave for several days of frolicking with the

whales and dolphins in the Sea of Cortez. I just cannot resist taking the time to do this. And so to Jeanette's essay:

### El Cerrito (Little Hill)

Albany Hill is a strange phenomenon. Sometimes, even if it is not raining any place else, it is near Albany Hill.

A lot of its beauty is being usurped by the many houses that are being built on its steep hillsides. I remember when goats were brought there to eat up the weeds because it was too difficult to eradicate them any other way.

You may or may not know that much of the land in this area of California was claimed by the

Spaniards. What is now the El Cerrito Plaza once had a large hacienda as the home of the owner who might have been the Governor of California. There was a race track, and lots of gambling in the area that people would come to from San Francisco.

El Cerrito was the name given to the hill that is now called Albany Hill, because when the area was divided, Albany claimed that, and the city of El Cerrito lost the hill for which it was named.

When the El Cerrito Plaza was formed it seemed to be suit a wonderful drawing card for the area. Many apartments went up that were ideal for older people who no longer drove, and they could walk to the

## Community Folk

By Clara Rae Genser



Emporium and Woolworth's, and the many restaurants. Now the last few years without the availability of those stores has been a great loss.

The constant bickering of what should be done with the Plaza goes on. The last I heard the City Council has been trying to lure a department store to come in. I hope they succeed soon. Even if I never live to enjoy the benefits of a restored, usable Plaza, it

would be such a gain to the community.

\*\*\*\*\*

*I thank Jeanette for sharing this with me, and through me, with you.*

*And, again, I invite all of you to give me your input: interesting people, events, organizations, travel, etc. Please write to me at 555 Pierce St., #443, Albany, CA 94706 or call 525-4585. My email is crgenser@aol.com*

## Police

Continued from page 5

• Sometime in the night between Feb. 3 and Feb. 4 someone pried open the mail box container of an apartment complex on the 1700 block of Liberty Ave. and took five locked mail boxes. Estimated loss: \$1,000.

• A man was arrested for driving under the influence of alcohol going eastbound on Interstate 80 on Feb. 1.

• Six other DUI arrests were made.

• On Feb. 1 police went answering a call found a woman afraid her

boyfriend would harass her unless she terminated her pregnancy. She said he was upset she was carrying his child.

• On Feb. 2 police responding to a call from the 700 block of Kearney St. found the property owner in the process of evicting a tenant he believed is involved in prostitution.

• Between Feb. 1 and Feb. 2 someone prying open the rear window of an '81 Toyota pick-up parked on the 1000 block of King Dr. Loss: none.

## West County Science Fair awards set today

The West Contra Costa Science Fair, featuring some 200 projects from the secondary schools in the West Contra Costa and John Swett Unified School districts is being held this week at Contra Costa College in San Pablo off Castro Street.

Beginning in the mid 1950s, this annual science fair has displayed the talents of the students in grades 7 through 12. This year, schools represented include Stewart K-8 School and Tehiyah Day School (also K-8);

Adams, Helms, Portola and Carquinez Middle Schools; Crespi and Pinole Junior Highs; and DeAnza, El Cerrito, Kennedy, Pinole Valley, Richmond and John Swett High Schools.

The Awards Ceremony will be on Thursday, Feb. 12, at 7 p.m. in the Performing Arts Center at the corner of El Portal Drive and Castro Street. Immediately following the Ceremony, participants and the public are invited to view the projects and

enjoy refreshments from 8 p.m. to 10 p.m. on the second floor of the Gym Annex (Room GA 40). Project visitations will also be held on Saturday, Feb. 14, from 9 a.m. to noon.

Free parking will be available after 5 p.m. only on Thursday on the street and in the student parking lots of the Contra Costa campus. For more details, call Kazue Nakahara at Portola Middle School (524-0405) or Norm Seraphin at El Cerrito High School (527-1797).



# WOMEN IN BUSINESS

### Green Carrabello Caralittle Music

Caralittle Music was created from the love of music. Loreen Carrabello made a career change about 4 years ago. "I needed to be creative, stretch my wings and fly." Around the music scene for a number of years when the reality of my dream seemed to unfold. With my business knowledge and the love for the music I started my music business Caralittle Music. I provide world class artists to perform any event from intimate parties with solo artists to big bands for conventions and special events. My motto is "Tell me what you want and I will make it happen." Caralittle Music also does consulting



for both artists and management. Specializing in all styles of music. A reputation that is recognized as one of the top music sources on the West Coast and beyond.

Caralittle Music  
510-548-8509

### The Rose Lady A Specialty Gardener

What causes rust? What does mulch do? I don't know how to prune. What am I doing wrong? Sound familiar? If you have questions about your roses, Katherine Koller has the answers. She is a roses-only gardener, providing year-round rose maintenance. Katherine is a UC-Berkeley graduate with a degree in design and horticulture. She is a perennial student of Rayford Reddell, Chronicle Rose Columnist, and of Hans Jenny, UC Soil Science professor. Katherine holds the coveted California Qualified Applicator, which means if a pesticide or herbicide is needed, she is legal when she sprays.

A personal invitation from The Rose Lady - "If your rose garden is suffering from your hectic schedule or browsing deer, or just because you are not sure of what to do when and how to do it, please give me a call. I would like to get to know your roses and you!"



Katherine Koller  
510-523-0433

ENGAGED IN ALL MANNER OF  
ROSE GARDEN DESIGN,  
DEVELOPMENT AND MAINTENANCE

### Nancy Reichert Burley - Coldwell Banker

Nancy Reichert Burley is a Realtor distinguished by her total commitment to her sellers and buyers needs during and long after their real estate transactions. She has worked since 1989 in the North Berkeley office of Coldwell Banker, specializing in Albany, Kensington, El Cerrito, Berkeley and North Oakland. Her clients comment on her integrity and professionalism in the face of adversity and a very competitive market. She offers special attention to her Sellers and Buyers, helping them navigate through the often intense process of selling or buying a home.

Nancy is originally from Milwaukee, WI, but moved to California in 1970. She attended UCLA and UC Davis, where she graduated with a degree in Economics. She is married to Brian Burley of Burley Design & Construction, and together they have done many renovation projects throughout the area. They have a 3-year-old son, Jack, who is fast becoming expert with



both hammer and multiple listing service! Nancy is also a singer with the local blues band, the Uptown Rulers, and is musically active in the Bay Area.

Nancy's business comes largely from referrals from satisfied clients. She would be happy to assist you in any way with your real estate needs in 1998!

(510) 486-1495  
(510) 835-6184

### Beatty - Folk's Art

What a blessing to work all day at what you love to do! Twenty-two years ago, I gathered 11 other artists and craftspeople together to form a collective, little dream that I was beginning a career in the arts. It would last so long and that I would do so much. Our vision was to support artistic endeavors of struggling people from all parts of the world as well as local artists and craftspeople.

My new, Folk's Art has grown into a much larger store, becoming one of the Bay Area's largest earthenware stores (we feature 3,000 - 4,000 different styles of earthenware). In addition to the broad jewelry collection, we continue to be known for distinctive handcrafts; especially fine jewelry and hand blown glass, antique clothing,



handmade soaps, candles and other aromatherapy products.

4158 Piedmont Avenue  
Oakland, CA 94611  
(510) 653-5448

### Pauline Kelley Pauline's Antiques

Pauline's Antiques has been an Alameda tradition for over 35 years. The woman behind the name is co-owner (with husband, Bob) Pauline Kelley.

Anyone who has ventured into the world of yesteryear bursting out of Pauline's Antiques doors has entered into Pauline Kelley's pride and passion. Pauline operated her store at Chestnut Street and Encinal Avenue in Alameda for 17 years, moving then to Santa Clara Avenue and now on to a larger location on Alameda's historic Park Street. Pauline's Antiques at 1427 Park Street offers over 8,000 square feet of floor space.

Whatever you want in antiques, Pauline probably has it in her store. And, if by chance she doesn't, she probably can



Pauline Kelley  
523-3561

tell you where to find it! Come and browse through the thousands and thousands of antiques and collectibles at Pauline's Antiques.

### Donna Schaff Old Taos Trading Company

Alamedans who became acquainted with Donna Schaff's Southwestern art at American Crafters Guild, will be pleased to know that she now has a shop of her own. Located at the Encinal Shopping Center, Old Taos Trading Company takes its name from the northern New Mexico city, located at the foot of the Sangre de Cristo mountains. Home of the oldest continuously inhabited Pueblo in the United States, Taos lays claim to over 100 art galleries and some of the finest artists in the country.

It was to this environment that Donna came as a young art student from Carnegie Technical Institute (now Carnegie Mellon University) in the early 1960s, where she lived and studied for two summers. She later made Taos her home.

Donna brings to Old Taos Trading Company a delightful selection of her own unique creations as well as the art and crafts of many of the finest Native American and Spanish artists of the Southwest. Come visit Old Taos and take home a small piece of the great Southwest.



Donna Schaff  
Old Taos Trading Company  
(510) 337-1992

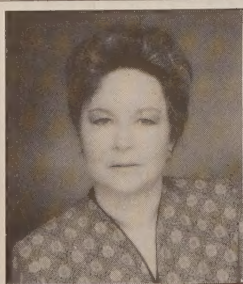
Join us for our grand opening on Valentine's Day, Saturday, February 14 at 3211 Encinal St. (next to Encinal Market).

### Patricia Jennerjohn - Focused Finances

Like most women, you're probably busy taking care of others to take care of yourself - particularly when it comes to your money.

Consider turning to an independent, professional financial planner. Patricia Jennerjohn, MBA, CFP, dedicates a large portion of her practice, Focused Finances, to helping women. "I enjoy helping women understand and organize their financial goals," explains Pat. "Sometimes it's as simple as making a commitment to watch the money and pay yourself first."

Patricia's financial well-being depends on the unique to their gender - this has helped her to do with smart, savvy, or charity. But lots to do with demographics and technology. For example, women are expected to live for at least 19 years in



retirement, four years longer than men. "It's never too late for women to start saving," says Pat.

Focused Finances  
763-3851

### Di Stefano Ruiz Total Travel Gallery

Di Stefano received a BFA from the San Francisco Art Institute and currently is an MA candidate through New York University, artists program in Venice Italy. Di Stefano is a professional artist who has had glass commissions in California, Alaska, Oregon, Texas, Paris France and Nairobi Kenya. It is this rich artistic and educational background that she brings to Total Travel Gallery. She promises the gallery will be an exciting and dynamic edition to the cultural and business life of Alameda. In addition the gallery is an innovative approach to exhibiting, as the gallery is an original concept incorporating business with art.



Di Stefano Ruiz  
Total Travel Gallery  
(510) 523-0768

### Susan L. Jeffries, J.D., L.I.M. (tax) Divorce & Family Business Attorney

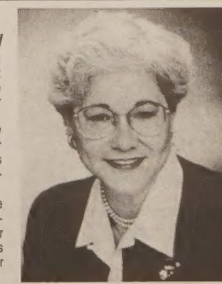
In six years, Susan has grown her firm to become the largest small law firm in Alameda and the largest 100 percent woman-owned firm in the East Bay. She was voted "Best Attorney" by the Alameda Times-Star Group for the past four years in a row.

Clients like the way they are treated with dignity and respect in a comfortable office environment. Her considerate and well-trained staff has helped hundreds of people with the most personal of legal problems including business, tax and estate planning.

Every client benefits from Susan's masters degree in tax law and over 16 years of business and tax experience. Whether they come for a single consultation or an entire case, every client leaves with some new ideas and a roadmap to the next step toward solving their problem.

Business owners often consult Susan because her active community involvement as a member of numerous civic and charitable boards and organizations helps her solve business problems.

Her firm handles cases involving:  
DIVORCE • CUSTODY • SUPPORT  
WILLS • TRUSTS • PROBATE  
TAXES • BUSINESS • LITIGATION



Susan Jeffries - Alameda  
(510) 865-6664

Committed to service, the Law Office of Susan Jeffries offers handicap accessibility and free parking at 2159 Central Ave., near Walnut Street in Alameda.



## Goings On About Town

■ **Submissions to Goings on About Town must be received Thursdays one week prior to publication. Listings are on a space-available basis.**

### Children

**Feb. 15**  
**7th Annual Children's Film Festival;** 1 p.m.; *Chasing the Kidneystone*, Recommended for ages 7+; Magically shrunk to fit inside a human body, Simon embarks on a fascinating adventure. (92 mins, English subtitles read aloud); 3 p.m.; *The Day the Earth Stood Still*, Recommended for 8+; A classic Sci-fi film about a friendly alien who tries to teach the human race about war and peace; Pacific Film Archive, 2625 Durant Ave. Berkeley, 642-5240 for advanced tickets, 642-1412 Information. \$3.50 per person.

**La Peña's Children's Programs**  
 Feb. 14; Berkeley Rep & La Peña present Silvia Gonzalez's *Alicia in Wonderland*. Two shows: 10:30 a.m. & 1 p.m. A mystical journey into Mexican folklore; 3105 Shattuck Ave. Berkeley, 849-9397. Adults \$4, Kids \$2.

**Ongoing**  
**Winter programs for Children at Berkeley's Central Library;** Mondays at 10:30 a.m.; through April 6; Baby Bounce, the programs include stories, songs and fingerplays for the baby and toddler, includes the words to the songs and activities to bring home; Family Storytimes for 2-7 year olds and their parents, take place every Saturday, 10:30-11 a.m.; through Apr. 4.

**The Albany-Berkeley Girls Softball League (ABGSL);** an all volunteer league in its 16th year of providing girls a "League of their Own"; from early March to June. Teams are open to all girls in grades 1-8 who live in Berkeley, Albany and neighboring communities. To receive a registration form, or to find out more about playing softball this spring, call the ABGSL Hot Line at 869-4277 and leave a message.

**UC-Berkeley Research Project: Child Health and Behavior;** specialists in childhood health and development at UC-Berkeley's Child Study Center are

looking for families with 4 to 8 year old children to participate in a research project on children's responses to the daily challenges they encounter. Children must be available for one visit to UC-Berkeley's Child Study Center. Participating families will be compensated \$15 for their time. For more information call 643-2522.

### Classes

**Feb. 13**  
**Sufi Dancing;** 7:30-9 p.m.; Sufism, a mystical path honors and uses teachings and practices from all religions. Through sacred dancing and singing, breath practices and meditation, God is experienced; Durant House, 2330 Durant Ave., Berkeley, open to all, for more info call Helen Rubart, 526-3401.

**Ongoing**  
**The Senin Foundation for Japanese Cultural Arts** hosts Martial Arts for Kids. Every Mon through Thursday from 5:45 to 6:45 p.m.; Ages 5-14, instruction in aiki-jujutsu, yoga, healing arts and fine arts for Mom & Dad. 1053 San Pablo Ave., Albany, 526-7518.

**Folk Dancing** every Friday night at 8 p.m.; at the Albany YMCA, 921 Kains, just south of Solano Ave. Lessons taught at the beginning of the evening - Balkan, Greek, Israeli, Armenian, International till 9 p.m.; Requests and dancing 9-11 p.m. \$4.

**La Peña Cultural Center;** free Afro-Cuban Youth Performance Ensemble. Musician Guillermo Cespedes will teach an Afro-American music workshop for youth every Monday; experience not required. For more information, call Sylvia at 849-2568, ext. 16.

**Adult Cuban Music Ensemble;** 6-8 p.m.; Students will play popular Cuban music. \$12 per class. Open to instrumentalists and singers.

**New French classes;** the Alliance Francaise East Bay, a non profit agency, located at 2004 Woolsey Street, Berkeley. All levels, native teachers. Call 548-1520.

**Berkeley Yoga Center** offers a free introductory Yoga class the first Friday evening, every month and other free Fri-

day evening events where people can come together in the spirit of community. Call for details, 649-9812.

**Yoga at Noon;** Thursdays and Fridays until 1 p.m.; Classes include stretching exercises, seated and moving meditation, healing arts, and breathing exercises. Japanese Yoga classes are also offered on Tuesday and Thursday evenings as well as Sunday mornings; Sennin Foundation Center for Japanese Cultural Arts, 11053 San Pablo Ave., Albany; 526-7518

**Introductory Yoga Class;** Berkeley Yoga Center offers a free class the first Friday evening of every month, and other free Friday evening events, where people can come together in the spirit of the community; 649-9812 for details.

**Health, Fitness & Community Education;** classes open to all in salsa, flamenco, ballroom, Afro-Brazilian, bellydance, modern jazz, yoga, chi gung, tai chi, aikido karate, self-defense, fitness boxing, and more; University YWCA, 2600 Bancroft Way, Berkeley; 848-6370; \$7-\$10 drop in fees.

**Salsa Lessons;** 7-8 p.m., beginners; 8-9 p.m., intermediate; Steve Friedman gives Salsa dance lessons every Monday night at the Francis Albrier Community Center, 2800 Park St., Berkeley; 287-9501; \$7 for one, \$12 for both lessons.

**No Sweat Aerobic & Dance Studio** Tribal Bellydance with "Luna" Sundays at 10:15 a.m. & Tuesdays at 7:30 p.m.

**Latin Rhythms** with Tedje Rose Sundays 12:30 p.m. & Tuesdays at 6:30 p.m. Brazilian Dance with Conceicao Sundays at 11:30 a.m.; Wednesdays at 5:30 p.m.; Tuesdays and Thursdays 10:15 a.m.

**World Beat Workout** by Kristi Rudolf Saturday at 11:30 a.m.; Monday at 5:30 p.m. & Thursday at 6:30 p.m.

1831 Solano Ave., Berkeley; 528-1958; \$7-\$9.

**Upcoming**  
**4-week Women's Self-Defense Class;** Feb. 21-Mar. 14; 2-5 p.m.; \$55 for YWCA members, \$60 for non-members. This introductory class includes physical techniques, assertiveness training, and discussion of violence against women. Taught by Women Defending

Ourselves at the University YWCA, 2600 Bancroft Way, Berkeley. Call the YWCA to register at 848-6370. Call Women Defending Ourselves at 601-0141 with questions or for scholarship information.

### Community Events

**Feb. 18**  
**Jefferson School's 90th anniversary;** this year with the presentation of a book entitled *90 Years, a History of Jefferson School*. To order your copy of this book, please send a check for \$5 made out to the 90th Anniversary Celebration Committee at Jefferson School, 1400 Ada, Berkeley.

**North Berkeley Senior Center;** Feb. 12; Center is closed for Lincoln's Birthday.

**Feb. 13;** 1 p.m.; Valentine Party; Gypsy violin duet with Donna Lerew and Skye Altman and refreshment.

**1901 Hearst and MLK Jr. Way,** 644-6107.

**Kensington 55+ Activity Center** Feb. 12: 11 a.m.; Cruise: Dorothelle Fites shows slides of a Rhine River Journey. Elder Artist Frances Napoli demonstrates painting and drawing in the main hall.

**Feb. 19;** Health: Jan Stecher leads in Rosen Method Movements, February Birthdays will be celebrated.

**Arlington Community Church,** 52 Arlington Ave., Kensington. Call for the regular weekly schedule. 526-9146. Jan. 25

**Ongoing**  
**Volunteers needed;** for the Berkeley Free Folk Festival, scheduled for May 9-10, 1998. Two full days of music on the main stage showcasing local folk musicians. Call 843-3810.

**Parents Need Support;** Your care can make a difference! Become a Volunteer Hotline Counselor at Parental Stress Service, Inc. Weekdays, one 4-hour shift per week. Free 30-hour pre service training Sat. and Sun., March '98. Call Shay Black, 893-9230, Ext. 510.

**The Open House Senior Center;** volunteers needed to work in the Alzheimer's Respite Social day care program each Tuesday, from 9 a.m. to 3 p.m.

Part-time help is welcome and no experience is necessary. Call Ellen at 215-4340 from 9 a.m. to 4 p.m. for more information.

**Sakura Kai;** meets on the 1st and 3rd Saturday of each month from 10 a.m. to 3 p.m.; please write to 10890 San Pablo Ave. El Cerrito, CA 94530 for our regular weekly calendar. For more info call 465-9323.

**Moms in Community;** Mothers encouraging and supporting each other to be their best, grow spiritually, intellectually and socially; Meet new people and build lasting Christian friendships; Share the joys and challenges of parenting; Relax with a great group of diverse women; Enjoy a break from the demands of daily life. Fridays 9:30-11:30. Child-care begins at 9:15 a.m. First Presbyterian Church, Berkeley, 2407 Dana St. Voicemail: 848-6252 ext. 558

**Cars for a Cure;** help children and adults suffering from devastating digestive diseases by donating your used car, truck or motorhome to the Crohn's and Colitis Foundation of America, Inc. (Greater Bay Area Chapter). All proceeds directly benefit programs, services and research to find a cure; (415) 578-6590 or 1-800-3-AUTO-77.

**Volunteers needed;** Crisis support Services of Alameda County, formerly Suicide Prevention, receives nearly 50,000 calls per year and the need for motivated, committed people to serve the 24-hour crisis lines is constant. No prior experience required, training provided; 848-1515.

### Exhibits

**Ongoing**  
**Lawrence Hall of Science;** Cats! Wild to Mild, featuring remarkable displays and roaring soundtracks, 25 taxidermed animals, a Pre-Columbian warrior dressed as a mystical jaguar, many hands on activities; on the UC-Berkeley Campus, Centennial Drive, below Grizzly Peak Boulevard, 642-5132. \$6 adults, \$4 for children, seniors and students.

**Simple Pleasures;** through March 8; a group exhibition featuring work in a variety of media by six Bay Area artists: Dennis Begg, Lynn Beldner, Galen Brown, Michael, Melissa Herman, Traywick Galt, Tenth St., near Gilman, call for more info.

**Dancing/Words/Talking;** Feb. 28; a photo exhibit at the South Branch Library, celebrating traditions of Chinese, Filipino, and Haitian dancing in the 1901 Russell St., 644-6860.

**Old Masters Prints** at the 7 p.m.; The Flora Lamson Hewes Library at the Graduate Theological Union features a display of woodcuttings and etchings from the 19th century. Includes works by major artists of the early sixteenth century. The library is open from Jan. 26 - Apr. 5; At 3000 Redwood Road, Berkeley, 649-2420. Admission free.

**Addison Street Windows;** Imagination, an exhibit of new colors by Deborah Green, sponsored by the Berkeley Civic Arts Commission, 1919 Addison St. daily through Feb. 19; never closed; 486-8082.

**Wayne Miller, Black Chicago** 1948; through March 14; From a collection of over 500 photographs, now 78, has decided on 70 to exhibit at the Chicago study of black families in the South city to exhibit at the School of Journalism, 1212 North Hall, #5860, Berkeley; 642-5400.

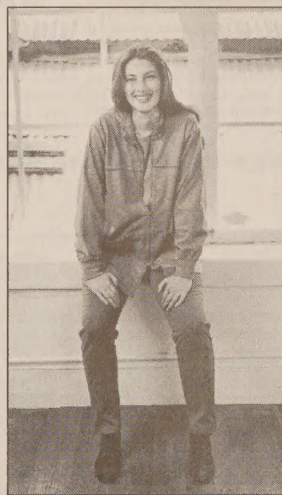
**Jesus "Chucho" Angel** through Feb. 28; new and important media work; La Peña Cultural Center, 3105 Shattuck in Berkeley, 848-1515.

**Art is Elementary;** As through Feb. 27; Selected works by Albany Artists, aged four to ten; Community Center, Poyer Gallery, Marin Ave., Albany, 524-9283.

**"The Louis Stein Collection: Neighborhoods of Berkeley"** April; a new exhibit of the Historical Society looks at Berkeley neighborhoods and the UC campus in the form of photographs and other material; Berkeley Historical Society, 642-5132.

See GOINGS ON

# Make Your Valentine Feel SPECIAL!



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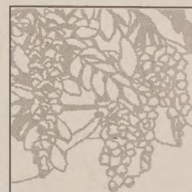
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# Trouble at Albany: Are parents meddlesome?

## Why Albany's girls basketball coach resigned in midseason

By Jelani Harper

On Jan. 30 Albany girls basketball coach Sabrina Nagel resigned in following a loss to St. Joseph in Alameda. In addition to her own personal problems, it became apparent that Nagel was experiencing problems with her team as well.

"I tried with everything I had, but I was undermined from Day 1 walking in by the parents, just a couple in particular, and a team

member who was thoroughly disrespectful," Nagel remarked.

Though Nagel would not divulge the names of any parents or players who presented a problem, she did have this much to say about the issue: "There was a lot of tension, a lot of stress and Albany usually played that way because of the uncertainty that I had no control over because it was coming from home (a parent)," she said. "One of the

See COACH, page 13



Sabrina Nagel, who resigned as Albany coach: "... I was undermined."

## In Nagel's aftermath: Lady Cougars are forced to forfeit

By Jelani Harper

Albany's girls basketball team had to forfeit its game against Alameda last Tuesday because there were no referees scheduled for the game. According to new coach Al Baker, who took over the varsity position after former coach Sabrina Nagel resigned two weeks ago (see related story), Nagel was responsible for scheduling the refs.

"Those things are supposed to be scheduled before the season even

starts," remarked Baker. "We got up there (Alameda) in a timely fashion on the bus, set everything up, the other team was there but no refs showed up. Sabrina hadn't scheduled any refs."

The game was to be played at the Alameda Naval Base, the Cougars home court.

"The gym hadn't even been reserved for the whole time for both of our junior varsity and

See COUGARS, page 13

## Albany finally gets a win

By Jelani Harper

Sometimes you need a little luck for those things to roll in," joked Albany boys basketball coach Doug Kawa about his team's shooting, hours to roll in and theirs to roll

The Cougars' game apparently ended in last Friday when they got their first win in the Alameda-Contra Costa Athletic League against Alameda, 36-33. The Cougars (5-18 ACCAL) won in typical Cougars style, with plenty of old-fashioned basketball tactics (pick rolls, backdoor passes) and lots of defense.

Anybody who has seen the Cougars play knows that size is their strength, and Piedmont had two feet-four post players, Nick Smith and Brad Williams. Sounds like trouble for Albany? Not in the end, it turned out.

Our scouting report told us that Smith and Williams were their big guns, and we managed to get them to nine points apiece," remarked Kagawa. "Our kids did a good job on defense, particularly Zach Bogart who had five

fact, Bogart had a big game for the Cougars with 10 points. Bogart and senior Greg Smith, who had 10 points and rebounds, paved the way.

But no Cougars game (and especially one in which they actually win) is complete without a dramatic

See ALBANY, page 13



St. Mary's Joselyn Shelton drives past Holy Names' Lauren Presley, but Panthers dropped 1st ACCAL game last Friday.

## Lady Panthers in three-way tie

By Jeff Sepulveda

For the first 23 minutes of last Friday night's game against Holy Names High, the St. Mary's girls basketball team played like the Alameda-Contra Costa Athletic League champions they still may become this season. A big reason why they may not become

champs is the way the Panthers played the final minutes of the game.

After leading Holy Names, 36-28, with a minute remaining in the third quarter, SM was outscored, 26-7, over the final nine minutes en route to losing its first ACCAL game this season, 54-43.

SM vaulted into a 3-way tie for

first place in the Powerhouse Division over the weekend, however, as St. Joe beat HN last Saturday to give all three teams one loss.

Against HN, both teams came out tentatively and looked confused by the other team's full-court pressure. When SM did manage to break the HN press, the Panthers capital-

ized with easy baskets, while HN struggled to score. With 2:38 left in the first quarter, SM led, 11-3.

SM managed to cling to a 26-21 halftime advantage despite star forward Spring Harris struggling offensively. Harris was shut

See PANTHERS, page 12

## Lady Jackets can taste a repeat

By Jelani Harper

They're almost there. Again. With just three games remaining in the East Bay Athletic League, the Lady Yellowjackets (20-3, 7-0 EBAL) are looking as if they'll defend their Division I state basketball championship.

They're sitting comfortably atop the EBAL, they've earlier soundly beaten their remaining three opponents, and they have a fully healthy roster. Ah, life is sweet.

So when they take on Livermore Friday on the road at 7 p.m. the game is almost certainly to be a rehash of last Tuesday's 75-48 drubbing of San Ramon, or virtually any of the Jackets' other EBAL wins.

The game against SR was actually close until the half, at which point the Jackets went into overdrive and turned the game into a rout.

And they did it with defense. The Jackets went into the locker room up, 35-26, but during the third quarter they went on a 20-2 run that left SR choking on their dust. The Jackets turned it up a notch on their full-court press, and the rest is history.

"San Ramon's court is a very short court, so we were trapping them a lot," explained Jackets coach Gene Nakamura. "We came out really strong in the second half. Erica McGlaston must've had about 12 steals off the trap. She really played an outstanding game."

See JACKETS, page 13

# Will ACCAL cancel 1998 soccer playoffs?

## Games play havoc with the schedule, lots of games can't be made up in time

By Jeff Sepulveda

The ACCAL has three words for soccer players, coaches, and fans: "No playoffs this rain-soaked season." They have been eagerly anticipating the post-season: not so fast.

Due to the weather-related cancellations of a large amount of games, the ACCAL is considering eliminating the playoffs and using the final week before NCS nominations are due to make up canceled

games.

According to ACCAL commissioner Bob Roberts, a meeting of ACCAL athletic directors was scheduled Thursday to decide the fate of the playoffs. The meeting was hastily arranged after an uproar of league coaches in the wake of a newspaper story which alleged that Roberts had proposed canceling the playoffs in order to extend the regular season.

According to Roberts, he is not the villain who killed the ACCAL playoffs. "I don't have the power to make that decision," he said. "There is no final decision yet. The results I have are from ballots I received back from league principals which indicated they were in favor of making up the games. It is the principals that will make the ultimate decision."

But it was Roberts who made the

proposal, and it is the ADs who will be responsible for sorting out the mess at Thursday's meeting — a fact which doesn't sit well with El Cerrito boys coach Fred Gonzalez.

"They should take a poll of coaches," said Gonzalez. "They should have never gone to the principals directly in the first place. Not having the playoffs should have been decided by a meeting of coaches, not by reading it in the

paper. Now I have to go to my AD and have him give me my say. That's entirely wrong."

EC may be affected most adversely if the regular season is extended and the playoffs canceled, as the Gauchos have managed to play 10 of their 12 games so far, and are among the teams that will be fighting for what would normally be playoff seeds Nos. 3-6. If the regular season is extended, other

teams will have a chance to match the Gauchos 12 points and 5-3-2 record by making up games, and may push them below the fourth place cutoff for NCS bids. In the ACCAL playoff structure, six teams compete for NCS spots.

According to Gonzalez, it was no accident that his team has played so many games and that EC deserves its advantage.

"We tried our best to get all the games in. We knew some teams

See ACCAL, page 13

## Lady Cougars don't want league playoffs booted

By Jelani Harper

One of the lesser known effects of the rain is its ability to seriously dampen on soccer season.

Not only are games regularly canceled out, but it's nearly impossible to find a decent playing field. The Cougars are a healthy team because of the rain we've been experiencing.

Albany's girls soccer team has been playing despite these odds, but El Cerrito may prove the one opponent the Cougars can't beat. ACCAL playoffs may be can-

celed because of the rain (see related story), and if so, the Lady Cougars will lose the opportunity to gain a North Coast Section birth.

With last Tuesday's 3-0 victory over De Anza, the Cougars have virtually downed third place, but only the top two teams (Piedmont and Alameda) get to go on to NCS.

"We need the playoffs to not be abolished, because we're the third place team and we definitely have the chance of knocking either Piedmont or Alameda out of position," explained Cougars coach Julie Gall. "My team is healthy and playing

like a strong unit, and if we get a chance to play in the playoffs we'll be able to at least knock out one of them."

If this sounds like talk tough coming from Gall don't worry, the Cougars have both the players and the skill to back her up. They were simply dominant against De Anza, passing the ball well and controlling the tempo of the game.

Captain Suzanna Martinez was the hero, scoring twice. The latter of which came on a 35-yard direct kick into the upper reaches of the goal. That shot put the Cougars up

by two and broke the game wide open, though they were clearly in control at that point.

Whereas De Anza's attack focused mainly on the individual efforts of a few key players, the Cougars functioned more as a team. Strikers Christina Leonard and Martinez led the way with tight midfield passing and overlapping runs down the wings, which often produced either a cross or a shot.

"By having the strikers make runs and switch positions, we can open up the space in front of the goal," explained Gall. "The de-

fenders get sucked outside and the mouth is open, then if you send a cross it's a beautiful opportunity for a shot."

Which is just what the Cougars were able to do pretty much the entire game. Sophomore Teresa Diaz picked up Albany's other tally with a half volley outside the penalty box off of a feed from Leonard in the game's dying stages.

Midfielder Kyle Kemp supported the front line with a couple of overlapping runs, and senior Doris Mitchell organized the Cougars defense at sweeper.

**'We need the playoffs to not be abolished, because we're the third place team.'**

— JULIE GALL, ALBANY SOCCER COACH

The Cougars are next scheduled to play Friday against St. Joseph on the road. A scheduled meeting Thursday will determine if the ACCAL playoffs will be canceled.



# Panthers' Williams off to Washington

By Jeff Sepulveda

St. Mary's football fans will be paying close attention to the Washington Huskies defense next season as the Panthers' own Jafar Williams, a star in both track and as a linebacker at SM has signed a letter of intent to play for the Seattle school on a football scholarship.

As any young man who has earned such an honor, Williams is both happy and proud. "It feels really nice," he said. "The recruiting process was nice at first, but it gets to you after awhile. It's great to finally have that scholarship. I've worked hard."

Williams selected Washington from a number of Division I offers, including other Pac-10 schools Cal and UCLA. According to Williams, the decision wasn't a difficult one.

"The recruiters at Cal were stringing me along a little bit," he said. "Things weren't working out. I went to their football camp last summer, and I read about how they were going to try to recruit more players from the local area.

But when I saw a list of the players they signed, they didn't have any from around here.

"When I went on my visit to Washington, I was very impressed," he said. "I was especially impressed with their psychology program."

Williams, a 3.0 student said, "St. Mary's definitely prepared me well academically," he said. "And academics were a major part of why I signed with Washington."

As far as football goes, at 6-foot-1, 205-pounds, Williams isn't built like a traditional Pac-10 linebacker, but when factoring in his sprinter's speed — 4.49 time in the 40-yard dash — he appears to be tailor-made for the strong safety position.

According to Williams, the transition shouldn't be too difficult. "I played some free safety during the preseason (at SM)," he said. "But we needed a middle linebacker, so they used me there. I can learn to play safety just like I learned to play linebacker."

SM coach Dan Shaughnessy wasn't worried about Williams' transition to Div. I football. "Washington plays an eight-man pressure front," he said. "He'll be a strong safety, but he'll still be on the line of scrimmage, and he'll still be there to hit people. It fits right into his game plan."



St. Mary's Jafar Williams, surrounded by parents, joins Huskies.

Shaughnessy was like a proud papa in assessing Williams. "He meant the world to us," he gushed.

"He's a great athlete and a great kid. We're going to miss him."

Williams, a star in the 200, 400 and relays for SM's track team may also compete in that sport at the NCAA level. "I hope to do that," he said. "But it will depend on how school goes."

# Berkeley's Cornejo goes to Air Force

By Jelani Harper

Berkeley High football captain Ricky Cornejo recently signed a letter of intent to play at the United States Air Force Academy. He was also being recruited by Hawaii, Mexico State, San Diego State and Oregon. But the Air Force was his first choice.

"I've never felt any better," said an ecstatic Cornejo after signing with the Falcons. "It's what I've been trying to do the last half of this year, just getting the paperwork together trying to get nominated by my Congressman Ron Dellums and it worked out great."

Dellums did indeed nominate Cornejo into the Academy, but he

could not be reached at his office in Oakland nor by phone for comment.

Cornejo played free safety for two years at Berkeley, under father Joe Martin, after transferring from Monte Vista in 1995. In his junior year, he led the team in interceptions during the season, and was a preseason All-Pick for '97-98.

"The Academy plays a lot of zone defense, and I like Ricky because of his leadership abilities," Martin said. "I feel wealthy because my son chose to go to the Air Force and in exchange for education and in exchange for a chance to serve his country."

See CORNEJO on page 11

## Panthers

Continued from page 11

out in the first quarter, and managed only four points in the first half, with both baskets coming on follow-up shots off offensive rebounds.

Harris struggled again in the second half, but SM still managed to lead, 36-32, entering the fourth quarter. Erin Inada and Desirea English picked up the scoring slack for the

Panthers, contributing five and four points, respectively, in the quarter.

HN opened the final quarter with an offensive blitz. HN scored 14 points in the first four minutes, and took a 46-40 lead with four minutes remaining after guard Tiffany Swygert's second 3-point basket of the quarter.

Suddenly trailing after having had the lead throughout, SM's ailing offense fell apart completely down the stretch, while HN con-

verted on the majority of free throws which resulted from a seemingly tired SM team being beaten on defense and on the boards.

A Celeste McGruder free throw was the only point SM scored for three minutes, and HN never looked back after taking a 52-41 lead.

See PANTHERS on page 13

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**ATHLETES OF THE MONTH**

**Keyshawn Fielder**  
El Cerrito High Soccer

Keyshawn Fielder is a forward on El Cerrito's boys soccer team, and a key reason why the Gauchos have played to a 5-3-2 mark so far this season. Fielder provides the bulk of the offense for the Gauchos, using superior size and strength to pace the attack. But Fielder humbly gives credit to his teammates who set up the goals. "They make it easy for me to score," he said.

**Kimi Yamamoto**  
Albany High Basketball

Sophomore Kimi Yamamoto is a force to be noticed on the girls basketball team. The guard is the Cougars' clutch handler, and frequently both and executes her team's strategy. Although the Cougars have had a tough time of late, the preseason Yamamoto led the Cougars to second and third finishes in the Sacred Heart John Swett tournaments.

Athletes of the Month, which will be published the first Thursday (Berkeley Voice, The Journal) & Friday (Montclairian) of each month, co-sponsored by Hills Newspapers & Triple Play USA (formerly Slam USA). Hills Newspapers is solely responsible for the selection of the athletes. To nominate an athlete fax your selections to Hills at 339-4066.

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# U.S. soccer team worked out at Cal

Christopher A. Rocca

des El Nino visiting Berkeley last week, the United States soccer team was also in town using Berkeley as its base camp. For most of the week, manager Steve Sampson decided to use Kleeberger Field at the Cal campus to train for the CONCACAF Gold Cup matches against Cuba and Costa Rica at the Oakland Coliseum. Because of the huge amounts of rain, the turf was a better bet, according to Sampson than the mud-soaked fields at USF. Usually spending 1 1/2 hours to train at facilities which offered a private parking and a close commute from the Berkeley Marina Mission Hotel. Berkeley has always had a soccer history dating back to 1933 when Julius Schroeder started coaching at Cal and ended his career in '51 with a record of 131-34. Current Bears coach Mark Klon has rejuvenated the program, taking Cal to its first NCAA appearance in over a decade and uses intense recruiting to feature seven high school all-Americans and seven U.S. national team pool players. Mallon says that Berkeley has a great ethnic mix that allows for great competitive soccer. Berkeley-Albany Mav-

ericks. As host to the national team, Mallon said, "We love to see the national team training at Berkeley any time they are going to be in Northern California. With the women's World Cup being played in the Bay Area in 1999, we would like to get some friendly games at our newly remodeled 22,000 seat Edwards Stadium."

Mallon also said, "U.S. training was a well kept secret, but if you were able to brave the rain, it was exciting to see World Class athletes at their best." Sampson called Berkeley and Mallon a lifesaver in what was not the most ideal situation for training. The Bay Area is also home to national team player Eric Wynalda where he plays for the San Jose Clash and was a former player for the San Francisco Bay Blackhawks. Midfielder Preki Radosavljevic, who scored the only goal against Brazil in 68 years Tuesday in the Gold Cup semifinal won by the U.S., 1-0, played two seasons in the Continental Indoor Soccer League for the San Jose Grizzlies and Sampson himself grew up in Los Altos, and earned a Masters degree from Stanford.

The U.S. advances to the final Sunday in Los Angeles where it will play Mexico or Jamaica.

## Coach

Continued from page 11

parents stated that this sort of thing (tension) begins with the coach but that is (misleading), it begins at home with the parenting."

In regards to problems between Nagel and parents Albany principal Lois Woods-Green said, "I wasn't made aware of this particular situation until it had already reached the point of no return (with Nagel ready to quit). I sincerely hope that in the

future parents and coaches will feel free to bring their differences to my attention, but people have to understand that it is not the parents who decide the coaches."

Al Baker has taken over for Nagel, who was a first-year coach with no previous experience. She was the only applicant for the job before the season began. Perhaps part of the reason some parents were dissatisfied with her as the coach may be because they felt she was unqualified.

Baker has been the junior varsity coach for the last couple of years and

still coaches the JV. He will be assisted by Dave De Hart, Nagel's predecessor.

In the two weeks since taking over, Baker claims that he has had relatively few problems with parents.

"No more than any head basketball coach at the high school level is going to have," he explained. "From being a coach now myself and being a parent and looking at it (coaching) from inside out, I can sympathize with her (Nagel) because it is a headache, and is something every head coach is going to have to deal with when coaching at this level."

But Nagel's problems may have been more than the usual ones. The night of the St. Joe game she alleges was confronted in a manner she describes as "Ted Bundy-like" (referring to the executed serial killer) by a parent who disapproved of some of her coaching practices. Neither Nagel nor Woods-Green would elaborate on the incident.

"There was an awful lot of politics and an awful lot of scuttle going on, and I decided at this point the best thing would be to pull myself from the team," was all Nagel would say about the situation.

## Cougars

Continued from page 11

varsity games," added Baker. "It's just hard trying to come behind somebody and straighten out all of their problems. I just have to make sure everything is handled for the rest of the games we have and try to keep the team upbeat for the rest of the season."

The Cougars (6-14, 1-7 Alameda-Contra Costa Athletic League) still have three games remaining, the first of which is Friday at home against Encinal. Last

Friday, the Cougars fell to Piedmont, 54-39, in their first game without Nagel.

"We were competitive for the first part of the game, but we lost a lot of ground in the third quarter because of cold shooting," explained Baker. "The team played hard in the fourth quarter but just couldn't make up the deficit."

As for the Cougars' future? "I told the kids after the Alameda thing that I can't change the past but I can change the future," Baker said. "So, that's what we're going to try and do."

## Albany

Continued from page 11

finish, and this one would prove no exception.

Within the final minute of play the Cougars were down by one, and ran an out-of-bounds play that resulted in a backdoor layup for sophomore Andrew Hara. Then, on the ensuing series, Hara was called for a blocking foul and Piedmont went to the line with a one-and-one with about three seconds left.

Fortunately for the Cougars the Piedmont shooter missed the front-end, and

Thornton grabbed the rebound before getting fouled. He sank his final two free throws to tie the game.

"Nothing comes easy," laughed Kagawa. "Even when we're winning we'll give the other team a chance to win, but the kids definitely played hard. Both teams were winless in league and we knew one team would come out in second to last place, and we just came up big tonight."

Unfortunately the Cougars didn't come up so big in their following game, a 56-55 loss to Alameda. Once again the game came down to its last few seconds, but this time the Cougars just didn't have enough. Down by four with just a few ticks left on the clock junior Mark Johnson hit a 3-pointer to pull Albany within one. Unfortunately the Cougars then ran out of time.

"The coaches from Alameda really complimented our kids for executing our game plan," said Kagawa. "They told their kids, 'Albany knows what they're doing.' So the coaches recognized that our kids did their best, and that we did everything possible to put ourselves in the position to win."

## Cornejo

Continued from page 12

He's following in the tradition of his grandfather, who is a retired Naval captain.

"You can't really beat a diploma from any one of the military academies," explained Cornejo. "I'm sure that the things I'll go through at the academy will prepare me for anything that I'll have to go through in life, be it football or anything else."

## Panthers

Continued from page 12

After the game, SM coach Don Lawson said that even the first ACCAL loss had shown how special his team is.

"We showed that we are a very good team," he said. "We just need to get in more situations like this where we have to play with intensity the whole game." Lawson attributed HN's decisive run to fatigue and foul trouble on the Panthers. "I had to take (starting guards) Ernie Inada and Desirea English out at the end of the third quarter because they needed a rest and were in foul trouble. They (HN) definitely picked up momentum at that point. I thought we tried to do too many things individually in the fourth quarter. We got away from the team concept."

SM rebounded from the loss to HN with a 45-31 thrashing of Kennedy on Tuesday night. McGruder led a balanced scoring effort.

The win set the stage for a vitally important week to come for SM, as the Panthers have games scheduled at undefeated Alameda Friday at 7 p.m., and at St. Joe on Tuesday.

## ACCAL

Continued from page 11

wouldn't. We played when other team's wouldn't. And now they want to cancel the playoffs to bail them out."

St. Mary's boys coach Eric Ballon, whose team stands at 4-5 and is currently out of the playoffs, also hopes the playoffs aren't canceled. "We have three games left, and we're on a roll," he said.

## Jackets

Continued from page 11

She wasn't the only one. Scoring machine Aisha Hollans hit for 30 that night running the break and driving to the hoop, while Nycole Brown

He also shares Gonzalez' view that teams with canceled games shouldn't be bailed out. "I know a lot of them are griping and moaning," he said. "But they had chances to reschedule."

EC girls coach Robert Sackey was also critical of the way the season's fate is being handled. "I don't know what's going on," he said. "Players and parents are asking me what's going to happen, and I can't tell them anything. I only know what reporters tell me."

came off the bench to pour in 10, in a particular flashy sort of way.

"She really made some fantastic sort of plays," remarked Nakamura. "There was one where she grabbed the rebound and went coast-to-coast

and made a great layup while going through people. It got everybody out of their seats. The last couple of games she's really shown what type of player she could be."

"It's nice to have such strong players coming off the bench," explained Nakamura. "Tonight I played 11 players and there was absolutely no drop-off. Sometimes it makes me even quicker to make a substitution."

So much so that you might reconsider your starters, coach?

"It has happened this season," admitted Nakamura. "When we went back East in December we toyed around with the lineup. It all depends on what the other team has, because I can meet height with height with Nycole Hardaway and Nichole Brown."

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# Goings...

Continued from page 10  
city, Veterans Memorial Building, 1931 Center St.; 848-0181.

**Berkeley Art Museum**  
**Human Comedy: Lithographs by Honore Daumier**; through Mar. 29. An exhibition by French satirical printmaker Honore Daumier (1808-1879) at the UC Berkeley Art Museum and Pacific Film Archive this week; at the Theater Gallery, 2626 Bancroft Way. Call 642-0808 for more info.

**Hogarth and His Times: Serious Comedy**; through April 19. Serious Comedy Museum and Pacific Film Archive, 2626 Bancroft Way, Berkeley, below College Ave.; 642-0808; \$6 general admission; seniors and students \$4; members, UC Berkeley Students and children under 12 free.

## Lectures and Workshops

**Feb. 12**  
**1998 Hitchcock Lectures by Robert W. Lucky**; 4:10 p.m.; Sibley Auditorium, Behl Engineering Center, on the UC Berkeley Campus. Call 643-7413 for more information.

**What is Magic Flux Correctivism?** 7:30 - 9:30 p.m.; (A new philosophy of Philosophy). Given by H.D. Moe. At the West Branch Library Reading Room, 1125 University Ave. Berkeley, 528-8713.

**Turning Point Career Center**  
Feb. 12; 1:30 - 2:30 p.m.; "Assess your Work Preferences" \$15.

Feb. 12; 10 - 11 a.m.; "The Networking Hour for the Arts" \$5 Feb. 12, 19, 26, from 4 - 5 p.m. "The Heart Aroused" will be the discussion book. The workshop is \$10 for members and \$15 for non-members for the 4 week series.

Feb. 17; 3 - 4 p.m.; "Job Hunting in Cyberspace", a workshop free for members and \$5 for non-members.

Feb. 18; 7 - 9 p.m.; "Using your Creativity for Exploring Possibilities," a workshop for writers, artists and musicians. The second of five sessions led by

Irina Rivkin, \$60 for the series or \$15 for individual sessions.

Feb. 19; 1:30 - 2:30 p.m.; "Assess your Skills and Deal Yourself a Winning Hand" a workshop, \$10 for members, and \$15 for non-members.

YMCA, 2600 Bancroft Way in Berkeley, 848-6370.

**Feb. 12, 19, & 26**  
**Love and Suffering: Exploring the meaning of the cross for Christian spiritual life and social action**; 7 - 9 p.m.; a three week lecture series led by Janet Gear, MA, M.Div., 231-5943; hosted by the Durant House, 2330 Durant Ave., Berkeley, \$30.

**Feb. 13**  
**The City Commons Club** presents its weekly Social Hour and Luncheon discussion. 11:15 a.m. (Social Hour). Speaker starts promptly at 12:30 p.m. Mary Selkirk, Director, EBMUD, Ward 4 (Berkeley) discusses "Water issues in the East Bay"; 2315 Durant Ave., Berkeley, 848-3533. \$1 admission with coffee, \$10.75 - \$12.25 for lunch.

**Feb. 14**  
**Studs Terkel and Howard Zinn** welcomed by Alice Walker; 7:30 p.m. Come meet these inspirational personalities. At King Middle School, 1781 Rose St., North Berkeley, 848-6767 for more info, 548-0542 for special reception. \$15 in advance, \$17 at the door.

**Feb. 15**  
**Black History Celebration**; 11:30 a.m. The public is invited to come hear the big man, "Da Mayor" Willie Brown, at the Glad Tidings Community Church, 2215 Prince St. at Fulton in Berkeley, 883-0198 for more info.

**All Souls's Parish lecture**; Noon - 1 p.m.; Donna Smith, elder law attorney, and the Reverend Andrew Walmsley, rector of All Souls's Parish discussing issues pertinent to the aging process. The public is invited. 2220 Cedar St., at Spruce, Berkeley, 524-0937 for more information.

**Feb. 17**  
**Discussion Group open to everyone: Intelligent conversation in Berkeley**; 7 - 9 p.m.; A Valentines Day special

on Sex, Relationships and Dating. Led by Robert Berend; Jewish Community Center, 1414 Walnut Ave. at Rose, call Robert Berend for info, 527-5332.

**Feb. 18**  
**Berkeley Hadassah**; 7:45 p.m.; *Child Care: How will we meet the challenge?* Temple Beth El at Arch and Vine, Berkeley, 524-5333.

## Literary Events

**GAIA Bookstore and Community Center**

Feb. 12; 7:30 p.m.; Deena Metzger, *Intimate Nature: Bond Between Women and Animals*.

Feb. 13; 7:30 p.m.; The Poets Among Us, Gaia Open Mic hosted by Staff Poets, Jeff Johnson & Jen Loy.

Feb. 16; 7:30 p.m.; Sally Hegelson, *Everyday Revolutionaries: Working Women & the Transformation of American Life*.

Feb. 17; 7:30 p.m.; Jan Phillips, *Marry your Muse*.

Feb. 18; 6 p.m.; Daphne Rose Kingma, *The Future of Love*.

Feb. 18; 8 p.m.; Denise Linn, *Quest: Creating your own Vision Quest*.

Feb. 19; 7:30 p.m.; Ruth Baetz, *Wild Communion*.

1400 Shattuck Ave., Berkeley; 848-GAIA

**La Peña Cultural Center Literary Series:**

Feb. 12; 8 p.m.: An Evening Celebration and protest. Fundraiser to support Alfred Artega's fight against UC for denial of tenure. Readings and performances. \$5.

Feb. 18; 7 p.m.; Cafe Poetry, poetry writing workshop, led by Nina Serrano and Diane Wang. Theme: Chinese New Year - New Beginnings; 3105 Shattuck, Berkeley; \$2.

**Poetry Flash at Cody's**

Feb. 12; 7:30 p.m.; Poetry at the 33 Review IV Poetry Flash Benefit Issue Reading; Geri DiGiorno, Jay Johnson, Nancy Keane, William Talcott & Ruth Weiss.

Feb. 18; 7:30 p.m.; Rachel Guido deVries & Laura Stortoni reading from

their latest publications.

2454 Telegraph Ave., Berkeley, 845-7842.

## Meetings

**Feb. 14**  
**Democratic Socialist monthly meeting**, 10 a.m. - Noon; Everyone is welcome. Topic: Health Care: Kaiser Nurses Strike: Vote Health. Plan for ACTIONS. At 765 Hildale, Berkeley, 528-5512.

**Upcoming**  
**California Writer's Club**, Berkeley Branch meets Feb. 21; 11 a.m.; deadline for reservations, Feb. 19. Luncheon at Noon; Speaker: A Bay Area CPA will discuss tax problems of the Free-Lance Writer. At the Berkeley City Club, 2315 Durant Ave., Berkeley, 582-6526 or 215-2855. \$15 for members and \$17 for non-members.

## Music

**Feb. 12**  
**Richard Goode on Piano**, performing Bach, Beethoven, Schumann, Debussy, at Zellerbach Hall on the UCB campus, Bancroft way at Telegraph, Tickets are \$22, \$32 and \$38 available through Cal performances Ticket Office at Zellerbach Hall; and at 642-9988 to charge by phone; all BASS outlets; and at the door.

**New Century Chamber Orchestra**: Sneak preview of their next CD recording: 8 p.m.; performing works by Ginastera, one of the best 20th century Argentine composers. At The First Congregational Church, Berkeley, 2345 Channing Way, 415-392-4400 for tickets.

**Feb. 14 & 15**  
**Philharmonia Baroque Orchestra**; 8 p.m.; Nicholas McGegan, director presents works by Biber, Muffat, Pachelbel and Schmelzer. At First Congregational Church, Dana & Durant, Berkeley, 415-392-4400. \$27-\$38.

**Feb. 15**  
7:30 p.m.; A Live Oak Concert, launched by Berkeley Art Center's 30th Anniversary. I Gatti Freschi, with Mike Jones, violin, John Burke, piano and

Gwyneth Davis, Cello. At The Berkeley Arts Center, 1275 Walnut St. in Live Oak Park, 644-6893. \$10 - \$9 for students and seniors and \$8 for members.

**American Baroque performs**, 2 p.m.; music of Roy Whelden, featuring the world premiere of Songs of Cold Mountain. A multi media presentation. At Studio Valley Center for Performing Arts, Holy Names College, Oakland, 653-8420.

**Chamber Music and Orchestra**, 3 p.m.; Skampa Quartet performs Mozart, Janacek, Beethoven, At Hertz Hall, UC Berkeley Campus, Bancroft Way at College Ave., Berkeley, 642-9988 or 762-BASS, to charge by phone, or at the door. \$26.

**JazzSchool Benefit**; 4 p.m.; The Rob Seiderman Duo with Rob Schneiderman on piano and Jeff Chambers on bass; Cafe La Note, 2375 Shattuck Ave., downstairs from the Jazz School, 845-5373.

**Feb. 17**  
**Join Bella Musica** as we work on Faure's Requiem and the Schicksalslied of Brahms. 7 - 10 p.m.; Formal Tuesday rehearsal (first two optional) at St. Ambrose, 1145 Gilman in Berkeley, for more info call Arlene Sagan, 525-5393.

**Feb. 19**  
**Cynthia and the Swing Set**; 9 - midnight; Really jumpin' jazz and blues, be sure to wear your dancing shoes. At 41 Tunnel Rd. in Berkeley, 843-3000.

**"All Jazz is Modern"** 8 p.m.; The Lincoln Center Jazz Orchestra, conducted by Wynton Marsalis, from the works of Ellington, Basie, Gillespie, Morton, Monk and others. At Zellerbach Hall on the Berkeley Campus, Bancroft Way and Telegraph, Berkeley, 642-9988 or 762-BASS for tickets (and at the door). \$18, \$26, \$32.

**Ashkenaz**  
Feb. 12; 9 p.m. - 2 a.m.; Grateful Dead DJ Night, w/ digital Dave and Jazz Z.D.; \$4.

Feb. 13; 9:30 p.m.; Carribean

Riddims; 11:30 p.m.; Tron

tions. \$9.

Feb. 14; 9:30 p.m.; Jan

Pagan Love Orchestra (m

Indian dance music). \$10.

Feb. 15; 7 - midnight;

"Sabor A Pueblo" (Latin

can, Indian, Carribean). \$4

Feb. 17; Rumeli Balkan S

Lessons, Beg/Int.; 7:30 -

Adv. \$7.

Feb. 18; Frog Legs, Can

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ticket or dinner reservation, c

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See GOINGS

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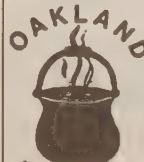
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# Arts & Letters

## East Bay Events

### Young soloists in concert with Symphony

The winners of the 1998 Kensington Symphony Orchestra Young Competition will perform with the Symphony on Saturday, Feb. 21, at 8 p.m. at the First Baptist Church at 770 Sonoma St. in Oakland. Cellist Evie Koh will play Concerto in C Major by Franz Haydn and pianist Xiomang Ba will play Concerto No. 2 by Pyotr Ilyich Tchaikovsky. The program also includes Schubert's Symphony No. 3.

Tickets, available at the door, are \$8 general admission; \$6 seniors; \$4 children under 12, free. Details: 525-4796.

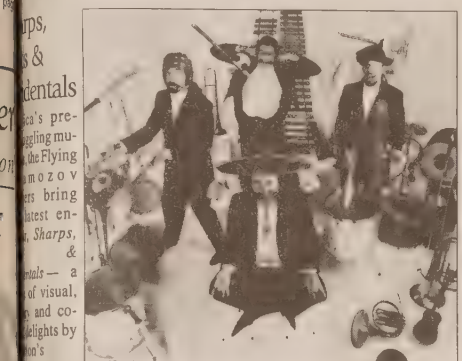
### Music of the distant past

On Saturday, Feb. 21 at 8 p.m. Hausmusik presents "Sounds of the Medieval Music of Love and Devotion, with chants by Hildegard von Bingen, polyphonic songs, and instrumental dances. Performed by Harlan Hokin, mezzo soprano; Harlan Hokin, tenor; Shira Kammen, violin.

The performance is in the parish hall at St. Alban's Episcopal Church, 1501 Washington St., Albany. \$16 (general), \$13 (students, seniors). Advance reservations recommended. Details: 5245661. Not wheelchair accessible.

On Sunday, Feb. 22 from 2 p.m. to 6 p.m., Hausmusik presents Music Workshops: Hildegard von Bingen with Karen Clark; Chant with Harlan Hokin; Instrumental Accompaniment with Shira Kammen.

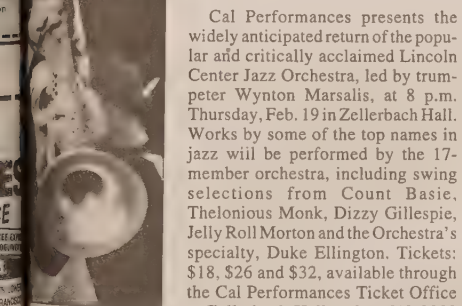
For your choice of one class. Details about the workshops: Call Karen Clark, 595-0916.



Flying Karamozov Brothers

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For your choice of one class. Details about the workshops: Call Karen Clark, 595-0916.



Marsalis

Call BASS Arts Line at (415) 776-1999; and at the door.

### Wynnton leads Lincoln Center orchestra

Cal Performances presents the widely anticipated return of the popular and critically acclaimed Lincoln Center Jazz Orchestra, led by trumpeter Wynton Marsalis, at 8 p.m. Thursday, Feb. 19 in Zellerbach Hall. Works by some of the top names in jazz will be performed by the 17-member orchestra, including swing selections from Count Basie, Thelonious Monk, Dizzy Gillespie, Jelly Roll Morton and the Orchestra's speciality, Duke Ellington. Tickets: \$18, \$26 and \$32, available through the Cal Performances Ticket Office at Zellerbach Hall and at 642-9988 to charge by phone; all BASS outlets, BASS Charge-by-Phone at 762-2800.

Call BASS Arts Line at (415) 776-1999; and at the door.

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Call BASS Arts Line at (415) 776-1999; and at the door.

### Un-Valentine's Day Party

National Annwn is your idea of a perfect Valentine's Day. They see Annwn at the Starry Plough this Feb. 14, they're bringing out a selection of songs about the evil opposite of love and destruction, piracy on the high seas, love spurned, and that most traditional of themes, lust. Opening for them will be Sonoma-based band Spiral Bound, whose signature sound is Celtic and American Traditional music complements Celtic Rock. The fun starts at 9:30 p.m. at The Starry Plough, 1440 University Ave., Berkeley. Cost: \$5 cover. Details: 841-2082.

Call BASS Arts Line at (415) 776-1999; and at the door.

### in 'Bots'

VIVA! Gallery, 1440 University Ave., presents "Bugs in the Machine" through Sunday March 1. Featured will be two- and three-dimensional images of realistic, fantastical and mechanical insects and other forms by artists Leo Germano, Robert Horning, Susan Leonard, James Keville, Susan Klein and others, and a loan for the exhibit from Emeryville's Kimono My House, featuring "the largest collection of Japantime and sci-fi toys in the world." Kids are encouraged to come and enjoy these exhibits, accompanied by their parents. VIVA! Gallery is open through Sunday, 11 a.m. - 7 p.m. Details: 548-3791.

Call BASS Arts Line at (415) 776-1999; and at the door.

## It's not Wilde, but it's quite good fun

By Phyllis Lyon

The Masquers go veddy British in their production of Oscar Wilde's *Lord Arthur Savile's Crime*, a turn-of-the-century drawing room comedy spoofing hijinks among London high society. The merriment continues weekends in Ft. Richmond through Feb. 21.

*Lord Arthur* is not, as may be supposed at first glance, a longlost play by the ill-fated genius, but a 1952 work based on an Oscar Wilde short story. In her effort to create a faux Wilde, playwright Constance Cox has wandered out of bounds into super-farce. She's got the tune right, but the words don't measure up. Masquer actors, directed by London native David Case, go at it with such high energy the silliness is fun to see anyway.

The situation of the comedy is this: Young Lord Arthur is eagerly anticipating his imminent marriage to the beautiful Sybil. His shrewish mother-in-law-to-be, Lady Julia, is not eager to see the wedding come off. To ferret out any secret misdemeanors in Arthur's past, present or future, she hires Mr. Podgers, a chiromancer who is currently the toast of the social elite, to read Arthur's palm. Podgers assures Lady Julia that the young man is error-free, but confides to Arthur alone that he sees a crime in his future — murder.

Losing his head while all about him are keeping theirs, Arthur decides to start married life with a clean slate by murdering someone, anyone, before the wedding.

Aided and abetted by his faithful manservant and a feckless German anarchist, the young lord tries poison, bombs and other devices to do in one of the several relatives and others who come and go in and out of his drawing room.

The play's humor, and suspense, hangs on near misses and who, if anyone, will be the victim of Lord Arthur's crime. The satirical dig is at an inane

### Symphony debuts 'E=mc<sup>2</sup>' Sunday

Maestro Kent Nagano continues the Berkeley Symphony Orchestra's season at 8 p.m., on Saturday, Feb. 14, at U.C. Berkeley's Zellerbach Hall. The program will feature the world premiere of David Sheinfeld's *E=mc<sup>2</sup>* for string quartet and orchestra, with the Alexander String Quartet.

Brahms' *Serenade*, no. 2, op. 16, in A major, and Schubert's *Rosamunde Overture*, D. 644, will complete the program.

During the two decades of Kent Nagano's tenure as music director of the Berkeley Symphony, the orchestra has devoted much time, energy and resources to fostering music by Northern California composers. In both its regular season and through the innovative NEA-funded Under Construction program, the BSO has performed, recorded and given workshop readings of dozens of works by local musicians.

David Sheinfeld, who last year celebrated his 91 birthday, has long been active on the Bay Area music scene as both a performer and composer. Commissioned by the Berkeley Symphony through the generosity of the Heller Foundation, *E=mc<sup>2</sup>* was composed over the last year and completed on Jan. 3, 1998. The piece, says Sheinfeld, "is a musical composition, not a mathematical dissertation. It is my homage to Albert Einstein, whom I consider to be the greatest influence on my musical thinking. Nevertheless, I have treated musical time and space in special ways in the symphony."

Ticket prices \$19 to \$35 (with Senior/Student discounts) For tickets or information call 841-2800 or 642-9988 or 762-BASS.



The resourceful butler (Norman MacLeod, left) and his master (Richard Bolster) discover that another of their schemes has gone amiss in the Masquers Playhouse production of 'Lord Arthur Savile's Crime.'

upper class for whom murder is no more serious than a broken teacup.

Among Masquer players, extra applause for best performance and best accent goes to former English actor Norman MacLeod who plays Baines, the butler, with jiggling hauteur. Richard Bolster plays the harried dimwit, Lord Arthur; Linda Paplow, the hatchet-faced Lady Julia; Robert Taylor, doubling as production manager, make-up artist and wig master, the anarchist whose bombs are duds; Robert Love, the evil

palmist; and Tori Hinkle, Arthur's fiancée intent on getting married no matter what.

Unwittingly living dangerously when they visit Arthur are his aunt, Lady Windermere, played complete with fan by Kathi Brotemarkle, Robert Wood as the pompous Dean of Paddington and Loralee Windsor as jolly Aunt Clementina. Stephanie Leveridge completes the domestic scene as Nellie, the housemaid with eyes for Baines.

Speaking of living dangerously, playwright Cox

has undertaken a task comparable to finishing an Austen or a Dickens novel or Shubert's *Unfinished*, which have also been done with mixed success. She's attempted to satirize Wilde or, in a fit of uncommon courage or plain hubris, tried to write another *Importance of Being Earnest* or *Lady Windermere's Fan* in Wilde style, or both. Whether spoofing spoofs or imitating the wit and wisdom of the master, it appears to me to be difficult if not impossible to get there from here.

## Tour the world of Herb Caen

Two Caen associates put the columns (plus photos) into context

'The World of Herb Caen: San Francisco 1938-1997' edited by Barnaby Conrad, additional text by Carole Vernier; Chronicle Books, \$35.

By Chris Treadway

When Jerry Garcia died and the Grateful Dead was no more, a colleague remarked, "Just think of all those parents who are going to be seeing their children for the first time in years."

When Herb Caen died last February, it was more like people — were thousands of readers — were suddenly lost.

Caen's three-dot, man-about-town columns were a ritual for readers, contributors and would-be contributors for just short of 60 years. After his death, letters flooded the Chronicle's op-ed page, and even now appear periodically. Strange de Jim, who contributed off-beat observations to the column for almost 25 years, has resorted to writing short letters to the editor so his thoughts can see print.

The state of the city he loved goes undocumented, witty one-liners, social gaffes and gossip are unrecorded. A primary connection with the area's past has been severed, a regional meeting place lost and the void in the daily paper is unfillable. And woe to the person that dares to try and fill it.

Caen was a throwback to the days when people religiously read daily newspapers and newspapers dared to give readers individual personalities to form a long-term bond with. He was also a throwback to the days when such personalities were given the run of the town, lest a bad word in the column keep people away. It all made for decades of unparalleled reading. A true, open-ended serial resulted that encompassed wit, rumor, contemplation, observation, drama and pathos.

You might not attend opening night of the opera season, but you wanted to read about it, just the same. People loved to read about the idiosyncrasies that make up the San Francisco legend, one Caen



Back cover photograph of Herb Caen posing with the city he loved.

more than anybody else promoted until it now has a life of its own.

Not that it wasn't heartfelt on Caen's part. He wasn't a hired mercenary playing the part; he lived it, immersing himself in all that was good and bad about Baghdad-by-the-Bay (mostly the former, but often dwelling on the latter in his Sunday essays).

Caen authored well over a dozen books during his career, and the titles alone tell where he's coming from: Only in San Francisco, Don't Call it Frisco, The San Francisco Book, Baghdad-by-the-Bay, San Francisco: City on Golden Hills, etc.

Each is wonderful reading, although they are best taken as snapshots of the time when they were written. Many of the names and places referred to in these works have faded over time, and the references are often made with the assumption that the reader knows who is being discussed (others are timeless, of course). Observations written in 1951, for example, provide a vivid look at the city at that time, but a bit has happened since then.

Chronicle Books' *The World of Herb Caen: San Francisco 1938-1997* is out in time for the Christmas gift-giving season, and a worthy gift it would be for any fan of the last practitioner of "three-dot" journalism, the art of stringing together short items in a way that makes a whole and keeps readers coming back for more. Caen, of course, was a student of Walter Winchell, but as

one of the last true practitioners of his craft, he took it much farther.

This hardcover book, a collaboration of close friend Barnaby Conrad and Caen's longtime assistant Carol Vernier, celebrates the columnist in a loving fashion, and provides photos and commentary that put the prose into context.

Herb's World War II service in the Army Air Force, his start as a radio columnist, one-liners of *Strange de Jim*, "Only in Hillsborough" hits, pieces on the death of JFK and George Moscone/Harvey Milk and Caryl Chessman (an anti-death penalty piece for a man sentenced to Death Row in San Quentin in 1960), are here, along with a host of other essays and items. It is also profusely illustrated, including many never-before-published photos.

It isn't all encompassing. No book covering a 60-year career (Caen actually started with the Chronicle in 1937 as a radio columnist; that's also in this new book) could be. There will doubtless be items you treasure that were omitted.

If you want to be more inclusive, collect the books he authored (I have five myself, one autographed). But even collectors of his books and longtime followers of Caen's column should be happy with this tribute.

It's an appropriate look back on a remarkable man and a remarkable period he described so well. There will never be another like him.



## Events

Continued from page 15

als begin Feb. 17 (first two rehearsals optional) from 7 - 10 p.m. at St. Ambrose, 1145 Gilman St. in Berkeley. Two performances May 10 and 16 and a recording session on May 17 will culminate in Bella Musica's fifth CD. Details: Arlene Sagan, at 525-5393.

### Studs and Howard

Award-winning author Alice Walker will welcome legendary Chicago author Studs Terkel and social historian Howard Zinn in a special KPFA Radio benefit on Feb. 14 at 8:30 p.m. at King Middle School, 1781 Rose St. in Berkeley. Terkel at age 85 was named 1997 recipient of the National Humanitarian Award and a National Book Award. Zin is the author of numerous books, including "A People's History of the United States" and "The Zinn Reader." Tickets: \$15 advance, \$17 at the door. Available Avenue Books, Black Oak Books, Bonanza Street, Cody's, Diesel, GAIA, Pegasus, Pendragon and Walden Pond. Details: 848-6767, ext. 609.

### Cats of all types

"Cats! Wild to Mild," is at the Lawrence Hall of Science through May 3. Learn about the evolution of wild and domestic cats, from the majestic tiger to your frisky housecat.

In addition:

- The Oakland Ensemble Theater stages "Medicine Man," Feb. 16 at 2 p.m. and 3 p.m. The story of Dr. Charles Drew, a scientist who created plasma blood banks during World War II. Free with admission.

- "Stepping, A Rhythmic Art," Feb. 14 and Feb. 28, 1 p.m. and 2 p.m. Delta Sigma Theta Sorority demonstrates "stepping," a rhythmic art that uses the whole body to create music, which was developed in West Africa and brought to the United States by African slaves. Free with regular admission fee.

- "Hands-On Chemistry: Inspired by Black History Month," Feb. 15, noon to 2 p.m. The LHS Chemistry Education Department presents hands-on activities illuminating the studies of prominent Black scientists. Free with regular admission fee.

Admission: \$6 general; \$4 seniors, students and kids 7 to 18; \$2 children ages 3 to 6; free children under age 3. Centennial Dr., UC Berkeley. Details: 642-5132.

### Author discussion

Today at 7:30 p.m. at GAIA Books, 1400 Shattuck Ave. in Berkeley, Deena Metzger, the co-author of "Intimate Nature: The Bond Between Women and Animals" will discuss this multi-cultural anthology.

Tickets: \$3 (will be deducted from book price if author's book is purchased).

Details: 848-GAIA or (510) 548-4172.

## Valentine's performance

In honor of Valentine's Day, Contra Costa Civic Theatre, 951 Pomona Ave. in El Cerrito, presents an encore performance of its 1996 production of A.R. Gurney's "Love Letters, starring Theo Collins and Louis Flynn as dear friends whose entwined lives unfold through their witty, poignant correspondence over the years. Performances are 2 p.m. on Saturday Feb. 14 and 2 p.m. on Sunday, Feb. 15. Tickets: \$10 general, \$6 age 18 and under. Details: 524-9132.

### Romance Faire

The Berkeley Store Gallery, 2295 Shattuck Ave., hosts a free "Festival of Love" on Feb. 15, 11 a.m. to 5 p.m. that includes psychics, astrologists and bodyworkers as well as art, food, free workshops, romantic gifts and chocolate. Details: 548-3306.

### Fun at Tilden

Tilden Regional Park events that are free (unless noted):

- "Sushi Workshop: The Delectably Raw Truth," Feb. 14, 11 a.m. to 2 p.m. Learn the natural history of many plants and animals used to make sushi, and prepare and taste seven different types. Parental participation required for children age 8 to 10. Age 8 and up. Reservations required. \$29 adults; \$22 seniors; \$17 children.

- "Our Naturalist Presidents," Feb. 15, 10 a.m. to noon. Celebrate President's Day by learning about the presidents who were naturalists on this hike for all ages.

- "Post-Valentine's Day Hike," Feb. 15, 1 p.m. to 3 p.m. Come look for courting humming birds, nests and mallards on this walk in the Nature Area. For all ages.

Take Cañon Drive off Grizzly Peak Boulevard, Berkeley. Details: 525-2233.

### Open Studio

The design studio and showroom of Carol Lee Shanks and Susan Brooks will hold an open house through Sunday to celebrate the studio's 10th anniversary of producing original, hand-crafted designs of clothing, jewelry and works on paper. Free. Saturday and Sunday, 11 a.m. to 5 p.m. Strawberry Creek Design Center, 1250 Addison St., No. 214, Berkeley. Details: 845-2612.

### Seth Castleman

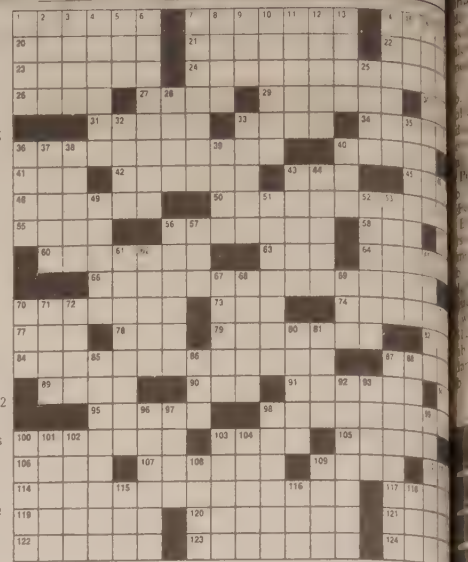
Popular local storyteller Seth Castleman celebrates his spoken word CD release 'Beneath the Ice' with an appearance on Tuesday at 8 p.m. at Freight & Salvage, 1111 Addison St. in Berkeley. The unique evening of words and music is a joint show with local jazz singer and storyteller Rhiannon. Tickets: \$11.50 advance, \$12.50 at the door. Details: 548-1761.

## New York Times Magazine Puzzle

### THE MORNING AFTER

BY MANNY NOSOWSKY / EDITED BY WILL SHORTZ

|  |   |   |  |
|--|---|---|--|
| ACROSS   | 56 Toast for the holidays                             | 106 Brews   | 16 Least of all                        |
| 1 Some calisthenics                            | 58 Long time  | 107 Site for Seurats                                  | 17 TV debut of 1/14/52                 |
| 7 Hardly stars                                 | 59 Its cap. is Charleston                             | 109 Chairs for prayers?                               | 18 "Luann" cartoonist Greg             |
| 14 Promote                                     | 60 Showed, with "out"                                 | 110 Answer, in brief                                  | 19 Held another session                |
| 20 Avid  | 61 Kind of test                                       | 114 Question about a flashlight that lacks batteries? | 25 Portfolio contents, for short       |
| 21 Japanese art of flower arranging            | 64 They battle the Indians                            | 117 Precisely   | 28 "The — the limit"                   |
| 22 Take away                                   | 66 Reply to "How many Senators are there, child?"     | 119 Sharp as a tack                                   | 32 Goes to bat                         |
| 23 Gave in church                              | 70 Big name in computers                              | 120 "I like that!"                                    | 33 Some pointers                       |
| 24 Indexed early man?                          | 73 Friction eases                                     | 121 Family split?                                     | 35 Wave catchers                       |
| 26 Ancient porch                               | 74 Wire   | 122 Like the other evil                               | 36 Moolah                              |
| 27 — of troubles? Hamlet                       | 77 One of the Whitneys                                | 123 Some kids' bedtime reading                        | 37 In the dark                         |
| 29 Secret devices                              | 78 From — Z   | 124 Nike rival  | 38 "Wheel of Fortune" songstress, 1952 |
| 30 It may lead to a strike                     | 79 Oxford university since 1844                       | DOWN  | 39 Has                                 |
| 31 Twisted person                              | 82 Part   | 1 NCO club members                                    | 40 Abbr. in car ads                    |
| 33 Some campers                                | 84 Molly Pitcher, for example?                        | 2 Vacate  | 43 Sizing up                           |
| 34 Wall Street worker                          | 87 Sang   | 3 "For — us a child..."                               | 44 Like some deities                   |
| 36 Reply to "Is it Mr. or Professor, Chomsky?" | 89 Indochina locale                                   | 4 Shocked   | 46 " — forgive our debtors"            |
| 40 Together                                    | 90 East, in Essen                                     | 5 Common article                                      | 47 Go crazy                            |
| 41 Hill climber                                | 91 Electronic snook                                   | 6 Some recyclables                                    | 49 "Bottoms up!"                       |
| 42 Like fabric by the yard                     | 92 Electronic snook                                   | 7 "Great shot!"                                       | 51 Walked awkwardly                    |
| 43 How some people seem to know                | 94 Words with word or way                             | 8 Tex. neighbor                                       | 52 Bloomsbury group member             |
| 45 Old despot                                  | 95 Low voice  | 9 School org.   | 53 "The Grapes of Wrath" family        |
| 48 Hugs  | 98 What the overheated passengers called the airline? | 10 F.B.I. sting of the late 70's                      | 54 More, in Monterey                   |
| 50 Staten Island Ferry litter?                 | 100 Nightclub charge                                  | 11 Walk builder                                       | 56 Continued                           |
| 55 Enterprise log signature                    | 103 Line up well                                      | 12 Author Bagnold and others                          | 57 Sum(up)                             |
|  | 105 Static  | 13 Sometimes cracked container                        | 61 80's TV adventure                   |
|  |   | 14 City whose name is Spanish for "ash tree"          | 62 Full chorus, in music               |
|  |   | 15 Library ref.                                       |  |



|  |                              |   |           |
|--|------------------------------|---|-----------|
| 65 The first one opened in Detroit in 1962 | 76 "Maria —" (1933 song)     | 92 Modern mall features                         | 102 Tiny  |
| 67 Occupies quarters                       | 80 1984 skiing gold medalist | 93 Feel in one's bones                          | 103 —     |
| 68 Israeli city on the Gulf of Aqaba       | 81 "If — be so bold..."      | 96 Fort — (where Billy the Kid was gunned down) | 104 Began |
| 69 Some radios                             | 83 Cracker cheese            | 97 Dirty stuff                                  | 108 Lake  |
| 70 Bunny boss, briefly                     | 85 China rose, e.g.          | 98 Mishandle                                    | 109 Join  |
| 71 Director Kazan                          | 86 Infantile remark          | 99 Bubble                                       | 111 Pink  |
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| 75 Was admitted to                         | 88 Dadaist collection        | 101 Admission of defeat                         | 113 Look  |
|  |                              |   | 115 Gold  |
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|  |                              |   | 118 Fall  |

## Merritt College's Speech Team Joins the Debate Circuit

The Speech Team placed in major competitions throughout Northern California and is the first debate club to represent the Peralta Community College District in competition.

This Spring, Merritt offers two classes to prepare for future debate competition:

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you can register at any time during the semester. If you would like to join the Speech Team, contact Phyllis Taylor at (510) 436-2510 or email ptaylor@merritt.edu.



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Pictured clockwise, Jamillah Cox, Vivian Cho, Anastasia Prentiss, Karen King, Tom Madrid and V. Hightower. (Randall Hilliard not pictured)

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## Working in a wild, wet week

Mexico, a quick flight to SFO. All four of us met at the house, lingered there, talking about the size, layout and condition of the house. We went over the costs and had fun imagining what would be blooming before long in the now-soggy garden.

The second house was being considered by another client, a man who needs space in his house for musician friends to gather and play beautiful music. The house we'd

ing for agents on Thursday and again on Sunday for the public. It's a dramatic house in the Berkeley hills, a concrete, glass and redwood house an architect built in the 1960s for himself.

We were delighted by the generous turnouts in spite of the rain. In the few days after agents had seen it, there were many showings and requests from agents for packages of disclosures and other informa-

As the rain hammered down on Wednesday, we were at the title company with Matilde and Jim, full of excitement and chattered plans. They will be house owners in two days. It's a small house, neglected and worn but they can afford it, there is an unusually deep backyard and a sturdy garage. Jim is a contractor; he'll fix the house.

And they've got help from friends, already scheduled to help take down the walls between the kitchen and breakfast room on Saturday. We sat at the title company almost two hours as page after page of loan papers were signed and notarized.

Late that night we got word, earlier than we expected, that the seller had rejected all six of the offers on the "music house." The seller had set minimum terms and price and was asking for sealed bids on Friday. We entered a new round of conversations with our client and his loan broker, more difficult decisions.

These occurred mostly by phone as we took care of other obligations. We talked to not one but, coincidentally, two women visiting Berkeley from the East Coast. Each had been sent one of our columns by a Berkeley friend. One would like to relocate here; the other needs information about preparing her mother's Berkeley house for sale.

We went on Thursday tour in the rain, tried to imagine light inside the houses we saw, removed our shoes before entering many, waved

## Helene Barkin tops

Helene Barkin finished 1997 as the top producer in Prudential California Realty's Berkeley North Office. This marks the second consecutive year that Helene has come out on top.

"Helene has distinguished herself over the years as an effective, diligent and thorough broker," said Berkeley North office manager Tim Cannon.

"One of her outstanding qualities is her ability to present a home that distinguishes it and helps maximize its value," Cannon said.

"The recognition that Helene receives is shared by the company, her clients and her colleagues."

Helene can be reached at 273-9312.



Helene Barkin

### We held open a new listing—a dramatic house in the Berkeley hills—a concrete, glass and redwood house an architect built for himself.

found worked splendidly and it was affordable. Unfortunately, there were a number of other would-be buyers interested in the house.

In hopes of making the best bid, we spent quite a lot of time this week meeting contractors and inspectors at the house, estimating repair costs, then going through the agony of deciding what price to offer.

This kind of collaboration is intense. Our client didn't want to get too attached if the house wasn't destined to be his. We were all three trying to make dispassionate decisions and yet, we desperately wanted to win, to make him the new owner.

Meanwhile other things were pressing. We held open a new list-

tion on the house. This was a great sign; offers were likely to be written soon.

In fact, we received two excellent offers, each an inch-thick paper stack. There were phone calls, meetings, talk before a decision was reached and the pleased sellers signed their acceptance. The result: one couple delighted to be buying; the other, sadly disappointed.

The Berkeley/Mexico couple thought and worried and decided that the house wasn't for them. We wrote a fine offer for our music-loving client, one of six submitted on Tuesday. We'd done all we could; now we faced a couple of nerve-wracking days waiting to hear the seller's decision.

to dripping friends. Back at the office, we made notes on what we'd seen, then called buyers to tell them what was new on the market.

Friends relocating from Seattle are in town for a week. They need an all-on-one-level house in good condition. An extensive multiple-listing search turned up precious few matches for them to consider.

Before our Sunday open house, we'd visited a house in Rockridge, to meet the owners and talk with them about selling later this year. Now we sorted through "comps," arrived at an estimate of value for their house, put together a package of information about marketing, staging, and timing for sale.

And, for another sale, we call the seller in Arizona, arrange for her to sign her closing papers at a title company there, ask her to send a copy of her living trust to the title company here. This sale will close next week, exactly as planned, and her money will be wired direct to her savings account.

We refer a friend to another agent for information about selling his house in Richmond Annex, begin writing a newsletter we hope to get out in the next few days, talk to a client whose roof is leaking into her clothes closet. A client whose landlord may sell to her calls to ask for help; another who is in the middle

See TARPOFF on page 2

**COLDWELL BANKER**

## THE PREMIER REAL ESTATE COMPANY

SINCE 1906

### OPEN SUNDAY 2:00 - 4:30 PM

|   |  |
|---|--|
| 116 HAGAR AVE.....PIEDMONT.....4+BD/2BA.....\$899,000.....PHYLLIS MILENBACH   |  |
| 18 STARVIEW.....HILLER HIGHLANDS.....3BD/3BA.....\$639,000.....OLLIE HAMMEREL |  |
| 5487 RINCON.....MONTCLAIR.....5BD/3.5BA.....\$479,000.....ADRIANA GIACOMELLI  |  |
| 3445 BRUNELL.....MONTCLAIR.....5BD/3BA.....\$355,000.....DON COELHO           |  |

### BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

**PIEDMONT MEDITERRANEAN.....\$2,100,000**  
Magnificent 5BD/4.5BA architect-designed Villa on over 1/2 acre of near-level grounds with separate 1BD/1BA cottage. Superb architectural detail, meticulously maintained.  
Dian Hymer

**STUNNING ESTATE.....\$1,600,000**  
Spectacular Contemporary on almost 2 acres overlooking the greater Bay Area. Amenities include 7BD/6 full baths, privacy, pool, 4-car garage, fabulous for entertaining.  
George Karsant

**PIEDMONT.....\$850,000**  
Bring your decorator. Great opportunity! Views - privacy - Spanish Mediterranean, high ceilings.  
4BD/3BA with warm architectural details.  
Grubb & Milenbach

**SKYLINE AREA.....\$680,000**  
Private retreat with exceptional amenities. Gorgeous views of bay. Secluded setting, pool, sauna, party room, great use of wood interiors.  
Don Coelho

**HILLER HIGHLANDS.....\$625,000**  
Spectacular views. 2BD/2.5BA. High end custom finishes. Cherry cabinets, Australian beechwood flooring.  
Ollie Hammerel

**MONTCLAIR.....\$559,000**  
Enjoy the Golden Gate & canyon views from this sunny home. Formal dining, family room, master retreat. 3BD/2+BA.  
Ruth Lockhart

**MONTCLAIR - 4 TO CHOOSE FROM.....\$550,000**  
An opportunity to pre-purchase new construction featuring 3BD & den or 4BD with wooded views, living & family rooms, gourmet kitchen with granite counters, double convection ovens & hardwood floors, 2-car interior access. Plans available in office.  
Jack Brenneman

**RIDGEMONT GEM!.....\$439,000**  
Stunning ceilings, light/bright, large kitchen, family room, 3 frpls, 3-car garage, inviting garden/yard. Come Bay view too! 3BD/2.5BA, master bedroom suite has alcove & fireplace.  
Ruby Ng/Karen Lum

**ROCKRIDGE BROWN SHINGLE.....\$349,500**  
Located on a wonderful tree-lined street. Spacious 4BD/2BA home with hardwood floors and home office potential.  
Terry Kulka

**PIEDMONT SIDE OF MONTCLAIR.....\$309,000**  
Sharp contemporary. Remodeled kitchen with granite counters, 4BD/2BA, oversized decks, jacuzzi hot tub, walk to Village.  
George Karsant

**NEW "4-PLEX" LISTING!!.....\$305,000**  
Charming, gracious 4-unit conversion. Choice "Piedmont Ave." Rental. Near Kaiser Hospital - drive by!  
Don Coelho

**UNITS!.....\$285,000**  
Be the landlord for this classy 4-unit apt house close to downtown. Low vac, huge 1BD units.  
Fritz Hochfeller

**GLENVIEW CHARMER.....\$249,000**  
Lovely bungalow on a cul-de-sac. Enjoy living room fireplace, formal dining, eat-in kitchen. 3BD/1BA.  
Ruth Lockhart

**MONTCLAIR RETREAT.....\$225,000**  
Shades of Montclair past. One bedroom cottage with large level yard. Marvelous sense of privacy and seclusion.  
Terry Kulk

**CHINA HILL.....\$152,500**  
Top floor condo with great lake view. Great 2BD/2BA floor plan, fireplace, large deck and washer/dryer. This is a must see!  
Donna Conroy

**CENTRAL ALAMEDA.....\$285,000**  
Four bedroom Victorian extensively remodeled. Deep lot with fruit trees and tool shed.  
Kevin McMullen

**ALAMEDA.....\$219,000**  
Call me and I'll tell you why this charming east end bungalow w/ updated kitchen & bath, plus big yard is a best buy!  
Fritz Hochfeller

**PIEDMONT AVE. AREA!.....\$99,800**  
Enjoy Piedmont Ave. shops & dining! Cozy 2BD/1BA, frpl, nice carpet, quiet tucked away street, security building.  
Judy Maher

### INVENTORY IS DOWN -

THIS IS A GREAT TIME TO MEET WITH ONE OF OUR SALES EXECUTIVES AND DISCUSS THE ADVANTAGES OF LISTING NOW WITH COLDWELL BANKER.

### OPEN SUNDAY 2:00 - 4:30 PM

|   |  |
|---|--|
| 2388 VINE.....BERKELEY.....4++BR/3BA.....\$787,000.....LINDA GERSON   |  |
| 2538 MCGEE.....BERKELEY.....2BR+IN-LAW.....\$282,000.....JERRY RATCH  |  |
| 1110 CORNELL.....BERKELEY.....2+BR/1BA.....\$239,000.....HOLLY ROSE   |  |
| 1620 PRINCE.....BERKELEY.....2BR/1BA.....\$149,000.....KIM MARIENTHAL |  |

### BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

**SUPERB NORTH BERKELEY MEDITERRANEAN REMODEL.....\$787,000**  
JUST LISTED! Designer quality with arches, sunlight and patios! 4++BD/3BA plus gourmet kitchen, formal dining, family room, possible au pair/in-law downstairs. Price includes adjacent lot!

**ELMWOOD INCOME PROPERTY.....\$525,000**  
JUST LISTED! Super Elmwood location. Large, older home converted to 7 units with fantastic owner's unit, plus duplex in rear. Incredible investment opportunity.

**ROCKRIDGE INCOME OPPORTUNITY.....\$525,000**  
JUST LISTED! Two 4-plexes, all 1BR units, in great Rockridge location, next to College Ave. restaurants and shopping. Lots of off-street parking.

**BRIDGE & BAY VIEWS FROM KENSINGTON.....\$525,000**  
Location and setting to die for! Almost .75 of an acre of views and seclusion. Existing home needs total face lift. Fabulous potential.

**EL CERRITO 4-PLEX WITH SF VIEWS.....\$495,000**  
3BR, 2BA owner's unit with large deck and SF views. Other units are 2BR, 1BA. Clean, bright, curb appeal with good income. Call for showing.

**12 UNITS, NEW CHINATOWN.....\$450,000**  
Great investment in one of the Bay area's best rental markets at 6.8 times gross! This building has great upside potential! All units have hardwood floors. New exterior paint in progress.

**SUPER BERKELEY REMODEL.....\$282,000**  
JUST LISTED! Full of sunlight! Stunning, bright, designer remodel! Gourmet kitchen, hardwood floors, gorgeous tile, marble fireplace. 2 bedrooms plus downstairs in-law! A must see!

**CRAFTSMAN HOME + STUDIO.....\$239,000**  
JUST LISTED! Adorable 2BR home with detached room for office, workshop or...? Walk to school, shops, theater and restaurants. Wood floors, built-ins, sweet back yard with deck, play structure and planning beds.

**NORTH BERKELEY FLAT.....\$199,000**  
JUST LISTED! Upper half of traditional style duplex, a short walk to UC and Northside shops and restaurants. 2BR/2BA, formal dining, hardwood floors and fireplace!

**RARE BERKELEY HILLS LOT FOR SALE.....\$175,000**  
Beautiful gentle upslope lot, fantastic location, some view. Preliminary plans available for house plus legal studio. Soils report and survey available.

**GORGEOUS SUNSETS.....\$160,000**  
Watch the sunset from your own dining room or garden balcony. Comfortable condo with master suite & second bedroom for guests or home office. Remodeled kitchen with living room large enough for grand piano. Close to downtown & Lake Merritt.

**ALBANY CONDO WITH BAY VIEWS.....\$147,000**  
Bay views and resort amenities in this sophisticated Albany condo. 1+ bedroom, 2 baths and an easy commute to SF. Includes pool, spa, gym, sauna and 2 parking spaces and Albany schools.

## BAY AREA LEADER IN HOMES LISTED AND SOLD

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# On your marks, get set ...

Now's the time to begin gathering all those receipts, bank statements, cancelled checks and old napkins that you used to take notes during those important business lunches.

It's also the time of year that you'll be receiving W-2, 1099, 1098 and K-1 statements. The W-2 statements come from each employer no matter how little income was made during the year.

The 1099 statements can be for interest income that you have earned during the year (1099 int), divided income from stocks (1099 div), from unemployment insurance that was received (1099 UC), pension or retirement income (1099 R), from selling any stocks or real estate during the year (1099 S) and from working as an independent contractor (1099 misc). Remember you are only given a 1099 misc income statement if you

earn \$600 or more during the entire year from a particular company or individual payer.

The 1098 statements are from banks or other mortgage holders and show how much interest expense you had on a property during the year (they also may include points that were paid by you for getting a new loan).

Unfortunately, the K-1 statements do not have to come to you until after March 15. These are used by partnerships, trusts, estate, corporations to tell each investor what their share of income and deductions is for the tax year. In fact, sometimes people don't get the K-1 form until April or even later. I suggest you call the issuing company and see if you can get the information by phone. You don't have to file the K-1 form along with your tax return. So just having the numbers can

allow you to complete your taxes.

These statements are crucial in preparing your 1997 income tax returns. It is essential that you report all the income accurately on your tax forms. In fact, the number one cause of tax audits is done through a "matching program" by the IRS, in comparing what is put down on your tax returns and what information they receive in W-2, 1099 and 1098 forms.

If you have not received all of this information don't file your return until you have. By January 31 all 1099 forms have to be sent out to taxpayers. They are not filed by the payer of the amounts to the IRS until Feb. 29. Therefore if you receive a 1099 form and you feel it is incorrect you can contact the payer of it, and have them change it before the IRS gets a copy.

You can file a tax return after Jan. 1 with attaching the employer's W-2 form to it. You can make up a "substitute W-2 form," as long as the amounts are correct (usually based on your year end pay stub) and sent it in with the tax return.

This substitute form must be signed by you (or your spouse if filing a joint tax return). Also, remember that all 1099 and 1098 forms do not have to be attached with your tax return, unless income taxes were withheld on them.

If you own rental property and use a management company they should issue you a 1099 statement to tell you and the IRS how much rental income was collected on that property for the year. Again, check its accuracy and if it's in-

## THE TAX PRO



DENNIS KAMENSKY

correct you can have the management company change it by the end of February or issue a "revised 1099 statement" if it has already been filed with the IRS.

Once you have all these statements together start collecting all your receipts for tax write offs. Also be aware of all the new tax law changes for 1997 and 1998. You need to know how these new laws may apply to your tax situation and how they can affect your future taxes and investments. I will be "declassifying" these new laws throughout the tax season.

I also suggest you get copies of different tax forms (such as schedules A, C, D, E, and forms 2106 and 4562) to see how they can apply to your tax situation. Look at your last year's tax returns. What tax form did you use? What can be done this year to lower your taxes? Or, as a last resort, should you buy a one way ticket to Brazil?

Dennis Kamensky is a tax accountant in Oakland. He can be reached at 530-6001. Also, he will send you a special "tax organizer" which shows how to categorize income and deductions, and lists many tax deductions people are not familiar with. To receive a copy, call or write to: The Tax Pros, 3702 35th Ave., Oakland, 94619.

## Jerilynn Babbington on top for fifth year

Jerilynn Babbington has been named 1997's top producer at Coldwell Banker Real Estate Services' office in Orinda.

This marks the fifth consecutive year that Jerilynn has received this honor.

Jerilynn, who specializes in high-end and estate properties, closed nearly \$22 million in real estate transactions in 1997.

She is a member of the Coldwell Banker President's Elite, which represents the top 1 percent of Coldwell Banker sales associates nationwide.

She has 34 years of real estate experience including extensive experience marketing luxury properties, as well



Jerilynn Babbington as the strength of the Banker Previews Program marketing upscale homes.

## Tarpoff

Continued from page 1

of buying the house she's rented for years needs conversation about appraisals, termite and roof work. A friend asks where he should advertise for a roommate.

Back to the sealed bid. We sit down with our client and go over all the numbers and terms once more. We're looking for something that will sweeten the pot, make our offer the best. He asks again what price we think he'd have to pay to make it a sure thing, then says he will bid

so much that if he loses, he'll be relieved. We all laugh knowing all the while that he doesn't mean it. He wants this house.

In the end, on Friday evening, we get the bad news: his offer wasn't accepted; someone else bid higher. We're very disappointed. It's been a long week and it's still raining.

Pat Talbert and Anet Tarpoff are licensed agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

To place a classified ad call 339-8777.

## The GRUBB Co.

Open Sunday 2-4:30

5704  
MORAGA AVE.  
OAKLAND



Enjoy this lovely traditional home situated in a country environment with all of the amenities of nearby Montclair. There is a charming living/dining room and three bedrooms (master suite). This home has a unique sense of in-town privacy with a gorgeous level-out garden. \$329,000  
Jane Stanley Inch (510) 339-0400 Ext. 225  
Information deemed reliable but not guaranteed.

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A SHOWCASE MEDITERRANEAN IN ONE OF BERKELEY'S MOST COVETED NEIGHBORHOODS

- 3 bedrooms, 2.5 baths plus library
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### AGENTS OF THE WEEK - JOHN & JUDITH RATCLIFFE

"Do you share the common conception that all Realtors are the same? If so, you haven't met the Ratcliffes! When you work with the Ratcliffes you get two Realtors for the price of one! Their team approach brings together a unique blend of experience and expertise that helps you achieve maximum results in your next real estate transaction. Moreover, John & Judith know that the relationship between you and your Realtor has to be based on trust—that's why they personally represent only one side in a transaction. So when you work with John & Judith you know that they are putting their teamwork, "The Power of Two," to work only for you. To reach John & Judith, call Red Oak Realty (510) 527-3387, ext. 109 (or e-mail them at [jrat@webbnet.com](mailto:jrat@webbnet.com))."



Agents Judith & John Ratcliffe



46 Lake Avenue, Piedmont

### FEATURED HOME OF THE WEEK - 46 LAKE AVENUE, PIEDMONT

This beautiful spacious 3++ bedroom, 1.5 bath Arts & Crafts brown shingle has many original details, including stained glass, wainscoting, inlaid hardwood floors, boxed-beam ceilings, crown moldings, and plate rails. There are two bedrooms, a sunroom and one and one-half baths on the first floor and a flexible floor plan upstairs with bedroom, den, family room, storage. A lovely, level backyard with mature plantings, two-car enclosed parking and much more! It is conveniently located near Beach school, just minutes from Piedmont Avenue shops and restaurants. An exceptional value offered at \$399,000. For more information on this property contact John or Judith Ratcliffe at (510) 527-3387 x 109.

### HOMES OPEN SUNDAY

21 Kingston Rd. (2-4:30).....Kensington.....4++bd/2.5ba.....\$399,500  
919 Key Route Bl. (2-4:30).....Albany.....3bd/1.5ba.....\$229,000

### BY APPOINTMENT

#### ALBANY

4bd/2ba Spanish style fixer. Level in Albany. Det. gar, hwd., \$239,000  
3bd up/au pair down. Lg fenced yd. Hdws! Needs some TLC!.....\$189,000

#### BERKELEY

Elegant 4bd/2ba Ratcliffe Duplex used as single fam hm. Bay vus. ....\$455,000  
Charming 3bd/1ba Craftsman on great loc. Needs TLC! .....\$325,000  
Home & cottage. 2bd/1ba. Best location. Needs some work. ....\$239,000  
Condos near campus for University Staff & faculty. ....\$149-\$155K  
Charming 3bd/2ba Med style craftsman. 1bd/1ba sep entry. ....\$179,000  
2bd/1ba unit, xtra plus rm, mst bd ste. For UC fac. staff/retirees only. ....\$149,000

#### EL CERRITO

3bd up/au pair down. Lg fenced yd. Hdws! Needs some TLC!.....\$189,000  
New list! 2bd/1ba. MOVE IN COND! Walk to BART, nice yd. ....\$149,000  
Best 2bd/1ba fixer in town! Frpl, FDR, large yard, garage. ....\$139,000

#### KENSINGTON

Spacious 3bd/2ba, indoor/outdoor living, San Francisco view! .....\$429,000  
4bd/2.5ba plus au pair! View! Japanese hot tub and more! .....\$399,500

#### PIEDMONT

Beaut. Brn Shgl: Great orig. detail & more! Needs some updating.....\$399,000

#### RICHMOND

Cozy 2 bd, roomy, family rm, good cond., good value, good location!.....\$114,000

#### COMMERCIAL/LOTS & LAND

Leased retail center - near BART & UC Berkeley. ....\$7,500,000  
Newer architect designed office building. ....\$1,695,000  
Wonderful single use building built by the Masons. ....\$775,000  
Elmwood. Est. bakers business. Opportunity w/good lease. ....\$ 85,000

CAFE-Bus opp. & lease! No. Side location nr UC - Great opp! .....\$800K  
BERK HILLS LOT - Current permits avail, soil/found rpts. ....\$500K

#### RESIDENTIAL INCOME

South side triplex. Near UC & Elmwood. ....\$300K  
Huge 2-story townhouse style duplex! Deep lot! .....\$240K  
4-plex. North & East Richmond units! 4-1bd units with gar. ....\$210K



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# Brokerage predicts robust 1998 market

Grubb & Ellis Company today predicts that the real estate market should continue to post healthy gains through 1998, however the threat of corporate earnings could be difficult to top the industry's performance in 1997—the best since 1991 in terms of demand for space and rents.

We expect 1998 to be a banner year for the industry, but it probably won't quite top 1997," said Robert Bach, National Director of Market Analysis for Grubb & Ellis. "Corporate earnings declines could have an impact on absorption rates in 1998. The real estate will remain strong. We'll be operating in an environment where there is more uncertainty than in 1997."

The following is a sector-by-sector breakdown of Grubb & Ellis' Real Estate Forecast.

## Office Market

The nation's expanding economy, which continues to produce growth, low unemployment, strong retail sales and little inflation, will fuel the office

market's fourth consecutive year of healthy performance.

"About the only set of circumstances that could slow the office market during 1998 would be an unexpected jolt to the economy or a series of smaller jolts, such as rising interest rates coupled with declining corporate earnings or an uptick in corporate layoffs," Bach said.

Grubb & Ellis predicts that vacancy rates for all classes of office space will fall slightly, asking rental rates for Class A space will rise approximately 10 percent, and Class B space will enjoy considerable gains in both occupancy and rental rates due to tight conditions in Class A properties. This stage of the real estate cycle, according to Bach, is the most conducive to renovation projects.

"Central Business Districts offer prime conditions for renovation projects: little or no construction, rising rents, a large supply of Class B and C properties and municipal governments anxious to keep business in the city," Bach said. "With

See PREDICT on page 7

## WHAT YOU DON'T KNOW CAN HURT YOU

DON DUNNING, CRB, CRS



## Check drainage

This is an edited reprint of an article I wrote in January, 1995. It is more relevant now than ever.

When it comes to serious (read "expensive") problems with a house, drainage is near or at the top of the list. It is interesting that an issue so common is also something that most buyers and sellers overlook. Now, during the rainy season, is the best time of the year to investigate drainage.

A house that is built on or in front of a hill is more vulnerable; however, homes on flat lots can also have problems. Water flowing against or under a house can even-

tually cause damage. In the worst cases, a foundation can be severely undermined and rotated. Over time, the structural integrity of a house could be compromised.

### Common in older homes

When I began in real estate, I was intrigued to find that so many homes, particularly older ones, have drainage concerns. It also surprised me that some houses with drainage problems actually had a drainage system in place. Unfortunately, many of these older properties have drainage pipes made of individual pieces of vitreous clay tile. Over the years, tree roots and soil accretion

The cost of this inspection could save you tens of thousands of dollars. Hire an expert and get a detailed, written report.

have rendered these systems ineffective.

I suggest buyers read the seller's Transfer Disclosure Statement early in the process. They should look for any mention of drainage, water or moisture problems. I cannot over-emphasize how important this is.

### Clues

The signs of possible drainage problems are not difficult to identify:

- mold and mildew in and under the house, including walls and baseboards,
- a home that smells musty, dank and damp,
- standing water in the subarea,
- moist soil or concrete,
- large foundation cracks and/or white powder (water action causing lime to leach out) on the foundation,
- settling floors and out-of-plumb doorways,
- numerous deep and/or wide cracks in ceilings and walls,
- warped or puckered wood floors (may be hidden by carpeting),
- downspouts that release water next to or near the foundation rather than being led away with drainage pipes,
- an unusual amount of cracked

and settled concrete and pavement around the property, including driveways,

• severe tilting of retaining walls.

Of course, just because a home has some cracking and settling does not necessarily mean it has drainage problems. It is important, however, to pay attention to the signs.

### Hire specialists

What should you do if you, as a buyer, your agent or home inspector see indications of insufficient drainage? Assuming you have a standard inspection contingency in your purchase contract, I would urge you to consult a licensed contractor or engineer who specializes in drainage to do an additional inspection.

The cost of this inspection could save you tens of thousands of dollars. Hire an expert and get a detailed, written report. You should also get an estimate of how much it may cost to install a suitable drainage system.

What if you are a homeowner who is not planning to sell? If your property shows signs of poor drainage, I recommend that you hire drainage experts to assess your situation.

See DUNNING on page 5

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6178 Viewcrest Drive

Soaring ceilings, gleaming hardwood floors, generous 2,900 sq. ft., room for family living, entertaining, work and play.

- 5 bedrooms, 4 baths
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This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

**ONLY ONE HOUSE IS LIKELY TO GET MORE ATTENTION THAN YOURS.**

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the sign of the times



**OAKLAND / PIEDMONT**

**CLASSIC DUPLEX.....\$279,000**  
Adams Pt. charmer on huge lot. 2 car garage, big sunny units, live in one & rent the other.  
Richard Matus 834-2010

**NEW CONDO LISTING.....\$169,000**  
Elmwood location! Great 1925 building 1+ bedroom, renovated kitchen, off street parking.  
Miriam Wilson 845-0211

**PIEDMONT TRADITIONAL \$745,000**  
Exceptional quality & condition! Gourmet kitchen, large family room, wine cellar, close to schools & park.  
Claire Cunningham 644-5434

**DIAMOND CHARMER!.....\$139,000**  
2BR/1BA with hardwood floors. Freshly painted, large yard, basement with bonus room. Great for 1st time buyers.  
Rhonda Drakeford 834-2010

**INVEST PROPERTY.....\$137,000**  
Oakland neat duplex 2/1BR, income or live share.  
Edwina Taylor 869-2329, 845-0200

**GOOD POTENTIAL.....\$130,000**  
Berkeley Duplex fixer 2BR up / down plus 2BR cottage.  
Edwina Taylor 869-2329, 845-0200

**BERKELEY / ALBANY**

**BEST OF BERKELEY.....\$550,000**  
4+BR/3BA, contemporary view home with an arts & crafts aesthetic, pool, patio, decks, lots of wood.  
Nora Brower 845-0200

**ALBANY'S NUGGET.....\$412,000**  
Custom built 4BR, 2.5BA. Very spacious sunken living room with bay view. Large kitchen only 8 years old.  
Anna Lei 273-9127, 527-9800

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# FALL MARKET ACTIVITY (Post Labor Day through November 15)

| CITY  | ALBANY    |            |                         |                                | BERKELEY  |            |                         |                                |
|---|-----------|------------|-------------------------|--------------------------------|-----------|------------|-------------------------|--------------------------------|
|   | Volume    |            | Change over last Period | Change over same Per. Last Yr. | Volume    |            | Change over last Period | Change over same Per. Last Yr. |
| VOLUME/CHANGE                               | #         | \$         |                         |                                | #         | \$         |                         |                                |
| LISTINGS as of 11/15/97                     | 28        | 7,527,492  | + 22%                   | - 1%                           | 115       | 43,514,620 | - 4%                    | - 25%                          |
| NEW ON MARKET                               | 46        | 12,277,151 | + 229%                  | + 64%                          | 184       | 64,370,100 | + 159%                  | + 28%                          |
| NEW & CLOSED ESCROWS FOR PERIOD             | 26        | 6,887,109  | + 271%                  | + 117%                         | 94        | 29,371,579 | + 185%                  | + 52%                          |
| CLOSED SALES FOR PERIOD                     | 30        | 8,287,920  | + 233%                  | + 58%                          | 156       | 51,004,356 | + 194%                  | + 29%                          |
| AVERAGE SALES PRICE                         | \$276,264 | —          | + 22%                   | + 17%                          | \$326,951 | —          | - 1%                    | + 5%                           |
| AVERAGE DOM (Days on Market)                | 31        | —          | - 30%                   | - 26%                          | 41        | —          | + 11%                   | - 36%                          |
| PRICE DIFFERENTIAL (Sales Price/List Price) | 103.282   | —          | + 2%                    | + 8.5%                         | 100.640   | —          | No change               | + 4%                           |
| FULL PRICE - PLUS                           | 20        | 5,796,500  | + 2%                    | + 300%                         | 73        | 24,981,355 | + 121%                  | + 97%                          |

Note: Changes in market activity have been based on number (#) volume, not dollar (\$) volume

| CITY  | OAKLAND   |             |                         |                                | PIEDMONT  |            |                         |                                |
|---|-----------|-------------|-------------------------|--------------------------------|-----------|------------|-------------------------|--------------------------------|
|   | Volume    |             | Change over last Period | Change over same Per. Last Yr. | Volume    |            | Change over last Period | Change over same Per. Last Yr. |
| VOLUME/CHANGE                               | #         | \$          |                         |                                | #         | \$         |                         |                                |
| LISTINGS as of 11/15/97                     | 925       | 183,083,439 | - 7%                    | - 19%                          | 28        | 24,598,328 | - 22%                   | - 40%                          |
| NEW ON MARKET                               | 792       | 118,038,531 | + 114%                  | + 1%                           | 44        | 33,638,928 | + 57%                   | + 26%                          |
| NEW & CLOSED ESCROWS FOR PERIOD             | 280       | 67,757,438  | + 259%                  | + 49%                          | 25        | 17,949,500 | + 150%                  | + 67%                          |
| CLOSED SALES FOR PERIOD                     | 500       | 120,152,500 | + 148%                  | + 30%                          | 34        | 27,856,200 | + 240%                  | + 31%                          |
| AVERAGE SALES PRICE                         | \$240,305 | —           | + 1%                    | + 13%                          | \$819,300 | —          | - 27%                   | + 37%                          |
| AVERAGE DOM (Days on Market)                | 53        | —           | + 2%                    | - 21%                          | 47        | —          | - 8%                    | - 34%                          |
| PRICE DIFFERENTIAL (Sales Price/List Price) | 98.531    | —           | + 1%                    | + 2%                           | 96.077    | —          | + 12%                   | + 3%                           |
| FULL PRICE - PLUS                           | 179       | 47,737,340  | + 167%                  | + 72%                          | 12        | 7,679,000  | + 300%                  | + 140%                         |

Note: Changes in market activity have been based on number (#) volume, not dollar (\$) volume

**Don't Miss This Week's Open Home Guide On Page 11**

## Free to first-time buyers

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## BERKELEY

**2683 BUENA VISTA, Open Sun 2-4.** 1915 Maybeck Home on Berkeley's historic Buena Vista Hill secluded in lovely mature gardens. 8 room residence. 3BR/4.5BA & separate round music studio. Marlene Leverette ext. 121  
Paul Templeton ext. 131

**1913 JOHN HUDSON THOMAS** home with Bay view, 5BR/1.5BA & full 2BR in-law  
Linda Wolan ext. 123

**A RARE FIND:** that comfortable, accessible Claremont home with 5BR/2.5BA, 2-car garage. Paul Templeton ext. 131

**PRETTY JEWEL BOX** Beautiful woods, great light, remodeled kitchen, 3BR/2BA, 2-car garage. Small yard. Faye Keogh ext. 126

**BEAUTIFUL REDWOOD INTERIORS.** Soaring ceilings. Architect designed w/SF & Bay views. Fixer. 2+BR/1BA. Jack McPhail ext. 135

**3039 ACTON, Open Sunday 1-4.** Charming! Lovely yard, nice spaces, much potential! Anne Van Dyke ext. 137

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**OAKMORE DISTRICT.** Bright and elegant! Vaulted, beamed ceilings, hardwood floors, and wonderful fenced yard! 2BR plus master suite and office! Remodeled kitchen & bath! Bebe McRae ext. 145

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## REAL TALK



**SHERRI WILLSON OAKLEY**

The table compares real estate sales activity during our Fall market to that of our Low Summer market (August 1 through Labor Day), published earlier.

For the first time, it is also possible to compare this period's data to statistics collected an entire year ago.

## A look at the market

While the numbers from one season to the next have been shown to fluctuate wildly, longer-term trends can be confirmed now that a basis has been established.

Not surprisingly, our real estate marketplace has improved in all categories in the East Bay communities of Albany, Berkeley, Oakland and Piedmont. Most significantly, inventory was down across the board, promoting a Seller's market. This was despite an increase in the number of listings coming on to the market (New on Market), which would indicate a greater confidence in the marketplace.

Consider turnover—the average Days on Market was down 30 per-

cent on average, while the Plus category was up 150% and the Price Differential by over four points!

From Fall 1996 to Fall 1997, the average of all combined improved 44.92 percent. This is my expectation that the pace will be even more pronounced when the results of the Holiday market are published.

Sherri Willson Oakley, Broker at the Piedmont/Claremont office of Prudential California Realty. She can be reached at 428-0900 or by e-mailing [oakleySW@aol.com](mailto:oakleySW@aol.com).

## Rid yourself of that waste

This weekend may be the time to clean out the garage or get rid of that unsightly pile in the back yard or the back corner of the house.

Perhaps you've been putting off the task because of "things" lying around you just don't know what to do with, the rest of that varnish from when you finally got around to finishing that table, the oil from the last time you decided to save money and change the oil in the car yourself and/or the half a can of smelly insecticide that worked so well on those invading ants (it's no wonder they left!)

If there were a way to quickly and conveniently rid your household of these unwanted items, you'd certainly want to know about it. Well, Alameda County Household and Hazardous Waste may be your answer.

You can rest assured knowing that 80-85 percent of the waste collected at their facilities is either

recycled or reused.

For example paint solvent as finds new life as fuel in industrial applications and motor oil is recycled. This means that only a small

percentage of the waste makes it to a landfill.

To reach Alameda County Household and Hazardous Waste call (800) 606-6606.

To reach the Real Estate Editor call 339-4647

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Montclair 3BD with sensational panoramic Bay views. Vaulted ceilings, walls of glass. Private and peaceful in top area. Don Dunning 482-2256



**376 ORANGE**.....\$154,000  
Lovely Mediterranean townhome - Architecturally delightful 2 bedroom, 1 bath, spacious rooms, fireplace, garden. Country setting. Joy Bryden ext. 218.



**6712 HEARTWOOD**.....\$309,000  
First Open! Appealing Montclair traditional. 3BD/2BA, family room, 2 trips, random plank floors, sunny and mellow. Peaceful patio, usable rear yard, gentle downslope. Stan Hammond 839-5846

## ATTENTION SELLERS:

It's a sellers market! Most of our listings are selling in less than a week, many for full price or more. Call us for details!

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**DO YOU WANT PRIVACY!** This 3 bedroom view home.....\$685,000 is surrounded by 2.85 fenced acres. One level - easily expanded. Pool and enclosed pool house. Noll Davis ext. 263

**6 PLEX, FRUITVALE DISTRICT** Charming 3BD/2BA home...\$470,000 plus newer construction 5 unit/2BD each. Excellent income. Call for statement terms available. Frank Hennefer 654-6461

**GRAND LAKE.** Gracious 4BD traditional home plus 2.....\$415,000 apartments, 4 garages. Walk to Lakeshore, easy San Francisco commute. Anne Bruff 531-7006 ext. 283

**6 PLEX - NEW CHINA HILL.** All spacious 2bd units. Long.....\$289,000 term tenancy. GI \$45K. Assume \$238K Loan. Built mid 60's. Frank Hennefer 654-6461

**PANORAMIC BAY VIEW LOT.** Great for large custom estate. 4.5 acres behind Claremont Hotel. Needs some infrastructure. Frank Hennefer 654-6461

**MAXWELL PARK.** 3BD/1BA updated kitchen. Formal dining room, laundry room, close to transportation, shopping. Great value Patsy Buhler 287-5910

**WHY RENT?** Take a look at this wooded townhouse. 2BD/1.5BA, lots of light. Walk to Piedmont Avenue. Barbara Roessler ext. 264

**NEED MORE ROOM?** 4BD/1BA, formal dining room, large living room, sunporch, could be library or family room, fireplace in living room, full basement w/pantry. A must see! Patsy Buhler 287-5910



**GLENVIEW BEAUTY**.....\$275,000  
Charming Spanish Mediterranean on quiet cul-de-sac of similar homes. Versatile floor plan, 4BD/3BA or 3BD/2BA plus 1 bed unit. 2 trips, hwd flrs, level yard/deck. Nancy Novick ext. 254

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## Dunning

Continued from page 3

Over time, it usually gets worse if nothing is done. Living mold and mildew also imposes health risk.

Because correcting drainage is tends to be expensive, I advise three competitive bids by licensed professionals. Drainage is costly because they are so intensive. Typically, deep trenches are dug behind and along more sides of the home.

The work could entail cutting decks, tiling, concrete or brick and would then have to be re-laid or rebuilt. All this is time consuming. Jobs of more than a few thousand dollars are generally entered with written plans. Prices vary widely.

## Final thoughts

Buying a home is an exciting, emotional event. Despite your excitement, keep your eyes, ears and, particularly, your nose open for the important clues that drainage problems leave behind. Paying attention could save you grief and money.

Call me for a copy of my previous article, *Rain, Roofs and Drainage*.

Don Dunning is an 18-year real estate veteran. He is a full-time broker and consultant with Wells Fargo Real Estate in Oakland. Call him at 531-7575, ext. 2392 to put his knowledge and experience to work for you.

## Good citizens earn school jerseys



Fourth graders dressed in white jerseys are: Max, Chyrace, Minimahe, Reyna, Yollette, Rickey, Taray, Anthony, Dennis, Krystal, Kristopher, Danny, Denise, and Ragu. The fifth graders donned red jerseys. They are: Brittany, Ami, Derek, Gary, Lydia, Jonathon, Minx, Jarasay, Sam, David, Ariel, Julian, Nahome, Frank, Elizabeth and Gail. Fifth-grade teacher John Bindloss, Berkeley Hills agents Chris Ehlers-Hardie and Tracy Sichterman and Matt Fishencord, first-grade teacher and Honors Team Basketball coach round out the group.

To advertise in the Real Estate Section call Carol Hamrick at 339-4046.

## HILLS NEWSPAPERS

## OPEN HOME GUIDE

## HAS A NEW

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This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

## Taking license beyond sale

By H. W. Moss

A California real estate license gives the holder an opportunity to go into many professions. In fact, the number of jobs for which a license is required reads like an employment opportunity list for the industry.

Many people have a limited view of a real estate license and think of it as allowing the licensee to merely sell homes. Residential property sales may be a big chunk of the market where real estate professionals work, but there are plenty of other sub-categories and career opportunities.

Unless you are the owner, a real estate license is required in order to list and sell residential, commercial and income property. A license is required to negotiate leases and manage property for others.

Developers often need a licensed sales person on their staff to negotiate a purchase. And, of course, a

license is required to sell condos and co-operative apartments. "People who sell new homes in a tract must be licensed," said Dan Garrett, assistant commissioner for legislation and public information with the California Department of Real Estate (DRE). "The developers themselves are probably not licensed. And principles acting on their own do not need a license."

If you intend to broker business opportunities, from a toy store to a barber shop, from a cafe to a grocery, you need a real estate license. And a license is required to sell mobile homes sitting on a foundation which transforms them into real property.

In order to deal in existing promissory notes as well as to broker new loans, to act as a wholesale mortgage representative with a direct Freddie Mac and Fannie Mae lender, you need a real estate license. Loan officers in a bank, how-

ever, generally do not need a real estate license.

And a license offers active real estate professionals the opportunity to increase their income in another way. It is legal, for instance, for licensed real estate brokers and associates to take loan applications and earn the fees, points and commissions which, traditionally, have been earned by a separate loan broker in a real estate transaction.

The Internet and computerized lending are making this part of the process easy and widely available. As a result, some loan brokers do not like the idea of real estate professionals entering their market.

But there is no "mortgage broker's license" as such, although there is the argument there should be. At the moment, real estate brokers and associates may perform the dual function of selling a property and offering the loan, thus earn-

See MOSS on page 10

## BERKELEY HILLS

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## Thousand Oaks

Wonderful 1000 Oaks neighborhood. 3+BR, 1.5BA craftsman. Bay windows & fireplace in living room, formal dining room plus

breakfast nook. Hardwood floors throughout. Large backyard with hot tub. Retrofitted and ready to move in. BILL McDOWELL x 30.....\$370,000



## Rockridge

One of a kind. 2BR, 2BA condo with generous sized rooms and exclusive use of entire backyard garden. Convenient Rockridge

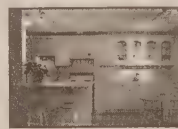
location. Hardwood floors, fireplace, parking and storage are included. TRACY SIGHTERMAN x 27.....\$195,000



## Berkeley Hills

Large contemporary home with fabulous city, bridge and bay views. Secluded and private. 3BR, 2BA, au pair or in-law. Large living room, formal dining room, great kitchen, hot

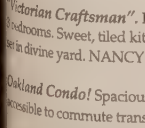
water, MAYA TRILLING x 18.....\$449,000



## Adams Point

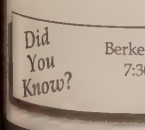
Stylish 1 bedroom, 1 bath remodeled condo with Italian tiled bath and kitchen, glass cabinets and modern lighting. Nice building.

CHRIS EHLERS-HARDIE x 22.....\$79,900



## Victorian Craftsman

Remodeled in excellent rental Berkeley locale. Formal living and dining rooms, fireplace, 3 bedrooms. Sweet, tiled kitchen and bath-Sun galore! Gorgeous hardwood floors, full basement. Detached office in divine yard. NANCY MUELLER x 20 or JANE ALLEN x 23.....\$269,000



## Oakland Condo

Spacious one plus bedroom, 1 bath condo in security building with parking. Conveniently accessible to commute transportation, Piedmont, and Oakland Rose Garden. JOAN BRUNSWICK x 12.....\$69,000

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2929 HOLYWOOD DRIVE \$448,500

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5815 BALMORAL DR. NEW LISTING \$389,000

Custom level home w/3 bdrms incl. master &amp; 2 baths. Hrdwd floors, updated kit w/eat-in area &amp; formal dining. K. BUCHHOLZ

1081 CLARENDON CRESCENT NEW LISTING \$359,000

Sited in desirable Crocker Highlands 4 bedroom/2 bath home with lots of potential. Big yard &amp; 2-car garage. In-law potential. Must see! ANGELA WEI GRUBB

680 TRESTLE GLEN ROAD \$349,000

Stately Crocker Traditional w/grand formal rooms &amp; beautiful staircase. 4 bedrooms/3 baths &amp; level garden. JAMES GARCIA

5704 MORAGA AVENUE \$329,000

A charming home located in the Piedmont Side of Montclair. 3 bedrooms/2 baths (master suite) Hardwood floors &amp; 2-car garage. Very attractive JANE INCH

4215 GLEN AVENUE NEW LISTING \$219,500

Delightful cottage in prize location. Private, level garden, garage w/skylights, hardwood floors &amp; fireplace. K. COOPER

555 JEAN STREET #432 \$114,500

Private end-unit in Jean Terrace. 2 bedrooms/1 bath with a large balcony. Like new! Pool and sauna. LINDA MCCLAIN

## By Appointment

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\$1,985,000 A gracious home on 1/2 acre in Central Piedmont with tennis court, pool & spa. Lovely details. One of a kind. E. DICKSON

PIEDMONT MEDITERANEAN \$1,925,000 A beautiful Mediterranean w/dramatic architectural detailing & lots of privacy. Updated kitchen & 6 bedrooms. ANIAN TUNNEY

STATELY GEORGIAN NEW LISTING \$1,695,000 Magnificent home rich in architectural details. 7/5+ w/solarium, library, wine cellar and more. ANGELA WEI GRUBB

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FABULOUS NEW LISTING \$769,000 Beautifully designed and maintained. Large family room w/ built ins. 4/2.5 level out to garden. JEAN SIMMONS

LEVEL-IN WITH VIEWS NEW LISTING \$760,000 Traditional level-in home w/Bay views, hardwood floors, cozy den with fireplace & French doors to deck. 4/3.5 & great rumpus room. J. SIMMONS/A. TUNNEY

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CROCKER HIGHLANDS \$459,000 A very special home rich in architectural detail. 3 bedrooms, 2 bonus rooms & 2.5 baths. Remodeled master bath. Level yard w/big oak tree. Situated in a great location! JUDY CAIN

PERFECT LOCATION \$425,000 Charming traditional home w/elegant formal living & dining. 3 bdrms/1.5 baths w/bonus room & lrg. garden. MINDY SCOTT

LAKEFRONT DUPLEX \$349,000 Well-maintained duplex w/panoramic views of Lake Merritt. Near Grand Ave. & Lakeshore shops & restaurants. ED KUO

WILDWOOD NEW LISTING \$329,000 Charming & cute 3 bdrm/1 bath home w/hrdwd floors. Level out to nice yard. Great location, close to schools. S. EWING

SMASHING OAKMORE CONTEMPORARY \$299,000 Spacious floor plan w/lrg kitch. & formal dining area. 3 bdrms/2+ baths. Montclair schools. In excellent cond. ED KUO

ELMWOOD/CLAREMONT NEW LISTING \$359,000 Charming Elmwood 3 bdrm/1.5 bath home w/updated kit, sun room, home office & sunny garden. Must See! KAREN STARR

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339-0400





# Broker vs. lender, so what's the difference?

Mortgage broker or lender. What's the difference and what does it mean to the borrower. You should understand your options before seeking a mortgage.

I have wanted to tackle this subject for awhile since it is one of the first questions our clients ask. It is important to know the differences, so that your decision can be based on reason rather than emotion or something else.

Due to the sensitive nature of this subject, I have borrowed heavily from an article written by Earl Peattie, a Morro Bay-based mortgage analyst who writes a weekly column "Your Mortgage" in The Orange County Register's real estate section.

## Direct lender

Most direct lenders are banks, savings and loans or mortgage bankers. Until a few years ago, there were more differences between them in the way their loans were priced and the types of mortgages they sold.

Today, the borrower is offered about the same loan products from most of these institutions with a few exceptions.

A direct lender funds the mortgages they make whereas a broker takes a direct lender's loan and sells it for him, much like a travel agent brokers airline tickets.

You can go directly to the airline and purchase your airfare or go to a travel agency and purchase the same discounted airfare.

The difference is that when you go direct, you are limited to that airline's rates and routes. The travel agent can shop for you for a flight that fits your needs the best.

In the same respect, when a mortgage broker shops for your loan they get wholesale pricing from the direct lender and then marks it up to sell it to you at retail pricing.

Competitive wholesalers use mortgage brokers so that they do not need to set up retail locations, hire salespeople and pay all that overhead.

Direct lenders who have retail outlets, (such as American Savings and Loan and Downey Savings and Loan) will still occasionally offer wholesale pricing to mortgage bro-

kers in order to expand their volume.

## For example

This is how it works. Let's say we have a maximum conforming loan for a single family home in the amount of \$227,150.

The interest rate for a 30 year fixed-rate mortgage at 6.75 percent is offered to the broker for one point (one percent of the loan amount). The broker will add his mark up -

**A direct lender funds the mortgages they make whereas a broker takes a direct lender's loan and sells it for him, much like a travel agent brokers airline tickets.**

let's say one point - to the wholesale pricing for a total of two points. This is the borrower's loan origination fee.

Likewise, if the direct lender makes the loan directly to the borrower through a retail outlet, they will add that same one point to cover their overhead.

If the borrower wants a no point loan, the broker will look for rebate pricing from the direct lender which will take the interest rate up, generally by about one-half to five-eighths percent.

The important thing to remember is that, with most brokers and direct lenders, the origination fee is subject to negotiation. Each will try to earn as much as they can. The size and difficulty of the loan will often determine the amount the lender will charge in interest and fees.

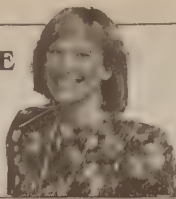
Look for preferential rates and fees from your own bank or Savings & Loan, especially for smaller loan amounts (\$100,000 and less).

Brokers can prepackage the loan and make a borrower with special problems more acceptable to the lender.

By pointing out compensating factors, even borrowers with past credit history problems or those who do not fit the normal cookie cutter guidelines can often get a loan to suit their needs.

Savings and loans who "portfolio" their loans (do not sell the loans to the secondary mortgage market)

## MORTGAGE MADNESS



KAREN SENZIG

are usually more responsive when there are disputes because of the money they earn servicing your loan and their hope to sell you other financial products down the road.

A broker can move your loan

licensed by the Federal Deposit Insurance Corporation (FDIC) or by the state, while mortgage bankers and brokers are licensed by a state agency. The licensing authority is the first place to go when you have a dispute with a lender.

Differences in loan agents' expertise and commitment can be as important as the type of organization. The state of California (and most states) require that loan agents employed by mortgage bankers and brokers to take (and pass) the real estate examination and obtain a license.

Federally licensed banks and savings institutions are exempt from state requirements and may employ loan agents who are not licensed.

Karen Senzig is co-owner of Montclair Mortgage with her husband Scott. She can be reached at 339-8511, fax: 339-3814, e-mail: ksenzig@aol.com.

Please contact her with any mortgage questions and/or topics for discussion.

## Big brother

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## Some help with tuition

A free brochure providing an overview of the college financial aid process is available from Sallie Mae. The brochure includes a step-by-step road map on applying for aid as well as advice and useful tips on saving for college and coping with tuition. For a free copy, call Sallie Mae at (800) 806-3681.

Sallie Mae's site on the Internet is perhaps the most comprehensive source of free information on col-

lege financing. Sallie Mae's Web site address is [www.salliemae.com](http://www.salliemae.com).

Other videos are available at the same phone number.

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## EVENTS

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

Consumer Credit Counseling Service, a nonprofit community service organization is providing the following free workshops **Money 101:** Tues., Feb., 17 6-8 p.m., 1432 San Antonio St., Alameda. **First Time Homebuyers Class:** Thurs., Feb 19, 6-8 p.m., 333 Hegenberger Rd. Suite. 618, Oakland. **Downsizing Your Debt:** Tue., Feb. 24, 6-8 p.m., 333 Hegenberger Rd. Suite. 618, Oakland. **I Hate To Budget:** Sat., Feb. 28., 10 a.m. - noon, 333 Hegenberger Rd. Suite. 618, Oakland. Registration is mandatory. Call (800) 501-SAVE, ext. 235, to reserve space.

Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Sat. of every month for a free **Sick Plant Clinic** at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call 643-2755 or garden @uclink4.berkeley.edu for more information.

Russell Doi of the Mortgage Network hosts free **First Time Homebuyer Seminar** on an ongoing basis. Learn about the many first-time homebuyer programs available today. Find out just how much home you can afford to buy. Receive a free booklet that will help you prepare for the biggest investment you may ever make. Call 526-6554 to make reservations.

Wausau Mortgage Company announces Charles Patton's 203(k) mortgage workshop **Liability for Profit or Equity? Proven Product**, The workshop which will show you how to use a 203(k) loan program to purchase, renovate and resell property short time, is held on an ongoing basis. Call (800) 801-1320 for times and places in your area.

The Orchid Society of California meets at 7:30 p.m. on Monday of each month at the Merritt Garden Center, 6666 Bellevue Ave., Oakland. Learn orchids and their care. Purchase orchid plants at the member sale before the meeting. Orchid enthusiasts share their knowledge, provide plants for a raffish camaraderie and learn about a beautiful world of orchids. Call 1210 for more information.

The Golden Gate Cymbidium Society meets at 7:30 p.m. on fourth Wed. of each month at Lake Merritt Garden Center, 6666 Bellevue Ave., Oakland. A sale is featured before the meeting affording you the opportunity to purchase quality cymbidiums. These meetings feature expert speakers from around world with slides and valuable tips for growing cymbidiums. Attend this meeting and learn how to grow and care for these beautiful plants. Call 1210 for more information.

For inclusion in Events Calendar, information to Dennis Evans, Real Estate Editor, Hills News, 5707 Redwood Rd., Oakland 94619. Phone: 339-4047, Fax: 4066. Information must be received one week prior to publication.

**To reach the Real Estate Editor Dennis Evanovsky call 339-4047.**

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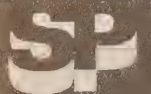
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# Survey confirms robust market

New home purchases by larger numbers of single, never-married and minority buyers drove the 4.1 percent increase in home sales during 1997 in 20 representative U.S. markets, according to the 22nd annual Chicago Title and Trust Co. (CT&T) survey, "Who's Buying Homes in America."

The number of single, never-married buyers grew 28.9 percent in 1997. In addition, minority buyers purchased 27.7 percent more homes last year.

The 1997 survey was expanded to include Houston and Miami for the first time.

"As the housing market continues to evolve, CT&T recognized the need to broaden the Who's Buying Homes in America survey. By including Houston and Miami this year, we anticipate the data will be more useful to a wider range of groups across the country," said John Rau, president and chief executive officer of CT&T.

CT&T's 1996 survey provided the first insight into the racial origins of home buyers. Comparative data in the 1997 survey revealed that each minority group increased its respective share of the home sales market. Also on the rise were the numbers of first-time and repeat minority home purchasers in 1997.

Minorities represented 28.4 percent of first-time home buyers (compared with 24.8 in 1996) and 17.8 percent of repeat buyers (compared with 13.3 percent in 1996).

"The dramatic increase in single and minority buyers is due in large part to 1997's low interest rates and higher consumer confidence," said John Pfister, who directs CT&T's marketing research. "Minorities

accounted for 27.7 percent of total home buyers in 1997, compared with 18.5 percent in 1996." This increase was evident in most of the 20 major urban markets surveyed by CT&T.

"While 1996 saw a return to the housing market by larger numbers of married home buyers, this was not the case in 1997," said Pfister. "The 1995 survey revealed that 66.4 percent of the total number of home buyers were married; that number rose to 70.2 percent in 1996 and then dropped again to only 64.7 percent last year."

The 1996 survey was the first to present a more in-depth look at the marital status and gender of home buyers, and last year's survey provided the first look at comparative data.

Non-married males led the categories of single home buyers with an increase to 19.1 percent from 14.9 percent a year earlier. The number of non-married females increased slightly, rising 1.3 percent to 16.2 percent from 14.9 percent the previous year.

Among non-married home buyers, 57.6 percent of the males and 56.9 percent of the females were first-time buyers.

The median home price in the markets surveyed rose 4.2 percent to \$159,700 from \$153,200 in 1996. The average home price, however, did not keep pace with the median—rising only 2.4 percent to \$192,300 in 1997, from \$187,800 the previous year. This difference was most likely due to greater numbers of home purchases in the center of the pricing spectrum, according to Pfister.

Once again in 1997, San Fran-

cisco was the nation's costliest housing market for both first-time and repeat buyers, with the highest median home price (\$289,700), the highest average home price (\$326,000) and the highest average monthly mortgage payment (\$1,632).

Orlando, Fla., reported both the lowest median home price (\$103,300) and the lowest average monthly mortgage payment (\$841), while Houston had the lowest average home cost (\$116,900).

Viewed as a percentage of after-tax income, New York City had the highest average monthly payment (37.5 percent), and Minneapolis/St. Paul had the lowest percentage (29 percent).

Atlanta home buyers again led the country with the highest percentage of new home purchases (41.1 percent), and Los Angeles home buyers purchased the highest percentage of previously owned homes (92 percent).

Dallas/Fort Worth had the most married buyers (76.8 percent), while San Francisco had the least (43.3 percent). Dallas/Fort Worth also had the largest number of home buyers choosing conventional fixed-rate mortgages at 82.3 percent, and San Franciscans, as usual, picked adjustable- or variable-rate mortgages more often than buyers in other markets at 40.4 percent.

San Francisco boasted the highest average household income for both first-time (\$78,500) and repeat (\$95,400) home purchasers. Orlando had the lowest household income in both categories, at \$45,500 and \$63,400, respectively.

## Once again in 1997, San Francisco was the nation's costliest housing market for both first-time and repeat buyers.

Household income for all buyers increased during 1997, rising 3.6 percent to \$66,100 from \$63,800, providing more Americans with the means to buy homes. This factor contributed to the 4.1 percent increase in home sales in the 20 markets surveyed by CT&T.

The Chicago Title and Trust Family of Companies (CT&T Family) is the source of real estate services, providing title insurance, escrow and closing services, as well as valuation, credit and flood certification products through a network of more than 300 offices and approximately 3,700 agents nationwide.

The CT&T Family — including Chicago Title Insurance Co., Titor Title Insurance Co. and Security Union Title Insurance Co. — issues approximately one in every four title insurance policies in the United States with annual gross revenues in excess of \$1.3 billion. Chicago Title and Trust Co. also is the parent company of Chicago Title Flood Services Inc. of Arlington, Texas; Chicago Title Credit Services Inc. of Kingston, N.Y.; and Chicago Title — Market Intelligence Inc. of Hopkinton, Mass.

## Reverse mortgage video

Older homeowners discuss the advantages of "HouseMoney" in a free video offered by Transamerica HomeFirst.

"HouseMoney" is a reverse mortgage plan that provides income to senior homeowners based on the equity in their homes.

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signed for people over who own a home \$75,000 or more.

Homeowners interested in obtaining a copy of this free minute video should

Call (800) 538-5566. The video is also available by mail to Transamerica, 505 S. Street, 11th Floor, San Francisco, CA 94111.

## Red Cross tax tips

Often people find they can enjoy significant tax and financial benefits — along with the satisfaction of giving back to their community — by contributing to their favorite charities. The American Red Cross Bay Area Chapter offers these timely tips to help ease the tax bite.

Make a gift to charity. The simplest way to give is to write a check. If you itemize, the amount of your gift can be a charitable deduction on your income tax return. If you can not use the full amount of the deduction this year, you can use it over the next five years. In addition, the charity can use your gift immediately to support its vital work.

While the 1997 Tax Act has reduced capital-gains tax from 28 to 20 percent for securities held for more than 18 months, the 20 percent tax is still a significant part of your earnings.

You can completely offset federal capital gains tax on appreciated stocks and by using these securities gift to charity.

For example, Mrs. Ward sold some stock a few years ago for \$4,000. It is now worth \$10,000. She sells her stock, Mrs. Ward has to pay \$1,200 in capital gains tax on her profit of \$6,000. However, if Mrs. Ward donated the stock to the Red Cross, she would completely avoid the tax on her gain and receive a tax deduction of \$10,000 — the full current value.

If she had owned stock for more than 18 months, the 20 percent tax is still a significant part of your earnings.

See TIPS on

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## Keeping those poinsettias

tober. And finally, enjoy the results as there is a certain satisfaction from doing it yourself.

**Q:** I have two variegated English Hollies that are badly in need of trimming. When is the best time of the year to do this and what is the proper way to trim these bushes?

**A:** I would wait until after the President Day Weekend (February 14-16) to prune the holly. This is just before the flush of spring growth. It is a judgement call about how far you should cut these hollies back.

In time they will grow out but if they are in an area that is viewed often they may be an ugly duckling; however, if they are in a secondary area it may not be a problem. They can be pruned back several times during the year. You would reduce the height with the first pruning and look to prune or shear the sides often to get them back in shape. After every trimming, I would fertilize with 16-16-16 to encourage new growth.

**Q:** We are preparing our soil to do some landscaping in our front yard. The soil is extremely hard. I tilled the soil last fall down six inches. We are ready to lay down Fir Mulch and Planter Mix this spring but I am concerned that we have not mixed/chopped up the soil enough. Do I need to till again?

**A:** I would only rototill the area where turf or ground cover is going to be planted. Here I would mix the soil amendments with the existing soil. For trees and shrubs, dig a hole that is twice as wide as the container they are now growing in and six inches deeper and amend the backfill 50-50 with the existing soil. And finally, plant the new plants so the original rootball is one inch above the final grade point.

**Q:** What can I do to encourage fall color in my Chinese tallow tree?

The tree is about 7 years old with a trunk diameter of nine inches. The leaves just turn a muddy brown. What are the factors that create colorful foliage?

**A:** Fall color is determined by the genetic characteristics within the plant. The color pigments, anthocyanin (reds), carotene (yellows and oranges) and chlorophyll (green) control leaf color. Chlorophyll is the dominant color most of the year, masking over the other color pigments.

We see the other colors in the fall, when the chlorophyll production stops, due to stunted tree growth or stress. We can help the process

possible that they can fall over if they get top heavy. Transplanting Clivias into a pot may help it in another way. Clivias like to be crowded to bloom, much like Cymbidium Orchids. If they have open space to grow, they put all their energy into growing and never stop to bloom.

Next spring I would replant the Clivia, pot and all, and then continue with the same watering and fertilizing program next year. This should get your plant to bloom. Clivias blooming period is right around January continuing through April.

**Poinsettias are easy to grow as a pot plant as long as they are protected from frost. They like a sunny location but give them some shade during the heat of the day.**

**Q:** Three years ago I moved a peony from my daughter's yard and separated it into two plants. The main plant bloomed that same year, but since then neither has bloomed. They come up every spring looking healthy, but do not produce flowers. What is wrong?

**A:** Bush type Peonies do poorly in our area because we do not get enough cold during the winter months. This is not a problem in the other areas where the ground freezes. Here, it's a real problem, especially the last two years because of the mild winters.

You want to stress them in the fall by cutting off the water and fertilizer in early September. This, combined with whatever cold temperatures we get, should force them into blooming the following spring.

Contact Buzz Bertolero at his e-mail address: dirtgarden@aol.com; visit his Webpage at www.dirtgardener.com.

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1135 Bishop St. - \$238,000  
231 Central Ave. - \$175,000  
508 Centre Ct. - \$189,000  
539 Creedon Cir. - \$600,500  
562 Creedon Cir. - \$553,000  
2024 Eagle Ave. - \$242,500  
21 Gonsalves Ct. - \$453,000  
553 Kings Rd. - \$248,000  
2426 Lincoln #C - \$118,000  
2814 Lincoln Ave. - \$317,000  
2414 Marti Rae Ct. - \$195,000  
1818 Mulberry St. - \$230,000  
37 Orr Ct. - \$306,500  
130 Orr Rd. - \$282,000  
2137 Otis Dr. #313 - \$118,000  
1139 Regent St. - \$280,000  
243 Riddell Ln. - \$226,500  
1634 San Antonio - \$352,500  
3236 San Jose Ave. - \$161,000  
1700 Sherman St. - \$375,000  
2101 Shoreline #348 - \$180,500  
1182 Silva Ln. - \$245,000  
160 Sweet Rd. - \$580,500  
1346 Webster St. - \$242,000  
1311 Webster. #116 - \$135,000  
1321 Webster #D204 - \$64,000

**ALBANY**  
930 Cornell Ave. - \$255,000  
944 Talbot Ave. - \$197,000  
1431 Thousand Oaks - \$235,000

**BERKELEY**  
2740 Belrose Ave. - \$451,500  
1732 California St. - \$215,000  
2336 California St. - \$248,000  
2400 Carleton St. - \$330,000  
2946 Claremont Blvd. - \$726,000  
1805 Dwight Way - \$250,000  
3037 Ellis St. - \$159,000  
660 Euclid Ave. - \$367,000  
2900 Forest Ave. - \$500,000  
2306 Howe St. - \$226,000  
977 Keeler Ave. - \$196,000  
2225 Marin Ave. - \$299,000  
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7310 Lynn Ave. - \$205,000  
1244 Richmond St. - \$205,000

115 San Carlos Ave. - \$240,000  
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5567 Woodview Dr. - \$215,000  
**EMERYVILLE**  
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582 62nd St. - \$225,000  
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464 Florence Ave. - \$333,000  
484 Forest St. - \$225,000  
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4025 Fruitvale Ave. - \$219,000  
4321 Gilbert St. - \$215,000  
19 Hawks Hill Ct. - \$413,000  
7311 Hillmont Dr. - \$165,000

See SALES on page 11



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A perfect home for your family. 5BR, 3BA, 2 fireplaces, formal dining room, family room and a new gourmet kitchen on a large lot and a quiet street. MORRIE FEIGENBERG 547-6975



### NEW LISTING! CROCKER HIGHLANDS!...\$269,000

1st time Open Sunday! Gardener's delight, charming 3BR, 1BA, great kit w/acc to terraced garden & patio. Basement storage area. 762 Santa Ray. CHARLENE CLAYBAUGH 287-9585

## THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

**PRIVATE LAKESIDE PROPERTY IN SAN RAMON...\$2,500,000**  
Magnificent oak tree setting-possible vineyard. Borders pristine Las Pampas Regional Wilderness. Working stables boarding horses. Beautiful lake stocked with fish. Approx. 100+ acres with five homes. Seller financing! RON GATTI 837-2200

**ROUND HILL COUNTRY CLUB...\$969,000**  
East of the best! View, quality, location, and privacy. One of a kind 5BR, 4.5BA with lots of light. Great for entertaining-very elegant custom home. JAN RICHARDSON 837-2200

**NEW BLACKHAWK LISTING...\$649,950**  
Great new listing. Beautiful 4BR, 3.5BA home. Backs to creek. Views of golf course, 3,500 sq. ft., approx. Shows like a model. 3 car garage. Don't miss this! JOHN TEMPLE 837-2200

**FABULOUS ROUNDHILL COUNTRY CLUB...\$649,000**  
4BR, 4.5BA has all the luxuries in this 3,800 sq. ft. beauty. Including a pool, spa, waterfall, and fish pond. Hurry, on this new listing! DOUG BROWN 837-2200

**YOUR REFUGE FROM THE CITY...\$469,000**  
Tri-level close to Village + transportation. Rumpus rm. with 1/2 BA. Fireplace in the living room on a quiet cul-de-sac! Nothing to do but move in! MORRIE FEIGENBERG 547-6975

**NEAR MONTCLAIR VILLAGE...\$339,900**  
Tri-level close to Village + transportation. Rumpus rm. with 1/2 BA. Glass + deck, formal living room. Feels like Tahiti! 3BR, 2.5 BA. 5910 La Salle. Open Sun. CHARLENE CLAYBAUGH 287-9585

**TRI-LEX NEAR LAKE MERRITT...\$277,000**  
Tri-plex has 2-2BRs, & studio, steady tenants, 2 garages, newer roof, common laundry, walk to lake & transportation. CHARLENE CLAYBAUGH 287-9585

**NEW LISTING! GREAT WESTBRAE LOCATION...\$179,000**  
New listing! Great Westbrae location, 2BR, 1.5BA, bonus rooms probate-subject to court confirmation. 1309 Kains Ave. CHARLENE CLAYBAUGH 287-9585

**AFFORDABLE INCOME UNITS AT LAST!...\$178,000**  
Maxwell park, great looking 4-plex in convenient location. Fussy owner says "I'm ready to retire to a South Sea Island!" It's yours! ROSEMARY GREENE 635-9842

**DON'T WANT TO FIX UP?...\$172,000**  
This charming 1910 Craftsman style home has been meticulously cared for. New paint, new roof, lovely hardwood floors, and a big backyard! PATRICIA BENNETT 482-9000

**GOOD VALUE AND LOCATION...\$169,500**  
Lot of house - decolour from the exterior. 4BR, 2 full BAs, large kitchen. Open and spacious. Minor cosmetics needed to make it sparkle! MARIA SINCLAIR 287-9596

**LIVE IN ONE, RENT THE OTHER...\$147,000**  
Comfortable home with rental with lots of space and care near San Leandro border. Freshly painted, lots of upgrades, clean as a pin, awaiting your move. Call today. ARNOLD MUELLER 530-6099

**TIPED OF PAYING RENT?...\$145,000**  
Spacious starter convenient to shops, schools, transportation and commuter Bght rooms, formal dining with built-ins, large sunny backyard and big eat-in kitchen! PATRICIA BENNETT 482-9000

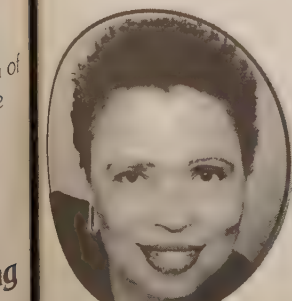
**LOVE AT FIRST SIGHT...\$115,000**  
Elmhurst - Very charming craftsman starter in a pidge-of-ownership neighborhood, updated - perfect for first time busy buyers. ROSEMARY GREENE 635-9842

**FRONT PAGE NEWS...\$81,000**  
Buy of the century! Montclair lot with bay & wooded views, 9280 sq ft. Between two existing homes. NAHID NASSIRI 531-1670

## EXCEPTIONAL PEOPLE

**Rosemary Greene** - The wonder of negotiating is that all human interactions can have win-win outcomes. Each experience can provide individual satisfaction as well as optimal gain for all participants. I am an Associate Broker who has lived and worked in the Sequoyah Hills area over the past 10 years. My objective is to engage only in real estate transactions that benefit all whom they affect. With the realization that no position can endure unless built upon honesty and integrity, our goal at Montclair Better Homes is to maximize the win-win experience for each of the many clients that we serve. I especially appreciate the loyalty of all the clients I have personally served and the continued referrals received.

## HERE TO STAY





## Moss

Continued from page 5  
ing two fees on the same property.  
However, anyone doing this should be aware that federal laws do govern lending activity when federally insured funds are involved. Under the Real Estate Settlement Procedures Act (RESPA) reform of 1992, real estate professionals open themselves up to felony prosecution, a \$10,000 fine and one year in prison if they do not completely follow disclosure and truth in lending laws.

RESPA also requires the real estate professional give full and immediate disclosure to prospective borrowers that the agent will earn a commission or be paid a fee for providing the loan. A real estate license can be a tremendous asset in many fields, from law to government. There is no licensing exemption for an attorney even though they are members of the California State Bar. If they wish to act as an agent or broker, they must be licensed.

Accountants might even benefit if they had real estate licenses. They could offer another professional tool to their clients and demonstrate greater knowledge.

"Our school is busier than it ever has been," said Jay Aschenbach, marketing representative for Allied Business Schools in Laguna Hills. "But licensing activity lags the market. When the real estate boom is on, refinancing is on the increase and houses are selling, people say this looks like a good field to be in. But then too many get in and the

market turns around."

Each state licenses its citizens as real estate brokers or sales people before they may be compensated for those tasks for which a real estate license is required.

And every state in the country has a department of real estate, including the District of Columbia, even though there is no federal mandate requiring any state to do this. By contrast, there is a federal law that requires each state license its real estate appraisers. And many appraisers have a broker or real estate associate license.

California has had real estate licensing since 1917 and licenses are under the purview of its own DRE. Exactly what jobs require a real estate license varies from state to state. Loan brokers must have a real estate license in California, may not need one in another state.

The DRE does not itemize what jobs or tasks require a license and has a roundabout approach to the definition of who must obtain one. A mortgage lender for example, is required to have a license because he is bringing a borrower and a lender together, not because he is quoting rates. He is, in effect, soliciting business with the expectation of being compensated.

Being licensed by the DRE allows the holder to receive compensation for the sale, lease, or management of real property. The key word here is "compensation." While an owner may perform these functions without being licensed, they may not receive compensation from someone else for doing the same thing.

## A new field is emerging – the Real Estate Assistant – no license but enough education to do basic work that does not require a license.

"People are getting licenses in order to do their own transactions," Aschenbach said. "They think they're better able to represent themselves, they can save 3 percent and they can operate on the inside. And it doesn't cost all that much," he observed. "I don't believe that because they are better served by dealing with Realtors. But it's true they can become better informed."

Aschenbach said a new field is emerging known as the Real Estate Assistant who has no license but is

educated enough to do the basic non-negotiating work that does not require a license. The actual license, however, opens up a host of jobs that require a specialist. But the license will only be valuable to someone who goes out and uses it. That's true in any field.

H.W. Moss is a licensed real estate associate with TCO in San Francisco. He also writes fiction and has a website. You can visit him at <http://www.netnovels.com>.

### Kane & Associates REALTORS



523-6058  
865-6550

Let's put your property on the Internet at: <http://listinglink.com>

4270 ADELIN, EMERYVILLE. LOVELY SPANISH MEDITERRANEAN TOWNHOUSE with 2 bedrooms, 1 1/2 baths, terra cotta roof, and in a gated community. Hand tiled floors, landscaped backyard with patio. A must see! Asking \$152,500. George Muhr 521-1853.

4239 GREGORY, OAKLAND. SECLUDED 2 BEDROOM, 2 BATH ESTATE with a Bay View. 19,000 sq. ft. on a 19,000 sq. ft. lot. Master suite, huge living room, 2 fireplaces, utility room and storage. Steve Andersen 521-8869.

10852 GOLF LINKS, OAKLAND. DON'T MISS THIS WONDERFUL RANCH-STYLE HOME in the Oakland Hills. This home offers 4 bedrooms, a large yard your kids will love. Family room, indoor Bar-B-Q and room to garden. Asking \$239,950. George Muhr 521-1853.

24-25 SHERIDAN, OAKLAND. HERE ARE 2 SEPARATE LOTS in the upper Rockridge area. Great price — Great location. Asking \$120,000. Patrick & Kathie Ng 736-7651.

WE HAVE EVERYTHING BUT HILLS! Homes On The Bay, Lagoon Homes, Victorians, Bungalows, Newer Construction, and Starter Homes, Condos and Townhouses. For Information on Schools, Inventory, or Finding A Reliable Real Estate Agent or Lender CALL TODAY, 865-6550 or 523-6058.

### Gallagher & Lindsey, Inc. REALTORS

521-8181

523-1010

#### SAN LEANDRO

THIS LOVELY CONDO IS IN THE HEART OF SAN LEANDRO. Two bedrooms, 2 baths, marble fireplace and overlooks the courtyard. Very clean secure building with underground parking. Close to BART and shopping. Darlene Gardner, 748-1790.

#### HAYWARD

THREE BEDROOM HOME NEAR GARIN REGIONAL PARK. \$237,500. Call Debra Gorman, 769 9109.

TWO UNITS NOW, BUT CAN EASILY BE CONVERTED BACK TO SINGLE-FAMILY HOUSE. Total of 3+ bedrooms, newly remodeled kitchen and bath, very motivated seller, newer roof. Call Moon Tam, 747-1620.

#### OAKLAND

FOUR UNITS IN OAKLAND. One - 3 bedroom unit, three - 2 bedroom units. Call Moon Tam, 747-1620.

MOON TAM - 747-1620  
KITTY WAN - 747-1621

We speak Mandarin, Cantonese and English  
我們精通國、粵、英語

SALES - RESIDENTIAL - INCOME - COMMERCIAL  
INVESTMENT - RENTALS - PROPERTY MANAGEMENT - 523-3322

e-mail: [AlamedaRealEstate@juno.com](mailto:AlamedaRealEstate@juno.com) <http://www.alamedarealestate.com>

THE BEST OF DIMOND DISTRICT. GIANT PRICE REDUCTION TO \$198,000! Largest home at best price in Diamond District. For appointment call Don Patterson, 748-1756.

DUPLEX. Good investment or owner occupied plus rental! Both units are 2 bedrooms and 1 bath. Two-car garage plus storage. For private viewing, call Rich Lal, 522-2804.

FOUR UNITS all 2 bedrooms. \$290,000. Call Ron Bang, 748-1766.

MOVE-IN CONDITION. Large living and dining rooms, large kitchen, 3 bedrooms, newly painted inside/outside and long driveway. Kitty Wan, 747-1621 or Moon Tam, 747-1620.

SIX NICE 1 BEDROOM UNITS. Separate meters, good cash flow. \$279,000. Kitty Wan, 747-1621.

DUPLEX BY MILLS COLLEGE. Two bedrooms, 1 bath each, 2-car garage, low maintenance yard. By appointment only. Eddie Fagrey, 748-1755.

MOON TAM - 747-1620  
KITTY WAN - 747-1621

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e-mail: [AlamedaRealEstate@juno.com](mailto:AlamedaRealEstate@juno.com) <http://www.alamedarealestate.com>

## Tips

Continued from page 8  
tion, too.

A Charitable Gift Annuity offers guaranteed income for life and a current year charitable income tax deduction. The gift annuity income is much higher than stock dividends and interest from a bank CD.

In addition, some of the annuity income is tax-free. Rates are based on your age. If you fund a gift annuity with appreciated securities, the value is secured even if the market drops. If you are holding real estate, say a second home or investment property, you can completely avoid capital gains taxes on your profit while creating new income with a charitable trust.

The American Red Cross Bay

Area Chapter helps fill the local disaster victims in the county region of Alameda, Contra Costa, Marin, San Francisco, San Mateo. From home visits, first aid, CPR, earthquake preparedness classes, providing emergency shelter, medical services to the homeless, fires, floods and earthquakes, the Red Cross is here in the community.

The American Red Cross Area Chapter offers free brochures on saving land, appreciated securities, charitable annuities, and charitable gifts. You have questions or want to order a free brochure, call Callahan at (415) 427-8171.



HARBOR BAY REALTY

SALES • RENTALS • PROPERTY MANAGEMENT

523-1144

885 Island Drive, Alameda (above Langs Drugs)

Catch us on the net, where your home can be viewed by over 23 million people worldwide! <http://listinglink.com> or e-mail us at: [harborbay@listinglink.com](mailto:harborbay@listinglink.com)

#### Oakland

\$35,000 1975 51st AVE. Lot zoned for up to 4 units. Great for contractor! Richard Powell 814-4837

\$63,900 625 EL DORADO #106. Great studio condo comes fully furnished. Just move in! Friendly neighbors, easy stroll to Piedmont Ave. shops & eateries. Russ Grant 814-4713

\$73,500 365 PERKINS. Well-maintained 1 BD, 1 BA unit close to Lake Merritt, shopping & transportation. Laundry facilities on each floor, balcony & elevator. Jane Friedrich 521-6892

\$79,500 625 EL DORADO #105. Great buy at this price! One BD, 1 BA condo with security parking. Easy stroll to Piedmont shops and restaurants. Russ Grant 814-4713

\$89,500 320 LEE #703. Executive 1 BD condo with views of Oakland from living room & bedroom! Walk to BART, security, lots of trees & a detached 1-car garage. Jane Friedrich 521-6892

\$135,000 3609 WHITTE. Cute 2 BD, 1 BA starter home in nice area. Great for first-time buyer. Attached garage. Richard Powell 814-4837

\$138,000 2824 ATWELL. Single-level bungalow with 2 BD, 1 1/2 BA, hardwood floors & 2-car attached garage! Coly & Tom Young 814-4841

\$139,000 2633 HAROLD. Well-kept 2 BD, 1 BA home in the Diamond District. Formal dining, large bright kitchen, separate large lot with lemon trees & a detached 1-car garage. To be sold "as is." Terry Lee 521-3352

\$139,500 6470 MacARTHUR. Two townhouse-style units in good condition! Both units are 2 BD, 1 BA. Close to Mills College. Kathy Hirsch 814-4706

\$245,000 4949 CORONADO. A 2-unit fixer-upper in a great location! Both units are 2 BD, 1 BA. To be sold "as is." Donn Guzman 814-4854

\$349,000 3460 REVERE. PRICED REDUCED! You can see forever! Full Bay Area view, 1-level custom home, 3 BD (master suite with office), kitchen/family room combo Margaret Lomba 521-7193

#### San Leandro

\$165,000 14001 SEAGATE. OPEN SUN 2-4. Former model townhome with many upgrades! 2 BD, 2 BA with Corian counters, beautiful glass cabinets, built-in bookcase, pool, spa, tennis courts, located near marina. Terry Lee 521-3352

\$169,000 14406 SEAGATE. Immaculate 2 BD, 2 1/2 BA. PENDING w/ carpeting & paint! Applian. PENDING w/ sale price, near patio & stream. Terry Lee 521-3352

#### Hayward

\$895,000 525 BANCROFT. Investment opportunity! 18-unit apartment building. Details. Kathy Hirsch 814-4706

\$167,000 25505 COMPTON #106. Well-maintained 2 BD, 1 BA condo in quiet location! Fireplace, security pool, & spa. One-car attached 1 parking space. John Friedrich 521-6892

#### San Pablo

\$117,000 18 VILLA. OPEN SUN. Spacious 3 BD, 1 1/2 BA townhome! Freshly painted inside, roof. Close to schools & shopping. Gutierrez 814-4854

#### El Cerrito

\$120,000 LOT 68 DEVONSHIRE. Breakfasting view! PENDING. Prestigious Alameda Hills. Vista Golf Course. Steve Cressley 814-4837

#### San Ramon

\$220,000 3252 CASA GRANDE. Starter Home. PENDING. 1-level with 1 1/2 baths. Call Terry Lee 521-3352

#### Richmond

\$249,000 25 BREAKERS. 3 BD, 2 1/2 baths. Never lived in. Great! Immaculate condition. Terry Lee 521-3352

#### Redwood City

\$419,000 515 REDWOOD. Investment opportunity! Three-unit building. Call for details. Linda Solis 521-3353

#### Out of Area

\$159,000 2645 EASTVALE. KELSEVILLE. Buckingham Park, near Clear Lake. Local schools, shopping, places, & 2-car garage. PENDING. Margaret Lomba 521-7193

\$597,000 310 POPLAR. Great investment opportunity! Five unit apartment building. Professional finish. Call for details. Linda Solis 521-3353

### REALTY by TOM HOLSTLAW



I wish I could be more like you and give an honest appraisal ... but then I wouldn't have any listings.

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE

#### COMING SOON:

- 4 BD, 3 BA South Shore home close to beach.
- 2 BD, 2 BA Condo in quiet small complex.

#### WANTED — HAVE QUALIFIED BUYERS FOR:

- Income property with room for expansion.
- Large garage or warehouse space.
- Home with workshop or space to build shop.
- Buildable lot for 4-10 units.

For additional information on these or other properties contact

### TOM HOLSTLAW

Office 748-1773 Home 522-6672 MSG. 769-SOLD

Gallagher & Lindsey Realtors

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE



OPEN SUN 2-4:30  
**FEATURE HOME**  
**SPANISH MED. IN CLAREMONT.....\$759,000**  
Gracious and spacious Casa Christine, flexible floor plan, au pair quarters, bay and canyon views, walk to the Claremont. Open Sunday 2 - 4:30.  
HARRY KRESS 339-8900 x 242

**OAKMORE.....\$219,000**  
2BR, 1.5 BA, fireplace, dining room, hardwood floors, garage.  
VICTOR FIERRO 339-8900 x 248

**A PLACE TO VIEW CLOUD TECTONICS.....\$590,000**  
Expansive, custom, Bay view home way up where the swallows soar. 5BR, 3+BA, frpls, wet bars, fam rm library/den au pair & a studio, decks, yard & more!  
NICK LAVROV x 219

**RANCH STYLE HOME 2600SF VIEW.....\$419,000**  
Lots of room, great street 4BD, 3BA, large rumpus 2 storage area or shop South Bay view home priced to sell - great buy!  
MEL COPLAND 339-8900 x 255

**ONE OF A KIND PRIVATE PARADISE.....\$399,000**  
Special Traditional with Tudor flair. Many recent quality updates. Private canyon setting. Over .5 acre. New hardwood floors, new bath, hot tub & more!  
STEVEN BIASATTI 339-8900 x 239

**NEW LISTING...TRI-PLEXII.....\$375,000**  
Prime Piedmont Avenue. Four-plex. Two two BR and two one BR, huge lot. Covered parking. Roof two years old - well maintained.  
KEN FERRELL 339-8900 x 252

Here to you home.

**ENGLISH TUDOR - BAY VIEW.....\$344,000**  
Charming old home built 1929. Cathedral living room with fireplace, bay view, hardwood floors, level out patio from rumpus down, 3BR, 2BA.  
MEL COPLAND 339-8900 x 255

**SKYLINE-1st TIME ON MARKET.....\$309,000**  
Wonderful all level 4BR, 2BA. Home on prime cul-de-sac, location. Spacious family room. Spacious two car garage with additional storage.  
CAROL COHEN 339-8900 x 225

**ROCKRIDGE CRAFTSMAN.....\$297,500**  
Well located 3+BR with box beamed ceiling, leaded glass and built-ins. Currently used as a legal duplex. 2 car garage, huge potential!  
PHIL WEINGROW 339-8900 x 245

**COVETED ROCKRIDGE BUNGALOWI.....\$249,000**  
Circa 1920's bungalow oozing with proverbial charm and improved with quality updates. Great kit/BA, walk to College Ave, shops & BART.  
STEVE BIASATTI 339-8900 x 239

**BERKELEY HILLS.....\$489,000**  
New listing! Old World charm, 4BR, 2.5BA, fireplace, bonus room, hardwood, gumwood built-ins, formal dining room, garage.  
VICTOR FIERRO 339-8900 x 248

OPEN SUN 2-4:30  
**NEW LISTING!.....\$115,000**  
New listing! North Oakland/Emeryville border, charming starter, fireplace, berber carpet, pargo entryway, large eat-in kitchen, formal dining room, large yard, garage.  
VICTOR FIERRO 339-8900 x 248

**SO YOU WANT GOOD PUBLIC SCHOOLS.....\$207,000**  
So you want good schools? So come live in our fair city! Good schools, good locations, good restaurants, good shops, good transportation access and more.  
NICK LAVROV 339-8900 x 219

**IMMACULATE ADAM'S POINT CONDO.....\$159,000**  
Woodburning fireplace, eat-in-kitchen, 2BR, 2BA, move-in condition. In-unit laundry. Private balcony. Secure parking. Easy commute location.  
TOM ERWIN 339-8900 x 238

**HARD WORK CAFE!.....\$120,000**  
This one is for the bright-eyed and bushy tailed "home improvement" fans. A perfect place to try out all your new tools. Tons of potential and space.  
NICK LAVROV 339-8900 x 219

La Salle Properties  
Residential Real Estate  
6211 La Salle Avenue



[www.lasalleprop.com](http://www.lasalleprop.com)

339 8900



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ad from page 11

11000 St. - \$140,000  
 11000 Way - \$315,000  
 11000 Ave. #208 - \$88,000  
 11000 Blvd. - \$359,000  
 11000 Vista Ave. - \$202,000  
 11000 Arthur Blvd. - \$162,500  
 11000 Ave. - \$245,000  
 11000 Ave. - \$282,000  
 11000 Dr. - \$181,500  
 11000 Ave. - \$228,000  
 11000 #210 - \$131,000  
 11000 Dr. - \$59,000  
 11000 St. #217 - \$187,000  
 11000 #3833 - \$490,000  
 11000 Ave. - \$226,000  
 11000 St. - \$140,000  
 11000 Brook Ct. - \$300,000  
 11000 Ln. - \$217,000  
 11000 - \$230,000  
 11000 Ray Ave. - \$322,000  
 11000 Dr. - \$455,000  
 11000 Hill - \$322,500  
 11000 - \$202,000  
 11000 Hill - \$313,000

4373 Steele St. - \$193,000  
 1048 Sunnyhills Rd. - \$432,000  
 4359 Terrabella Place - \$292,000  
 6233 Thornhill Dr. - \$275,000  
 2193 Trafalgar Place - \$370,000  
 5326 Trask St. - \$115,000  
 1307 Trestle Glen Rd. - \$295,000  
 1545 Trestle Glen Rd. - \$399,000  
 6255 Viewcrest Dr. - \$330,000  
 3926 Walnut St. - \$141,000  
**PIEDMONT**  
 136 Caperton Ave. - \$500,000  
 109 Monte Ave. - \$750,000  
 119 Ramona Ave. - \$400,000  
 109 York Dr. - \$306,000  
**RICHMOND**  
 705 34th St. - \$155,000  
 728 35th St. - \$116,500  
 367 7th St. - \$113,000  
 2601 Bayfront Ct. - \$154,000  
 2511 Baywood Way - \$177,000  
 2512 Baywood Way - \$187,500  
 4713 Buckboard Way - \$290,000  
 1234 Greenway Dr. - \$147,000  
 981 Lassen St. - \$118,000  
 5808 Madison Ave. - \$117,500  
 239 Nevada Ave. - \$1,349,000  
 5214 Sacramento Ave. - \$129,000

5630 Santa Cruz Ave. - \$151,000  
 4917 Santa Rita Rd. - \$177,500  
 528 South 29th St. - \$350,000  
 50 Terrace Ave. - \$192,000  
 404 West Richmond - \$241,000  
**SAN LEANDRO**  
 1520 142nd Ave. - \$154,500  
 15693 Anchorage Dr. - \$288,000  
 15698 Anchorage Dr. - \$310,500  
 1723 Arena St. - \$195,000  
 690 Arthur Ave. - \$140,000  
 15966 Cambrian Dr. - \$173,500  
 3905 Carmel Way - \$188,000  
 1215 Drake Ave. - \$169,000  
 2590 Humboldt Dr. - \$310,000  
 1208 Morgan Ave. - \$202,000  
 295 Oakes Blvd. - \$232,000  
 14211 Orchid Dr. - \$176,000  
 1605 Oriole Ave. - \$87,500  
 14638 Outrigger Dr. - \$194,000  
 1398 Pacific Ave. - \$142,000  
 1345 Parker St. - \$155,000  
 680 Sybil Ave. - \$170,000  
 1301 View Dr. - \$230,000  
 476 Warren Ave. - \$203,000  
 1770 Wayne Ave. - \$140,000  
**SAN LORENZO**  
 15951 P. Largavista - \$162,000

615 Via AcaLn.s #2 - \$210,000  
 17262 Via Del Rey - \$165,000  
 1247 Via Dolorosa - \$169,000  
 15731 Via Seco - \$175,000

**SALES STATS BY CITY**  
**ALAMEDA**  
 TOTAL SALES: 27  
 LOWEST PRICE: \$ 64,000  
 HIGHEST PRICE: \$600,500  
 AVERAGE PRICE: \$275,611  
**ALBANY**  
 TOTAL SALES: 3  
 LOWEST PRICE: \$197,000  
 HIGHEST PRICE: \$255,000  
 AVERAGE PRICE: \$229,000  
**BERKELEY**  
 TOTAL SALES: 15  
 LOWEST PRICE: \$159,000  
 HIGHEST PRICE: \$726,000  
 AVERAGE PRICE: \$319,766  
**EL CERRITO**  
 TOTAL SALES: 7  
 LOWEST PRICE: \$163,000  
 HIGHEST PRICE: \$884,500  
 AVERAGE PRICE: \$341,785  
**EL SOBRANTE**  
 TOTAL SALES: 2

**LOWEST PRICE: \$169,000**  
**HIGHEST PRICE: \$215,000**  
**AVERAGE PRICE: \$192,000**  
**EMERYVILLE**  
 TOTAL SALES: 2  
 LOWEST PRICE: \$110,000  
 HIGHEST PRICE: \$250,000  
 AVERAGE PRICE: \$180,000  
**KENSINGTON**  
 TOTAL SALES: 2  
 LOWEST PRICE: \$297,000  
 HIGHEST PRICE: \$400,000  
 AVERAGE PRICE: \$348,500  
**OAKLAND**  
 TOTAL SALES: 74  
 LOWEST PRICE: \$59,000  
 HIGHEST PRICE: \$1,450,000  
 AVERAGE PRICE: \$244,614  
**PIEDMONT**  
 TOTAL SALES: 4  
 LOWEST PRICE: \$306,000  
 HIGHEST PRICE: \$479,000  
 AVERAGE PRICE: \$380,000  
**RICHMOND**  
 TOTAL SALES: 17  
 LOWEST PRICE: \$113,000

**HIGHEST PRICE: \$1,349,000**  
**AVERAGE PRICE: \$245,000**  
**SAN LEANDRO**  
 TOTAL SALES: 20  
 LOWEST PRICE: \$ 87,500  
 HIGHEST PRICE: \$310,500  
 AVERAGE PRICE: \$193,000  
**SAN LORENZO**  
 TOTAL SALES: 5  
 LOWEST PRICE: \$162,000  
 HIGHEST PRICE: \$210,000  
 AVERAGE PRICE: \$176,200

This list was compiled for publication in the Hills Newspapers by TitleTech of Oakland which obtains weekly records from the county recorder's office.

Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

All questions regarding this information and any requests for additional listings and services provided by TitleTech should be directed to Bud Gorham at 568-7233.

# YOUR WEEKEND GUIDE OPEN HOMES

## AND \*\*\*OPEN SUNDAY 2-4:30\*\*\*

**10065 BROADWAY TER**, Montclair, 3/3+ exquisite craftsman, vws! Pacific Union, Teri Carlisle 339-6460  
**652 MOUNTAIN BL**, Montclair, 5/3+, nw listing! custom, media rm Pacific Union, Kirk Phillips 339-6460  
**6070 GLENARMS DR**, Nw listing! 4/3, cul-de-sac, kit/fam rm, decks Pacific Union, Patricia Scott 339-6460  
**18 STARVIEW**, Fab vw, top-of-line 3/3 twnhm, quality amenities Coldwell Banker, Ollie Hammerel 339-1174  
**12055 BROADWAY TER**, Montclair, 4bd/3ba, great location! Price Reduced! A Must See! Deadrick RE, Jerry 632-1234 **SUN 2-4**  
**6287 ACACIA**, Upr Rockridge, 4/3+ new Med, hdwds, family rm Pacific Union, David Ichikawa 339-6460  
**131 WILDING LN**, Rckridge 4+bd/3.5 ba, fabulous, spacious, nw! Prudential CA Realty, Colette Ford 845-0211  
**2 DIABLO DR**, Montclair, 5bd/4b, Orinda schls, cosmetic fixer 1/2 ac Pacific Union, Michelle Vasey 339-6460  
**654 MOUNTAIN BL**, Montclair 3+3/4 lovely Colonial, better than new condition! 1<sup>st</sup> Open! New Century RE, Jon Dunn 339-5757  
**6006 WOOD DR**, Montclair, 4bd/3b, upgraded, south bay vws, gdn Pacific Union, Teri Carlisle 339-6460  
**5987 RINCON**, Montclair, 5/3 1/2 contemp, den, aupair, bay vw Coldwell Banker, Adriana Giacomelli 339-1174  
**8898 SKYLINE BL**, Montclair, 3+bd/3+ba, custom Skyline home Prudential CA Realty 339-9290, Gene Boomer 869-4202  
**58 VILLANOVA DR**, Montclair, 4/2+ w/incredible bay/hill/vw! fam rm Pacific Union, Donna Costella 339-6460  
**2929 HOLYROOD DR**, 3/2+ exciting nw contemp, office and amenities! The GRUBB Company, Judy Rankankan 339-0400  
**410 MOUNTAIN BL**, Montclair, 4bd/3ba w/view, remod kitchen, 2-car garage. Security Pacific, Howard Triplett 245-2334 **SUN 1-5**  
**2144 HASTLANDS DR**, Montclair, 4bd/3+ba, rec rm, in-law/office Pacific Union, Wendy Gardner 339-6460  
**6178 VIEWCREST DR**, 5+bd/4ba, nw hdwd flrs, den, fam rm, yard Pacific Union, Robyn Mohr 339-6460  
**2039 TAMPA AVE**, Montclair, 4/3 w/bay vw, hdwds, rumpus, ++ LaSalle Properties, Mel Copland 339-2109  
**15005 BROADWAY TER**, Montclair 3bd, pano bay vws! Private Wells & Bennett, Don Dunning 482-2256  
**5815 BALMORAL**, Custom 3/2 in Oakland Hills, updt kit, FDR The GRUBB Company, Kurt Buchholz 339-0400  
**6857 RIDGEWOOD**, Montclair, 3/3 w/beam ceiling, level in Prudential CA Realty 339-9290, Karen Blandy 869-4223  
**1337 BARROWS RD**, Trestle Glen, 3/2, nw listing! city vws, nw kit, terraced yd. Pacific Union, Joan Dark 339-6460

And up! **8201 SKYLINE CIR**, Bayview in Oakland Hills, 3 & 4 bd w/2 1/2 ba, by Kaufman and Broad. Spectacular vws of SF Bay, recreational trails, EZ commute. 430-9633  
**MON 12-6, TUES-SUN 10-6**

**1081 CLARENDON CRES**, Crocker 4/2, potential, big yd, 2-car gar The GRUBB Company, Angela Wei Grubb 339-0400  
**3445 BRUNELL**, SF bay vw! new listing, 5/3, rumpus, 2 fpl, 1/4 ac Coldwell Banker, Don Coelho 339-1174  
**680 TRESTLE GLEN RD**, Crocker, 4/3 grand tradt, formal LR & DR The GRUBB Company, James Garcia 339-0400  
**7028 THORNHILL**, Mel Copland, 3/2 English tudor, bay vw, yd LaSalle Properties, Mel Copland 339-2109  
**5910 LASALLE AVE**, Montclair, 3/2 1/2, tri-level, walk to village, like like Tahoe! Montclair Better Homes Realty 339-4000  
**4809 REINHARDT DR**, 5bd/3b, custom ranch, sep aupair, deck, yd Pacific Union, Kathy Flynn 339-6460  
**5704 MORAGA**, Montclair, 3/2, lg pvt back yd, hdwds, 2-car gar The GRUBB Company, Jane Inch 339-0400  
**12355 CLAIREPOINTE**, 3bd/2ba, all level, updt kit, family rm, yd Pacific Union, Vicki Woodhead 339-6460  
**1350 CLAIREPOINTE WAY**, Skyline, 4/2, all level home, .25 acre LaSalle Properties, Carol Cohen 339-8900  
**6112 HEARTWOOD**, 1<sup>st</sup> open! 3/2 Montclair tradt, 2 fpl, patio Wells & Bennett, Stan Hammond 839-5846  
**5404-06 LAWTON**, Rckrdge 3+2 crftsmn bungalow, 1 blk College 2-car garage. LaSalle Properties, Tom Nemeth 339-8900  
**4532 THORNHILL DR**, Montclair, 3bd/3ba, new listing! fenced yd, walk to village. Pacific Union, Carolyn Jones 339-6460  
**702 SANTA RAY**, Crocker, 3/2 1/2, gardener's delight! Great kitchen opens to patio. Montclair Better Homes Realty 339-8400

**\$269,000 1366 EL CENTRO**, Glenview, 3bd/1b darling bungalow, French drs open to deck/yard. Pacific Union, Nancy Moore 339-6460  
**\$259,000 4000 MAPLE AVE**, Laurel, 3/1+ Colonial, new listing! frpl, garden Pacific Union, Dick Cohen 339-6460  
**\$249,000 400 60<sup>TH</sup> ST**, Rockridge, 2bd/1ba, super cute, updt bungalow LaSalle Properties, Steven Biasatti 339-8900 X239  
**\$239,000 3543 REDWOOD RD**, 2bd/1ba, new listing! charming, fpl, FDR Pacific Union, Diane E. McCan 339-6460  
**\$228,000 3059-61 FLORIDA**, Laurel, 2/1 duplex, like new! 2bd units Prudential CA Realty 339-9290, Bob Randall 869-4242  
**\$219,500 4215 GLEN AVE**, Charming 2/1 cottage w/level garden & garage nr Piedmont Ave. The GRUBB Company, Katherine Cooper 339-0400  
**\$199,000 3707 VIREN AVE**, Redwood Hts, 2bd/2ba, nw listing! grt price! Bay & city vws, yd & deck. Pacific Union, Diane E. McCan 339-6460  
**\$195,000 6481 BENVENUE #1**, Rckrdge, 1-of-a-kind! 2/2 condo, fpl, sole use of backyard garden, pkg. Berkeley Hills RE, 524-9888 Tracy Sichterman X27, **SUNDAY 2-4**  
**\$179,000 3535 BROADWAY TER #101**, Upr Rockridge, 2/2, 1<sup>st</sup> open! Prudential CA Realty 339-9290, Gene Boomer 869-4202  
**\$172,000 295 LENOX #406**, Adams Pt, 1<sup>st</sup> open, 2/2 Lake Vw condo, fpl, EIK LaSalle Properties, Tom Erwin 839-7162  
**\$154,000 376 ORANGE**, Lovely Med twnhm, delightful 2/1, frpl, garden Wells & Bennett, Joy Bryden 531-7000 X218  
**\$149,000 3514 REDDING**, 2bdm, 1 bath bungalow, gumwood detailing Prudential CA Realty 428-0900, Sunday Peters 898-9423  
**\$143,000 1315 E. 34<sup>TH</sup> ST**, Glenview, 3bd/1ba new listing! Hdws, blt-ins Prudential CA Realty 339-9290, Tina Mestas 869-4231  
**\$140,000 3124 ARIZONA**, Laurel district, 3bd/1ba fixer Prudential CA Realty 339-9290, Gene Boomer 869-4202  
**\$115,000 930 AILEEN ST**, North Oakland, adorable 2/1 Victorian, nw listing! LaSalle Properties, Victor Fierro 832-4339  
**\$114,500 555 JEAN ST**, Private end-unit / Jean Terrace, 2/1, balcony, like nw, Pool and sauna. The GRUBB Company, Linda McClain 339-0400  
**\$ 79,900 85 VERNON #115**, Adams Pt stylish 1/1, Italian tile kit/ba, nice bldg Berkeley Hills RE, Chris Ehlers-Hardie 524-9888 X22 **SUNDAY 2-4**  
**\$ 69,000 567 OAKLAND AVE #302**, 1+bd/1b condo, security bldg, parking Berkeley Hills RE, Joan Brunswick 524-9888 X12 **SUNDAY 2-4**

## ALBANY \*\*\*OPEN SUNDAY\*\*\*

**\$229,000 919 KEY ROUTE BL**, New listing! sunny 3/1.5 nr Solano Av, poss. hm office. Grt yd. Bargain! Red Oak RE 527-3387 X209 **SUN 2-4:30**  
**\$122,500 850 STANNAGE AV #4**, 1/1 condo, corner Solano, convenient loc., vacant, clean. Spanish Medit. bldg. J.A.Campos, Realtor 680-4209 **SUNDAY 1-5**  
**Call for Price 946 MASONIC**, Remodeled 3bd/2ba w/artist studio! Zero Down! Recorded Info 800-821-1542 X306 Century 21 **SUNDAY 2-4:30**

## BERKELEY \*\*\*OPEN SUNDAY 2-4:30\*\*\*

**\$825,000 2683 BUENA VISTA**, Maybeck hm on historic Buena Vista Hill, 3bd/4 1/2 ba, sep.music studio, gardens. Templeton Co. 652-2133 Marlene Leverette X121, Paul Templeton X131 **SUNDAY 2-4**  
**\$787,000 2388 VINE**, 4+bd, 3ba Coldwell Banker, Linda Gerson 486-1495 **SUNDAY 2-4**  
**\$750,000 8 CHANCELLOR PL**, Interesting and New! Lovely vw, 4/2 1/2 Prudential CA Realty 845-0211, Vicky Friedman 898-9406  
**\$449,000 927 KEELER**, Secluded 3/2, aupair/in-law, FDR, city/bridge/bay vw! Berkeley Hills RE, Maya Trilling 524-9888 X18 **SUNDAY 2-4**  
**\$370,000 639 SAN FERNANDO**, 1000 Oaks, 3+1 1/2 crftsmn, FDR, hdwd, lg yd w/hot tub. Berkeley Hills RE, Bill McDowell 524-9888 X30 **SUN 2-5**  
**\$325,000 1141 FRESNO**, 2+bd/1 1/2 ba Northbrae traditional w/beautiful garden. New Listing. Millstein & Assoc., Celia Concus 527-0211  
**\$282,000 2538 MCGEE**, Berkeley, 3 bedrooms, 2 baths Coldwell Banker, Jerry Ratch 486-1495  
**\$269,000 2416 SPAULDING**, Remod Victorian crftsmn, FDR, fpl, 3bd, hdwds bsmt, det'd office. Berkeley Hills RE 524-9888 Nancy X20, Jane X23 **SUNDAY 2-4**  
**\$239,000 1110 CORNELL**, Berkeley, 2+ bedrooms, 1 bath Coldwell Banker, Holly Rose 486-1495 **SUNDAY 2-4**  
**\$212,500 1518 BLAKE**, 2bd/1ba, fantastic yd, bright, clean, tree-lined street Thornwall Properties, Colleen Larkin 848-1950 X240 **SUNDAY 2-4**  
**\$189,000 2434 SACRAMENTO ST**, 2 bedrooms, 1 bath Prudential CA RE 845-0200, Hideko Winans 273-9012 **SUNDAY 2-4**  
**\$179,000 2325 HOWE ST**, 2/1 condo w/own garden, just below Telegraph Prudential CA Realty, Nancy Hoover 845-0211

**\$169,000 2725 #1 PRINCE ST**, Elmwood, 1+bd condo, best location! Parklike Prudential CA Realty 845-0211, Miriam Wilson 898-9411  
**\$149,000 1620 PRINCE**, 2bdm/1ba Coldwell Banker, Kim Marienthal 486-1495  
**\$140,000 3039 ACTON**, Charming! 2/1 w/lovely yd, nice spaces, potential Templeton Company, anne Van Dyke 652-2133 X137 **SUNDAY 1-4**  
**CASTRO VALLEY \*\*\*OPEN SUNDAY\*\*\***  
**\$310,000 18179 WALNUT RD**, Upper Valley, 3bd, new carpet & interior paint. Over 10,000sf lot. Prudential CA RE, Lynn 888-6324/886-7511 **SUNDAY 1-4**

## EMERYVILLE \*\*\*OPEN SUNDAY\*\*\*

**\$215,000 5931 VALLEJO ST**, Artist's cottage, 2bd/1ba, very cute! Prudential CA Realty 845-0211, Laura Kroeger 898-9418 **SUN 2-4:30**

## HAYWARD \*\*\*OPEN SUNDAY\*\*\*

**\$167,000 25505 COMPTON #103**, 2/2 1/2 condo, well maint., fpl, pool, spa, garage +1pk space. Harbor Bay RE, John Friedrich 521-8199 **SUN 2-4**

## KENSINGTON \*\*\*OPEN SUNDAY\*\*\*

**\$399,500 21 KINGSTON RD**, Nw listing! lg 4/2.5 +aupair! FDR, bsmt, gar, vw! Japanese hot tub inside! Red Oak RE 527-3387 X112 **SUN 2-4:30**

## PIEDMONT \*\*\*OPEN SUNDAY 2-4:30\*\*\*

**\$1,100,000 111 SANDRINGHAM RD**, 3/3+ custom contemporary w/bay views Pacific Union, Roselle Woods 339-6460  
**\$899,000 116 HAGAR AVE**, Stately 4+bd/2+ba, FDR, day & night vws! Coldwell Banker, Phyllis Milenbach 339-1174  
**\$799,000 209 HILLSIDE AVE**, 4bd/3+ba, lovely tradt, lg yd, walk schools Pacific Union, Martha Holistaw 339-6460  
**\$759,000 297 ST. JAMES DR**, Charming 5/4 English, flex fr plan, 2 fpl, detail Pacific Union, Ann Nichols 339-6460  
**\$735,000 265 SANDRINGHAM**, 4+bd/2 1/2 ba, stunning contemp w/lots of details! Montclair Better Homes Realty 339-8400  
**\$619,000 129 ST JAMES**, 4bdm, move in condition! Sylvan setting Prudential CA Realty, Vickie Robinson 644-5411  
**\$585,000 51 WILDWOOD GARDENS**, 3+bd Monterey Colonial loaded w/charm! View & privacy. The GRUBB Co., Anlan Tunney 339-0400  
**\$395,000 27 OLIVE AVE**, 3bd/2ba, 2 fpls, hot tub, gourmet kit, low maint. Yd Prudential CA Realty 339-9290, Margaret Boyer 869-4248

## RICHMOND \*\*\*OPEN SUNDAY\*\*\*


**\$109,950 858 35<sup>TH</sup> ST**, Fixer w/character! 2/1 w/hdws, comfortable fr plan. Exterior nds wk. Priced "as is". Marvin Gardens RE 527-9111 Darrell Hoh 273-9505 **SUNDAY 2-4**

## SAN LEANDRO \*\*\*OPEN SUNDAY\*\*\*

**\$165,000 14001 SEAGATE**, 2/2 twnhm, many upgrades! Pool, spa, nr marina Harbor Bay Realty, Tere Lee 521-3352 **SUNDAY 2-4**

## SAN PABLO \*\*\*OPEN SUNDAY\*\*\*

**\$117,000 18 VILLA**, Spacious 3/1 1/2 twnhs, end-unit, nw paint inside, nw roof Harbor Bay Realty, Donn Dutierrez 814-4854 **SUNDAY 2-4**



**List it in our  
Open Home Guide!**  
**2 lines/4 newspapers/\$23.00**  
**Deadline: Noon, Wednesday**  
**568-7233**  
**Fax 568-7322**

The Open Home Guide is published every Thursday in the Berkeley Voice and The Journal, and every Friday in The Montclairion and The Piedmonter. A 2-line ad is \$23.00 and will appear in all four newspapers. Deadline is Noon on Wednesday.  
 Call 568-7233 to place your listing!

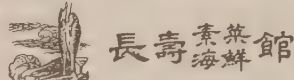


# DINING & ENTERTAINMENT

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For the best Vegetarian and Chinese Food in the Bay Area, visit Long Life Vegi House

19 Years On University Avenue



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## On Occasion Catering

Calleen Tinonga 351-3008  
Susan Carlson 552-2804

Whether entertaining at home with a five-course formal service for eight, or organizing a corporate function for 500, On Occasion Catering offers their clients the freedom to enjoy their guests, or "work the room," while they feast on the sumptuous spreads, prepared and served by professional chefs, Calleen Tinonga and Susan Carlson, who have served the Bay Area since 1988.

All menus are custom designed as well as tailored to the client's budget.

Whether it is passed hors d'oeuvres, a theme party or a bountiful buffet, Calleen and Susan pride themselves in using the freshest ingredients as well as making the presentation as pleasing to the eye as it is to the palate.



## TAHOE TAKE-OUTS FOR PRESIDENT'S WEEKEND

Let us make a Sushi Platter for your Party

74 PIECES - \$30

OTHER SIZES AVAILABLE  
Wasabi, Ginger & pretty party platter included  
Allow 3 hours for preparation

1709 Solano Ave. Berkeley

528-0758 FAX 232-5158

## COOKING CLASSES

Let's Get Cooking

Lynne Orloff-Jones

(510) 339-4032

ATTENTION: All Cooking schools or individuals offering any type of cooking class, please contact Lynne Orloff Jones, Dining & Entertainment, at 339-4032 regarding an upcoming special section on COOKING CLASSES.



## Walker's Pie Shop

191 Solano Avenue  
Albany  
(510) 525-4647

Valentine's Day Dinner is special at Walker's Pie Shop. They will be serving Petite New York Steak Aux Champignons on Saturday, February 14. No reservations required - just come on in.

They are also open for breakfast, lunch and dinner on Tuesdays thru Saturdays from 4 to 8 pm.

Sunday dinners include traditional favorites and gourmet specialties.

For information on this Special Section please contact

Lynne Orloff-Jones

in our Advertising Department at

339-4032

Take your Valentine to the Oakland G

the OAKLAND G

BREAKFAST • LUNCH • DINNER

301 Franklin St. • On the Corner of 2 blocks above 30th

(510) 832-1111

## Valentine's Celebration Dinner & Dancing

Last dinner seating 8 pm only on Saturday, February 14  
9:00 pm Dancing at Rodon Club  
Live Band & Disco (No Cover Charge for Dinner Guests)



Rodon Restaurant

15 EMBARCADERO WEST  
OAKLAND 986-5454

Tuesday - Sunday  
Free Boat Docking

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California Cuisine

BEST FOOD UNDER THE SUN

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also Enjoy A President's Day Breakfast

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BREAKFAST - Mon. - Fri. 10 - 3 • CHAMPAGNE BRUNCH - Sat. & Sun.  
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1742 Solano Ave., Berkeley • (510) 525-9800  
website - www.delsolrestaurant.com • Banquet Facilities Available

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## Movie • Meal • Wine & Beer

ALL IN ONE ROOM  
Instead of traditional aisle seating, there are tables, arm chairs, comfy couches & coffee tables. Relax & enjoy. Food is served at your table during movie.

|      |            |                                   |
|------|------------|-----------------------------------|
| FRI. | Feb. 13    | Scream 2..... 6pm                 |
| FEB. | 13         | (U) Jackie Brown..... 6:30pm      |
|      |            | (U) Wings of the Dove..... 9:30pm |
| SAT. | Feb. 14    | (U) Wings of the Dove..... 3:30pm |
| FEB. | 14         | Wings of the Dove..... 6pm        |
|      |            | Scream 2..... 9pm                 |
| SUN. | Feb. 15    | (U) Jackie Brown..... 6:30pm      |
| FEB. | 15         | (U) Wings of the Dove..... 9:30pm |
|      |            | Wings of the Dove..... 3pm        |
|      |            | (U) Scream 2..... 3:30pm          |
|      |            | Wings of the Dove..... 6pm        |
|      |            | Scream 2..... 9pm                 |
|      |            | (U) Jackie Brown..... 6:30pm      |
|      |            | Wings of the Dove..... 9:30pm     |
| MTH. | Feb. 16-19 | Wings of the Dove..... 6pm        |
|      |            | Scream 2..... 9pm                 |
|      |            | (U) Jackie Brown..... 6:30pm      |
|      |            | (U) Wings of the Dove..... 9:30pm |

All Shows \$3.00 / 21 & Over after 4pm.  
1834 PARK BLVD. at East 18th  
OAKLAND • 510-814-2400  
www.parkwaytheater.com

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Whole Lobster or Crab  
with pan fried noodles  
\$9.95

The Ark at Pier 29

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SAIL OVER and use our 80-ft. dock

FULL SERVICE BAR (M-Thurs. til midnight, Fri. & Sat. til 1 a.m.)  
LIVE MUSIC by Jerry Bufton (Wed-Sat.)

Classy Breakfast • Variety of Traditional Breakfast Meals

- Fresh Seafood Omelets • French Toast • Belgian Waffles
- Crab Cakes • Eggs Benedict • Homemade Muffins

20% OFF BREAKFAST with this ad M-Sat 9-11am Sun 8-11am

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Breakfast • Lunch • Dinner 7 days a week • No-Sat. from 9am • Sun. from 8am

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RESTAURANT & BAKERY SINCE 1952

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(You're not outta your mind!) 6am-9am • Mon-Fri

EARLY BIRD DINNERS...\$5.99  
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Don't be a Chicken on Valentine's Day

FREE "Fancy French Pastry!"  
Buy one of any of our "Fancy French Pastries":  
Whipped Cream Cake Squares,  
Cheesecake Slices, Eclairs, or Tiramisu,  
German Chocolate or Carrot Cake Slices! YUM!  
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We make CAKES on short order

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Restaurant (510) 444-8680 • Bakery (510) 444-6955  
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The Way A Sandwich Should Be

Buy One 6" Sandwich (AT REGULAR PRICE WITH PURCHASE OF MEDIUM DRINK)  
Get One 6" Sandwich of equal or lesser value FREE

Good thru March 31, '98. Limit one coupon per customer per visit. Not good with any other offer. Double meat and party subs not included.

KIRKWOOD DISCOUNT TICKETS

\$2.99 Special  
Buy any footlong sandwich for only \$2.99 (WITH PURCHASE OF MEDIUM DRINK)

Good thru Mar. 31, 1998. Limit one coupon per customer per visit. Not good with any other offer. Double meat and party subs not included.

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\$6.00 OFF TWO ADULT DINNERS DINE-IN ONLY  
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Dinners include traditional favorites and gourmet specialties. Always fresh fish. Complete dinner or light menu. Fruit and Cream Pies

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Breakfast, Lunch and Dinner  
Tues. thru Sat. • Sunday Dinner 4-8pm TO GO AVAILABLE

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ALL YOU CAN EAT Hot Pot & Barbecue

Create Your Own Meal  
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OPEN 7 DAYS - LUNCH 12-4 • DINNER 4-10  
Lunch \$8.99 - Dinner \$11.99  
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More than 30 Foods to Choose  
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Place your ad in person, or by mail:  
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5707 Redwood Road, #4, Oakland, CA 94619  
(We're located at Skyline & Redwood)

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Hours: Monday - Friday, 8:00 a.m. - 5:30 p.m.  
5707 Redwood Road, #4, Oakland, CA 94619  
(We're located at Skyline & Redwood)

**How Your Ad By Phone!**  
Call us Monday through Friday  
8:00 a.m. to 6:00 p.m.  
**(510) 339-8777**

**Longest Hours!**  
For new ads, cancellations or changes  
AD RUNS:  
Tuesday/Thursday Deadline: MONDAY 11am  
Friday Deadline: THURSDAY 11am

**Convenient Office Hours!**  
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## DEALS ON WHEELS

**SELL YOUR AUTO FOR JUST \$15.00!**  
If your car doesn't sell the first week,  
we'll run it a second week at  
**NO CHARGE.**  
OFFERS TO PRIVATE PARTY ADVERTISERS ONLY

**ADVERTISE YOUR GARAGE SALE!**  
15 words • 1 week • \$33.00  
Ad must be prepaid with cash, check or credit card

## Changes/Corrections

We want to ensure that your ad is exactly what you want readers to see. Call us the very first day if you need to make any corrections or changes. We are not responsible for ads that appear incorrectly for more than one insertion.

## Classified Fax Line

**(510) 339-6101**

The ad copy and instructions should be typed or printed and include the following:

1. Billing information: full name, address and phone number.
2. Date(s) the ad should be published and the classification under which the ad should appear.
3. Contact person and daytime phone number for verification.

All faxed ads are subject to normal advertising deadlines and credit approval. For fax confirmation, call during our regular office hours: (510) 339-8777

**POLICY:** The publisher reserves the right to censor, classify, revise or reject a classified advertisement that does not meet the standards of Hills Newspapers Inc. NO refunds on cancellations for partial weeks.

## TRANSPORTATION

### Autos

**101** Honda 1991 Accord EX Coupe. Auto, moonroof. #026443. \$10,995.  
**The New Broadway Volkswagen**  
834-7711

**101** Honda 1987 Civic, 4 door, 5 speed, AM/FM stereo, 165K mi., runs well, \$2300/best offer. \$10-655-4114.

**101** Honda 1985 Prelude Si. Red, 5 speed, sunroof, loaded, good condition. 160K miles. \$3500. \$10-655-6503

**101** 1994 Deville. Full features! #222623.  
Call: 800-539-8697

**101** 1989 Eldorado. Low miles, very clean. \$9,976.  
Call: 800-539-8697

**101** 1989 Eldorado Touring Coupe. All warranty included. #015105. Only \$17,776.

**101** 1983 Nova Wagon, excellent condition. Auto. Recruit engine, 47K miles. \$5000. \$10-655-4114

**101** 1984 Pickup. 6 cylinder, reliable, 100,000 miles. \$26-1331

**101** 1991 Grand Caravan LE. All options. \$10,995.  
Call: 800-539-8697

**101** 1991 Grand Caravan LE. Full loaded, power windows, extra clean, runs great. \$9,995.

**101** 1993 Ton Utility Truck. Black, New tires, 3400. New master cylinder regulator, 1 year old fuel injector. \$1400 or best offer. \$10-655-4114

**101** Mustang Convertible. Low miles, 1983. #10381. \$14,995  
**The New Broadway Volkswagen**  
834-7711

**101** 1994 Agave hatchback. Automatic trans- mission, 2 door, good condition. \$5500

**101** 1994 Tempo. Auto, A/C, tilt, low miles. \$3,995.  
**The New Broadway Volkswagen**  
834-7711

**101** 1994 Explorer XLT. 4x4, lots more bar- rier. \$10,990  
Call: 800-539-8697

**101** 1994 Taurus. \$2800/best offer. 132K miles. \$24-9842

**101** 1994 Taurus. Excellent condition. 137K miles. \$10-483-9330

**101** Mustang Convertible. 4 cylinder, A/C, excellent condition. Runs good. \$797-0712

**101** 1994 Bronco 11. 4x4, V-6, automatic. \$2250. \$53-9652

**101** 1994 Escort Station Wagon. 6sk, white. \$1950. \$10-638-3155

**101** 1994 Civic. 2 door, 12K miles. Below \$2000. Call: 268-8115

**101** 1994 Grand Caravan. Single owner, A/C, excellent condition. \$10-655-4114

**101** 1994 Extended Cab SLT. 4x4. Has it all! \$3300. Only \$2,376.

**101** 1994 Civic. 4 door, 100K miles. \$10-483-9330

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## Autos

**101** VOLKSWAGEN 1995 Passat GLX. V6, auto, leather. #072169. \$16,995  
**The New Broadway Volkswagen**  
834-7711

**101** VOLKSWAGEN 1987 Jetta. Excellent condition. 110K miles, new tires, battery, brakes. \$3200. 763-2743

**101** VOLVO 1979 2 door sedan. 137K miles. Good condition. Call Howard at 653-6393.

**105** WILDERNESS 1984 RV, 20' trailer. Self contained, swamp cooler, awning, 98 tag, excellent condition. \$3500. 653-3704

**105** NOMAD 1994, 5th wheel with hitch, \$14,000. Less than 2500 road miles. 27 1/2 feet long, brakes, microwave, 5 gallon shower/tub. Bedroom with open/close vertical blinds. Stored. 510-483-2893

## BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer: Found, Giveaway and Lost ads free of charge (Maximum 15 words for 2 weeks).

## 201 Announcements

BOY Scout uniforms. Clean out the closet and recruit them to help youngsters. Leave at The Mobilization office, 5707 Redwood Rd., #4, Oakland.

**Parents of Teens Support Group**  
In Berkeley. This is a time of intense conflict and separation, and most difficult for parents. Get help and support with your confusion and emotional reactions. Claudia Gerst, MFC. 510-256-0930.

**SOFTWARE Donations.** Highlevel Elementary School, Oakland needs licensed software for older Mac, SE, Power Mac and for 386, 486 and Pentium Computers. Your donation is tax deductible. 510-339-7015; 510-679-1260

## 202 Events

**HYPNOSIS and the Psychic Arts.** FREE demonstration. Spiritual Rights Foundation, Academy for Psychic Studies. Sunday evenings 6:30pm. 1-800-794-1991.

## 206 Found

**JEWELRY** found in plastic bag! Near Claremont Ave. and Forest Street. January 29th. Identity. 653-1871.

**KEYS** found early evening January 31st. 39th Ave., Redwood Heights. 415-957-9757.

**FEMALE** dog, black, brown, no tail. Leather collar, no tags. Oakland. January 31st. 531-2853.

**GOLDEN retriever**, female with silver chain. February 5th. Close to Thornhill. 658-9968.

**MALE**, red nose Bitbull mix. Diamond Park. January 21st. 832-0645.

**FOUND 2 dogs**, February 6th. Seminary/ 580. You identify. 635-2678

## 207 Giveaway

**URGENTLY** need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204.

**"MISHA"** Gray Tabby, DSH. Neutered. Tested, shots, affectionate. Interested. Donation. 444-3204.

**"FRANK"** 8 years. DSH. White/ tabby markings. Neutered, tested, shots. Donation. 444-3204.

**SWEET** German Pointer needs new home. 3 years old. Nurtured male. Great with kids. 237-3322.

## 208 Lost

**GOLDEN retriever**, female. One in middle of nose. "Pebbles". Lost 1/30. Pinewood/ Mountain. 608-8093

**FEMALE** cat faded ocelo. Gray/ brown on top/ white face. January 15th. Colton/ Heartwood. 335-6422.

## EDUCATION

### 302 Childrens Schools & Camps

**CIRCLE PRESCHOOL**  
Offers programs for curious children ages 18 months to 6 years. 547-8447.

**SMILES DAY SCHOOL**  
Pre-school program 2.5 - 5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00 339-3830

**TODDLER Family Program** enrolling ages 18-33 months, parent education and support, parent co-operative, 1-2 or 3 mornings per week; safe, nurturing environment; Thornhill Drive, Montclair. 339-1170.

### 303 Instruction & Tutoring

**A LEARNING PLACE**  
Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley. 531-2500.

**PHLEBOTOMY/ Blood Drawing Course** by Boston Reed Company. 1-800-201-1141. State Licensed Instructor.

**ART classes/ children.** After-school, all ages. Promotes relationship skills and builds creativity. \$15 per class; \$40 private sessions. Michele 339-7887.

**TUTOR, 5 years** experience, K-12, all subjects. Oakland/ Piedmont/ Berkeley. Deirdre 601-5296

## 304 Musical Instruction

**TOM DAVIS**  
INSTRUCTOR IN  
piano • organ  
510-547-2545 • 654-2348

**PIANO** Lessons, Jazz, Blues, Classical, More. Experienced, Patient, All Ages. First Lesson Free. Area 865-3943

**TRUMPET** Lessons, all ages and levels. Classical, jazz, pop, music theory. 20 years experience. 530-4053

**PIANO**, organ lessons, your home, all styles/ levels. Adults a specialty. Very experienced. Linda 654-5983

## EMPLOYMENT

### 401 Help Wanted

★★★★★★  
College of Alameda  
Community Services  
Program  
**PARALEGAL CERTIFICATE COURSE**  
CLASS BEGINS  
March 7, 1998!  
Learn to:  
★ Draft Documents  
★ Interview clients/witnesses  
★ Perform legal research  
**1-800-522-7737**  
★★★★★★

### ADMINISTRATIVE ASSISTANT

Local property management office seeks individual with bookkeeping experience, proficient in Excel/ Lotus. Must be detail-oriented and able to prioritize multiple tasks. Flexible 20-35 hours \$12-15 hourly, DOE. Fax resume: 510-891-9071 or send to Amber Investments, 132 9th Street, Oakland 94607.

**ADMINISTRATIVE Assistant**, responsible for gift processing, data base management, office and event support for development office at Catholic High School. MAC OS, and some bookkeeping experience required. Must have good office and public contact skills. Resume: Development Director, SUNO, 1011 Chestnut Street, Alameda, 94501.

**ADMINISTRATIVE Assistant**, part-time, low office, Grand Lake area. Knowledge of Quicken, MSWord, Excel. Self-motivated. 465-6965

**Administrative Assistant** part-time. Must be detailed oriented and computer literate. \$9-10/hour. Fax resume to 893-9378

### ADMINISTRATIVE OFFICE MANAGER

Top level executive assistant/ office manager needed in our successful, growing financial planning and investment management business. Are you a star performer limited in your current situation? We seek an organized, energetic, detail-oriented, responsible professional with minimum 5 years high level administrative experience to stay on top of challenging multi-level projects. Excellent interpersonal communication, math aptitude, computer literacy and expert office skills (filing in WP/ Word, 80+ keyboarding, transcription equipment, spreadsheets, accounts payable/ receivable, payroll) are needed in our high production office. Full-time, Montclair Village location. Outstanding compensation and benefits: non-smoking environment. Fax resume, salary history and requirements to Karen 510-339-1611.

### ADMINISTRATIVE PART-TIME OFFICE CLERK



## 401 Help Wanted

CLASSIFIED DISPLAY  
ADS REPLY WORK!Call Classified to find out more!  
339-8777

## CLASSIFIED DEPT.

**Alameda Journal Classified Dept.**, needs part-time help, 18 hours per week, plus vacation fill-in. Must have excellent communication and people skills, and type 35 wpm. Apply in person 2:30-5 p.m. weekdays. No phone calls please.

**CLERICAL** Part-time. Start 15-20 hours per week. Clerical, clerical and research projects for mortgage company. Must be motivated, detail oriented and computer savvy. Start \$8/hr. Fax resume and/or cover letter to: 510-525-1186.

## COACHING

College Prep High School has an opening:  
Varsity Track Coach  
For JV Boys Volleyball Coach  
For More Information  
Call Linda Desimone at (510) 652-1533  
or (510) 652-1534

## COLLEGE PREP

ATTENTION: LINDA DESIMONE

6100 Broadway

Oakland, CA 94618

**COMMUNITY** Counselor, caring and assertive person needed to locate host families for international students attending local High Schools. Supplemental income. Call Judith, 888-388-1125.

## COMPUTER

Tech support, customer service. Maintain database. To \$35K. EOE. Fax resume to: 510-525-1186.

## COORDINATORS

wanted by student exchange organization. Placert host families and supervise programs for French and Spanish students. Training provided. Send resume/ references to: SWIFT, 7106 Sayre Drive, Oakland CA 94611.

**COUNTER** help. Seeking energetic, hardworking person for food/beverage in juice bar. Theresa, 649-3355

**COUNTERPERSON** and pizza maker part-time on Piedmont Ave. Please call 521-8120.

## CUSTOMER SERVICE

Gourmet coffee roaster in Berkeley, excellent phone skills, MAC, IBM, Windows, A/R, A/P. Fax resume to: 510-644-9246.

## DELI AND GROCERY CLERKS

Experience required. Looking for long-term employment? Medical benefits, vacation pay. Must be flexible. See Breeze Market (Berkeley Marina), 486-8119.

## DRIVERS WANTED

Full time and part-time Clean DMV, PV and delivery. New vehicles \$6 an hour. Call Ted (510) 382-0477

**DRIVER** for hauling and landscaping company. Truck or clean DMV David for details 232-2492

**FACTORY** Manufacturing/ Machine Operator-Warehouse. Shifts. \$8.50 Hour/ Training. Laser Agency, 1430 Franklin, Oakland, 863-9612.

**FITNESS** Personal Trainers needed part-time hours, work with seniors-athletes in home/ gym certification required. \$10- \$55. Call (510) 521-6480.

## Full Charge Bookkeeper

AP, AR, GL, Financials, sales rep. experience with PeachTree. We need someone with very good written/oral communication skills. Accounting degree preferred. Full-time, full benefits package. Salary DOE. Call Elizabeth for interview at 510/534-2700

## GENERAL WAREHOUSE/ DRIVER

Small Cargo Truck. Full-time position. Import company located near Oakland Airport. Good opportunity to learn industry from bottom up. \$7 per hour to start. Good benefits. Must be physically able to lift. Fax resume: 510-633-1241. Or call Sam-4 pm Monday- Friday: 510-633-1241.

## GREAT OPPORTUNITY

Wanted: Extremely energetic, motivated and public relations representative to grow along with up-and-coming music software company. Musical background, web surfing experience, and strong computer skills a definite plus. Public relations experience not necessary, the right attitude is. Part-time and full-time opportunities. E-mail resume to jobw@worldnet.att.net, or fax to 510-527-8425. www.worldnet.att.net/available.html

## GROCERY SUPERVISOR

Full-time. Full benefits. Apply at: 10367 San Pablo, El Cerrito.

## HOSTESS

Buy Chinese Restaurant, Alameda, needs part-time hostess. Monday through Friday. Fluent in English and Chinese. Contact Stanley at 821-1911.

**HOUSECLEANERS**, Monday- Friday (days). Need Car, CDL, Insurance. Earn \$8- \$10/ hour plus benefits. 254-5141.

**HOUSECLEANERS** needed for East Bay Area. Full-time and part-time positions. Own transportation 533-0912.

**LANDSCAPE** Maintenance Crew Leader. Know plants, irrigation, communicates well. Ecologically oriented, growing company. 510-561-5820.

**LEAD** Cook and cook helpers needed. Line cook enthusiasm with production level skills. Fun environment, good pay, benefits. Call Evan: 536-4804 ext. 36.

**MACHINIST/ Lathes**- Horizontal Mills, Prints, Journeyman. 821/ 9091/ 9612. Laser Agency, 1440 Franklin, Oakland, 863-9612.

**MAINTENANCE** Foreman to run 10 man crew. Need some general knowledge of all basic maintenance. Apply Belinda Elie Marina, 1150 Balena Blvd, Suite 111, Alameda.

**MANAGEMENT** Opportunity for new, dedicated and fun opening soon in historic Point Richmond. Ideal candidate will have supervisory and customer building experience and creative flair for cooking. Fax resume to 510-235-4227. Or call 510-235-9059

**MEDICAL** Assistant for Pili Hills area. Full-time. Experience necessary, phone triage, scheduling. Excellent benefits. Fax resume: 510-893-1571.

## MEDICAL RECEPTION

Full-time, busy Oakland family practice (Pili Hill). Front desk, appointments, phone and people skills required, fast-paced office. Good benefits. Fax resume to: 510/454-9909

**MICROSOFT** Access/7 programmer needed for short-medium term project at home-based office. Part-time, flexible days/ hours, weekdays only. Must be on site. Redwood Heights, Oakland. FAX: 510-462-1800.

## MORTGAGE

One of the fastest growing diversified mortgage companies is looking for experienced retail loan officers in our Oakland office. If you have a strong history in sourcing and closing mortgage loans, we can offer both a salary and an excellent monthly bonus program.

## CALL TODAY!

It is a great place to work! We have a very good benefits program, which includes life insurance, major medical, paid vacations, dental, vision and 401K. Call Kelly at (510) 272-0666 or fax FAX your resume to Kelly at (510) 267-9792. EOE.

## 403 Help Wanted

Newspaper Telemarketing  
Part-Time Sales Person

To work with our Advertising Staff! Must possess good phone communication skills and people skills. Apply Alameda Journal, 1516 Oak Street, Alameda, between 10-4 p.m. No phone calls.

## OFFICE ASSISTANT

North Oakland computer software dealership looking for full-time Office Assistant. Computer skills required, some heavy lifting. Robert 547-8801

## OFFICE ASSISTANT

Must be independent, bright, self-starter, detail-oriented. Proficient in Windows 95, Excel, Word, Access. Fax resume/ cover letter to: 510-595-9639 or call 510-595-8617.

## OFFICE ASSISTANT

Part-time with option for full-time. Busy distribution office in Berkeley. Must have excellent telephone and basic computer skills. Fax resume to: 548-7992

**OFFICE** Assistant, 5-10 hours/ week \$10- \$12/ hour. Must have QuickBooks, Microsoft Office, and computer skills and references. Call Art: 545-5626

**OFFICE** Assistant, Small Export company seeks part-time assistant. Windows 95, A/P, A/R, expense tracking. Fax resume: 510-525-8743 or E-mail: AGRAR@aol.com. No phone calls please.

**OFFICE** Help, part-time 8-12 hours/ week in Laurel District property research office. Weekdays or Saturdays. Must be proficient with WordPerfect. Mail response to: U.S. History, P.O. Box 1900, Oakland, CA or fax to (510) 531-2242. No phone calls please.

**OFFICE** Manager, Project management. Telephone responsibilities. Must have excellent English communication skills and Office experience. Knowledge of Microsoft Windows. Program Transition Industry. Fax (Albany) 510-527-8700.

**PART-TIME** Office assistant to work in busy real estate office. Many varied duties. Must be computer literate, flexible, reliable and organized. Fax resume to: Coldwell Banker, 510-339-0998. Coldwell Banker is an EOE.

**PART-TIME** preventative maintenance. Dependable, independent, mechanical aptitude required, fitness oriented, own transportation, will train. (510) 521-6480.

**PART-TIME** Servers and Caterers needed, Aroma Fine Dining, 2337 Blanding Ave., Alameda. Apply in person.

**Payroll**

## CLIENT SERVICE REP

3 years, payroll, accounting, and PC required. Excellent communications, problem solving, and organization skills a must. Resume: Data Plus, 2200 Powell, #350, Emeryville, CA 94608. Fax: 510-400-2073

**PRODUCTION** Picture Mounting Company in Oakland needs gentle, detail oriented, \$7/ hour to start. Plus medical, dental and vacation pay. Detail oriented, power tool experience helpful. Fax resume or application information to: (510) 465-9000 or leave message (707) 824-0610.

## PRODUCTION WORKER

Part-time. Berkeley coffee roaster, packing, heavy lifting, filling orders, cleanup. Clean DMV, English must. 510-649-8377.

## PROGRAMMER/ ANALYST

Develop, modify, maintain systems designs in Windows 95/ NT environment. Test database work, write operator instructions. Desire BA/ BS in CS/ EE plus 2 years experience. Salary DOE. Resume: Data Plus, 2200 Powell Street, Emeryville 94608.

## REAL ESTATE SALES

## FREE TRAINING!

Quick Licensing, fee reimbursement, and FREE training for licensed agents. Positions available with the Bay Area's most innovative real estate company!

Call KAREN, Masson McDuffie  
Monday- Friday, 10 a.m.-4 p.m.  
1-800-499-5551

**RECEPTIONIST** needed for fast paced doctor's office. Full-time. Outstanding career opportunity. Experience helpful, but not necessary. Sell test given. Phone: 531-7033. Monday- Thursday, 9-12 a.m. and 2:30-7:30 p.m.

**RECEPTIONIST** for printing company. Friendly person to answer phones and do general office work. Part-time, 10-3 p.m. Call Susan at: 510-261-2990

## RECEPTIONIST

Permanent full-time position with downtown Oakland professional firm. Good telephone and people skills and punctuality a must. Benefits. Send resume and salary history to: "Receptionist", P.O. Box 32388, Oakland, CA 94604-3808.

## RECEPTIONIST

Buy medical office needs reliable cheerful self-starter. Full-time, benefits. Send resumes to: 445 30th Street, Oakland 94609

**RECEPTIONIST**, front desk wanted for Holistic oriented chiropractic office. Scheduling, people interaction, clerical. 3 1/2 to 4 days/ week. \$9.00- \$10.00/ hour. Albany, 254-5800

**RENTAL** Agent- Alameda Real Estate Company. Flexible hours. Real Estate License required. Fax resume: 510-521-3492.

**RETAIL**: part-time position available in Berkeley. Experience and flexibility a must. Call Daniel: 841-3073.

**RETAIL** Sales. The stained Glass Garden is accepting applications for part-time employment. Weekend availability a must. Please call to be considered. Knowledge of stained glass a plus. Apply in person at: 1800 Fourth Street, Berkeley or call 841-2200.

## SALES

Hills Newspapers is seeking a F/T OUTSIDE Sales Rep for the Classified Department. Candidate must be a detail oriented "go-getter," with previous sales experience. Advertising experience helpful. Career opportunity for the right individual. Professional appearance/ demeanor essential. Salary a commission.

Fax resumes: 510-339-6101; Attention: Sales Manager.

**SALES** Associate, part-time, retail experience a plus. \$8/ hour plus commission. 415-267-7990.

## SALES/ TRANSPORTATION

Growing trucking and warehousing company seeking immediately a self motivated individual with great communication skills for increasing sales, account management and marketing. Two years experience in either area. Freight forwarding, freight brokering, trucking and warehousing is a must. Basic knowledge of Word and Excel is a plus. Fax resume to: (510) 238-5170.

**SECRETARY/EXECUTIVE** ASSISTANT San Francisco firm, support 4 executives, high pressure. MS Office, \$34-36K. Fax resume to: 510/530-6315.

## SWEET DREAMS

Candy and childrens clothing stores. Full-time, part-time sales and management opportunities. Must have experience, great personality. Gary 549-1211.

**SWITCHBOARD** Operator. Centrex, full-time, \$10/ hour with benefits. Require experienced professional for high volume multiple lines. Truitt & White Lumber, 642 Hearst Ave., Berkeley, 510-849-2664.

**TEACHER**, oriented for Oakland learning center. 6 hours/ week. Call 763-3701.

## TEACHER/ CHILDCARE

Part-time with experience. ECE preferred. Monday- Friday. 8:30-11:30 a.m. Good pay. Send resume to: Maurea Butler, Bentley School, 1 Hiller Drive, Oakland, 94618.

**TEACHER** for Montessori preschool, full/ part-time. Oakland. Close to Rockridge BART. Call: 510-652-7021.

## CLASSIFIEDS

339-8777

## 401 Help Wanted

## THE PERFECT JOB?

This could be the perfect job if you have strong business skills and want to learn more about solving problems with databases, spreadsheets, Small, kinder, gentler, Emeryville coffee company seeks a bright person with excellent Win95 skills and accounting experience. Basic proficiency with Access, Excel, Word required. Must type 50 wpm, use 10 key. Tasks include order entry, A/R, inventory control, purchasing, document/library, phone, etc. Very competitive wage and benefits. Fax resume, salary history: 510-428-4004.

## TRAFFIC COORDINATOR

North American Van Lines International Division has an immediate opening in its Oakland, California Regional Office.

Traffic Coordinator: Responsible for the organization/ administration of international shipments, rate information, invoices, quotes and follow-up on import/ export procedures. Strong decision making, world geography, communication and computer skills necessary.

We offer a competitive compensation and benefits package for the right candidate. For immediate consideration, please send resume to: Tracy Scott, Assistant Business Manager, NAI, 80 Swan Way, Oakland, CA 94621. Fax: 510-566-6780. An Equal Opportunity Employer. M/F/H/V

## TRAINEE: for leadership position as an ergonomic furniture installation specialist.

Apprentice must be organized, personable and have good customer service skills. Must be responsible self-starter with desire to assume management position. Strong aptitude in physical strength, stamina, valid CDL/ clean driving record. (510) 747-1044.

## TRAINEES FULL PART-TIME

Law Firm and Private Investigation Agency needs personnel; office and field. Career positions. Benefits/ training while training. Expense. Call personnel: 415-267-5994.

## TRAVEL- Upscale, adventure tour operator has two openings. Experienced Sabre air reservations agent. Detail oriented office assistant. Fax resume: 510-420-0947.

## ULTRASOUND TECHS- Per diem

Berkley/ Walnut Creek/ Concord/ San Ramon radiology offices. Fax resume to: SJJ (510) 296-1532. EOE

## VETERINARY RECEPTIONIST

If you truly care for animals and are looking for a fulfilling rewarding career, this may be your future. We have a full-time front desk position open at our top quality veterinary hospital. This is a doctor, very busy hospital and requires someone with the following abilities: computer skills, multi-tasking, dealing with challenging people, and stamina. Benefits include competitive salary, medical/dental, 401K. Send resume to: VCA Albany animal Hospital, 1550 Solano Ave., Albany CA 94707. Attention Mary

**WAREHOUSE/ Forklift**- Load Trucks. Shipping/ Receiving. Start \$8.50 Hour. Laser Agency, 1430 Franklin, Oakland, 863-9612.

## WORDPROCESSOR/ SECRETARY

Full-time benefited position for major commercial real estate firm. Extensive knowledge of WordPerfect 6.0/ MS Word 6.0, Dictaphone and Excel experience preferred. Must type 70 wpm, be able to prioritize in a fast-paced professional setting, and produce timely, quality work. Please send resume and salary history to: Administrative Manager, CB Commercial, 155 Grand Ave. #100, Oakland, CA 94612 or fax 510-834-9158.

## X-RAY TECH

Oakland, temp. Extremities experience and license. To \$20/ hour. 932-6795

## Key Medical

## 402 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required.

**WORK** from home. Assemble products. Earn good \$ money. For information call 1-800-244-0954 24 Hours

## 403 Salon Opportunities

**HAIRSTYLIST**, full-time or part-time Montclair hair salon. Free Parking. Some clientele needed. 339-2600

**STYLIST**- Join our team of professionals in an upscale salon. Hairstylist and facial massage room for rent. Contact Cindy 632-3378.

**STYLIST** Manicure/ Pedicure space available for each. Professional, friendly Rockridge salon. Countless walk-in! 652-8256

**STYLIST** wanted for highly motivated salon. Great location. Clean, serene atmosphere. Management positions available 655-7528

## 404 Volunteer Opportunities

**DRIVERS** to take rescued animals to foster homes. Own vehicles. We need your help! Hope-Long Animal Rescue. Also need Foster Homes for animals. 848-9655

## 406 Employment Wanted

**BERKELEY** High Students available for part-time work. Career Center 548-5627

**CENTRAL** American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 984-9011.

## 408 Caregiver &amp; Domestic Help Wanted

**CAREGIVER** with a gentle soul. Care for aging mother and aunt. Long-term live-in assignment. One has Alzheimer's and other recovering from broken leg. Need help with all activities for a healthy life. 5 years experience caring for elderly, salary negotiable. 510-728-9128.

**IMPORTANCE** paid to responsible, experienced, compassionate Certified Nurses Aides, Home Aides, housekeepers/ companions. Part-time to 24 hour care. A Caring Connection. 524-8078.

**WEEKEND** nurse for 80 year old woman. Experience and references required. \$175 per day. 336-0110.

**HOUSEKEEPER** needed- cleaning, laundry, errands for beautiful North Berkeley home. 10 brand new farm house table & chairs. \$120. 336-0164.

**GE Heavy Duty**, extra large capacity 6-cycle auto dryer. Just moved, have extra one \$125 or best offer 663-9588

**CLASSIC** 1950's Wedgwood white, white, 36", separate broiler, good condition. \$500 or best offer 510-527-4459

**WASHER/ DRYER**, (Frigidaire) Whirlpool, electric, good condition. \$250 for both. 339-7727

**WHIRLPOOL** Washer/ Dryer, large capacity, \$275/ Amana refrigerator/ ice maker, \$500. Excellent condition. Offers. 377-0220.

**APPLE** Appliances: Buy, sell, repair and recondition. Vintage gas stoves from 1900s- 1960s. Licensed. 510-841-8711.

## 604 Garage &amp; Estate Sales

**The Berkeley Voice or The El Cerrito Journal** Garage Sale regular deadline is Monday at 11 a.m. For more information call 339-8777.

**MONTCLAIR**- 2029 Magellan Drive, Saturday 9-4. Moving! Antiques (beautiful pieces), furniture, furniture, silver, bookshelves, Nordstrom, household everything, clothes, accessories, etc. Reliably shine.

## MONTCLAIR ESTATES

We buy estate contents. Highest prices paid from one item up. Visit our store 2200 Mountain Blvd. Oakland. 339-6505

**PIEDMONT**- 321 El Cerrito, Saturday/ Sunday, 9-4. Moving! Antiques (beautiful pieces), furniture, furniture, silver, bookshelves, Nordstrom, household everything, clothes, accessories, etc. Reliably shine.

## 408 Childcare Wanted

**LIVE-IN** Nanny, 2 boys, 2, 4, and 9 months. Professional couple looking for help. Beautiful living conditions. Room and board free \$150- \$200 per week D.O.E. Fax resume to Marc: 510-224-8033.

**MOTHER'S** Helper, experienced. 7 year old girl. Late afternoon. Activities, laundry, cooking. Own car/insurance. 20 hours/week. Oakland Hills. Karen. 650-692-7390

**LOVING** babysitter for 3 month old. 20- 50 hours/ month. Non-smoking. fluent English. 330-5085

**AFTER** school nanny in Alameda Harbor Bay. Need energetic, fun person to supervise and care for 2 children. Light housework and dinner prep. 20 hours/ week. from 2:30 to 6:30. Must have transportation, great references and good driving record. Call 510-864-7986

## HOUSEKEEPER NEEDED!

Oakland, 35 hours/ week. Great salary/ Full cleaning. Must love cooking. Experience/ References. No fee. Other East Bay jobs.

**TOWN & COUNTRY** HANNIES & MOTHERS IN DEED (415) 461-7756.

**CHILDCARE**, transportation, light housekeeping for upper Rockridge family with two children ages 4 and 7. Hours 7 a.m. to 7 p.m., Monday to Friday. US citizen or green card required, must have own car. Reply with references to: (415) 206-4605

**LOVING** Childcare, for 2 1/2 year old boy, occasionally 7 year old girl. Monday, Wednesday, Thursday, 1pm- 6pm. Must have car, references, fluent English. Berkeley. 889-3831

**FULL-TIME** nanny for 2 1/2 year old. Experienced, fluent English. Must have CDL/ car, references. 547-6681

**FULL-TIME**, 2 toddlers, Rockridge. Excellent English CPR, references, knowledge of child development. Live-in/ out. 654-5019

**CHILDCARE**, 5- 5 days/ week. 18- 22 hours. For 5 year old. Car required. 339-1390

**BABYSITTER**, Spanish speaking, work 30- 40 hours/ week. Mostly afternoons/ evenings but some mornings. Works Saturdays. Call 428-9270

## 410 Shared Childcare

**SHARE** loving nanny with our 10 month old son in our Montclair home. CPR, CDL, nurse assistance. 339-7570.

## 411 Childcare - Licensed

**SPACIOUS** indoor/ outdoor, nature walks, reading, Arts & Crafts. Large Experienced staff. Mother Nanny. Oakland Hills. License #013411987. 531-6137.

**NARNIA** Playhouse. Credentialed preschool teacher offers Creative program for Toddlers, Preschoolers. Meals English/ Portuguese, Spanish. Redwood Heights/ Oakland. 013411220. 510-331-5946.

**CHILDCARE** in Skyline area, 6 months and older, outside activities. Structured Montessori work. 010206795. 3



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1st bedroom, remodeled bath. Carpeted. Large master bedroom, living/dining room. Large kitchen. Call 510-834-9605.

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# 137 Berkeley

1st bedroom, new kitchen, new bathroom. Call 510-834-9605.

# 138 El Cerrito & North

1st bedroom, new kitchen, new bathroom. Call 510-834-9605.

# 139 Grand/Rose Garden

1st bedroom, new kitchen, new bathroom. Call 510-834-9605.

# 140 Oakland & Piedmont

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# 141 Oakland & Piedmont

1st bedroom, new kitchen, new bathroom. Call 510-834-9605.

# 142 Albany & Kensington

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Oakland & Piedmont

1200 PLUS utilities, 1 bedroom flat, Piedmont. Large master bedroom, living/dining room, fireplace. Panoramic view of SF. Available March 1st. Call 510-834-9605.

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Oakland & Piedmont

725 NEAR Piedmont. New paint, drapes. Laundry facilities. Carpet. No pets. Near shopping. Transportation. 510-357-3959.

# 725 SPACIOUS, Adena Point. Coin laundry.

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# 750 MILL, upper 2 bedroom, in quiet complex.

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# 756 CREEKSIDE Setting: renovated 2 bed.

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# 755 Extraordinary 4 bedroom, 3 bath Kensington.

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# 756 Berkeley

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Berkeley

1200 GRANDVIEW/ CLAREMONT duplex. Updated, hardwood floors, huge decks, view. Utilities included. No pets. 415-552-3410.

# 753 2 BED. HOME RENTALS

Berkeley

1750 NORTH Berkeley 2+ bedrooms, detached studio. Hardwoods, hot tub. San Lorenzo. 30588-B. Homefinders 549-6450.

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1295 THREE bedrooms, 3 bath, 1st floor, duplex house. Washer/ dryer, yard, pet negotiable. 415-435-4428.

# 755 4+ BED. HOME RENTALS

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1795 BEAUFUL, 1820 Woodley, wood floors. New BART, washer/ dryer, yard, no pets, storage. 658-3472.

# 756 Lamorinda & East

1400 BETHEL ISLAND. 3 bedroom, 3 bath with water. Stove, refrigerator, washer/ dryer, garage, large yard. 531-9658.

# 759 Oakland & Piedmont

1400 ROCKRIDGE large flat, nonsmoking. New carpet, well-maintained, new fixtures. Sorry no pets. 685-8174.

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Oakland & Piedmont

699 BEAUFUL, large home/ duplex. Large kitchen, living. Hardwoods, laundry hookups, yard. Nice area, no pets. 2576 14th Ave. 658-3472.

# 762 SMALL 2 bedroom, new carpet/ paint, good area.

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# 772 2150 ROCKRIDGE, 2 1/2 bath, dining and family room, garage, yard. Non-smoking.

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# 773 2250 - 3000 SQUARE foot house 3 bedrooms, 2 baths, detached 2 car garage, 2 fireplaces, laundry. On acreage.

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# 775 124 Moraga, 482-9811.

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339-8777

# 763 4+ BED. HOME RENTALS

Oakland & Piedmont

1400 LAUREL District, hardwood floors, patio, garden, washer/ dryer, quiet neighborhood. Available March 7th. 510-834-9605.

# 1595 BEAUFUL 5 bedroom, 1 1/2 baths duplex.

Call 510-834-9605.

# 1800 REDWOOD Heights, 2 1/2 bath, 2 car, backyard, washer/dryer hook-up, Irene, Days.

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# 1950 CRESTMONT, 4 bedrooms, 2 1/2 bath, view, pool, 8 month lease.

Call 510-834-9605.

# SHARE RENTALS

1st bedroom, new kitchen, new bathroom. Call 510-834-9605.

# 773 Berkeley

750 CLAREMONT Hills 1 bedroom with private bathroom available in 3 bedroom house. To be shared with 1 female. Panoramic views of all 3 ridges. Share modern kitchen, living/ dining room, garden, deck, hot tub and utilities. 848-4407.

# 777 Oakland & Piedmont

400 MONTCLAIR, share large 2 bedroom apartment. Female preferred. Fireplace, laundry, garage, cat okay. 336-0558.

# 400 MONTCLAIR, quiet 3 bedroom in Hills, share with teacher (female) and professional consultant (male), cat. Non-smoking, laundry.

Call 510-834-9605.

# 425 CHARMING Glenview setting, 2 bedroom 4+plex. Room/ bath. No more pets. Laundry.

Call 510-834-9605.

# 450 SKYLIGHT room, Montclair home February 15th. Share bay views, deck, utilities, hot tub, chore, serenity, common area. Near Village, tennis, hiking trails, with 4 congenial adults. Call Fred, 339-6781.

# 500 ROOM with great view, in 5 bedroom home on top of Haddon Hill, over looking Lake Merritt.

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# 550 PALACE in Pinet. Share spacious sunny Montclair home, spa, fireplace, decks, amenities.

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## Z28: state-of-the-art muscle car

and Marion Wechter  
American Auto  
Syndicate

a Corvette Convertible on  
cheap? Well maybe not a  
ate but a pretty good imita-  
the Chevy Camaro Z28. It, of  
comes from the same  
al Motors division and its  
es the LT1 V-8. More  
antly it is roughly \$15,000

Z28 is truly an old-fash-  
Detroit "muscle car"  
many of the attributes of a  
the-art sports car  
some of its drawbacks  
to buys a pony car these  
Not as many as in years  
remains a young person's  
there are quite a  
the aging Baby Boomers  
to plunk down their  
In past years they couldn't  
a car that isn't  
real, but now they have the  
and why not.  
gives would-be pony car  
a choice. The Pontiac  
is the identical car under  
So styling is  
difference.

vote, and this includes  
co-tester Marion's  
goes to the Chevy.  
ve always thought the  
/Firebird handsome

vehicles, but this year's face lift on  
the Camaro enhances  
its appearance. It sports new front  
fenders, hood and flush  
headlamps.

The old sunken sealed-beam  
rectangular headlamps were a  
traditional styling cue — and it's  
one that we think has  
outlived its usefulness.

Our test car was the convertible  
and its lines are even  
more rakish than the coupe's.

The Z28 version of the Camaro  
offers more than good  
looks. The big difference is under-  
neath the skin. First is  
the new powerplant, a version of  
the Corvette's 5665 cc  
aluminum LSI V-8, plus a sport-  
tuned suspension package, plus  
a lot of goodies that are optional on  
other versions of the  
Camaro.

The previous engine was the  
LT1 cast-iron small-block  
that provided 285 horses. The new  
engine adds 20 horses with  
another 15 available on those who  
opt for the SS package — this was  
not on our test car.

Among pony car lovers the car's  
engine sound is  
important. We can report that the  
current version's engine  
offers a less noisy tune but one that

See Z28 on page 2



This year's face lift on the Camaro enhances its appearance. It sports new front fenders, a new hood and flush headlamps.

## How's that again?

### Exploring the mechanic's mysterious language

"Your timing belt is slipping,"  
and "Your rackamafracka is  
on the fritz," are two very dif-  
ferent phrases on paper, but  
these words coming from a  
mechanic's mouth may just as  
well have the same meaning  
to some consumers.

"Not knowing what a 'racka-  
mafracka' is or what it does  
can be confusing and intimidat-  
ing to a car owner," said  
Pat Lazzaro, professional  
race-car driver and advisor to  
Firestone Tire & Service  
Centers.

"But with basic knowledge  
about the parts of a car, any-  
one can learn the language of  
mechanics."

Lazzaro offers "plain English" defi-  
nitions of these mysterious words  
as a beginning to overcoming what  
she calls autophobia — the rational  
or irrational fear of the servicing of  
automobiles.

• Carburetor: a mechanical device  
that mixes air and fuel in proper  
quantities to suit the varying needs  
of the engine. The electronic equiv-  
alent of the carburetor is the fuel-  
injection system—it does the same  
thing, but it is computer regulated  
and more precise.

• Alternator: provides electrical  
current that is then stored in the  
battery. It's called an alternator  
because it generates alternating  
current (AC) versus direct

current (DC).

• Catalytic converter: a pollu-  
tion-control device which, as  
part of the exhaust system, con-  
verts carbon monoxide and  
hydrocarbons into environmen-  
tally friendly substances like  
water and carbon dioxide.

• Thermostat: a one-way, heat-  
sensitive door that regulates the  
flow of coolant from the radiator  
to the engine to get the engine to  
its operating temperature quick-  
ly, then keep it there.

• Water pump: so named  
because it pumps water through  
the engine and into the radiator,

See LANGUAGE on page 2

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## Z38...

Continued from page 1

is loud enough to please. It is also faster — enough to make sure we didn't forget our radar detector during the week-long test. The enthusiast magazines' claim that the Z38 has a top speed of 158 mph.

We'll take their word. Nobody in his right mind

travels that fast, but it does give owners the bragging rights. With its 335 ft/lbs of torque at 4,000 rpm, the convertible will probably go from zero to 60 mph in around six seconds. The lighter coupe reportedly is capable of doing the trick in 5.9 seconds.

A pleasant surprise was our first stop at a gas station for a refill. A figure of 24.5 mpg in a high-powered V-8 is very good. This figure was accomplished most on the road with a few miles in town. The EPA reports 18 mpg around town and 27 mpg in highway driving.

We didn't do any formal acceleration tests. Hit the gas pedal and whoosh — and away you go. The engine provides the Camaro with a lot of bang for the bucks. A Corvette is definitely better — but the added cost will stop all but those with deep pockets.

Coupled to the engine is a 4-speed automatic transmission. It is a smooth unit. For traditionalists there is a 6-speed manual transmission. Stick shifts are fun, but we must be getting lazy because they lose their joy in traffic and shifting becomes work.

The handling is above average but because of cost considerations the Camaro's live rear axle provides unexpected thrills when it hits

provided quick, straight stops and during emergencies the ABS system allows the driver to continue steering. The new ABS also features a new electronic brake-force distribution. It dispenses with the standard front-to-rear proportioning for full electronic control. Its advantages include compensating for brake wear and various road conditions.

The major drawback to the

are not an exception. Two small children or as one person said, "two premature babies," fit. Adults beware!

We've heard that some people believe the front bucket seats are too soft. It is a valid complaint, but we found the seats to be comfortable and very supportive when you driving the Camaro on twisty roads. Instrumentation on the analog gauges is complete

and provides all the vital information. A single stalk located on the left side of the steering column controls just about everything but the headlights.

The sound system features large buttons for easy use and the air conditioner/heater is as

simple as can be.

Don't plan to put too much gear in the trunk. Like most convertible trunks it is small. You can't have everything. Lowering the top is simple. Lower the visors, undo the two latches and push the button.

Summing it up, both of us found the Camaro when we were behind the wheel. As a passenger our smile wasn't as big.

The Camaro in both solid and ragtop provides a lot of bag for the buck as we said earlier, just remember you pay a price in practicality. Despite its drawbacks it is a great car to drive.

## Camaro Z38 specifications

• Type: 2-door convertible coupe;

• Base price: \$27,450

As tested: \$29,984

• Options and added costs:

1. Leather bucket seats

(\$499);

2. Performance axle

(\$300);

3. Chrome aluminum

wheels (\$500);

4. p245/50 ZR-16 S/B

radial B/W AL3 tires

(\$225);

5. Electronically

tuned AM stereo/FM

stereo radio with seek-scan;

6. Digitalclock, compact disc player and speed compensated volume(\$315);

7. California emissions controls (\$170);

8. destinationcharge (\$525)

•Engine: V-8, aluminum block and heads, front-mounted, rear drive

Displacement: 346 cu.in.,

5665 cc

Horsepower: 305 bhp @

5,200 rpm

Torque: 335 ft/lbs @ 4,000

rpm

• Transmission: 4-speed

automatic, optional 6-speed

manual transmission

• Steering: power-assisted rack-and-pinion

• Brakes: 11.8-in. vented front discs, 11.9-in. vented rear discs, vacuum power-assist with ABS

• Wheelbase: 101.1 in.

• Overall length: 193.5 in.

Width: 74.1 in.

Height: 52.0 in.

Track, front/rear: 60.7/

60.6 in.

Curb weight: 3,520 lbs.

est.

Fuel capacity: 15.5 gal.

EPA rating: 17 mpg city,

27 mpg highway.

midcorner bumps. Chevy has improved the Camaro's already-good steering by revising the rack-and-pinion gear to provide better feel.

The ride is also improved over earlier versions by changes in the shock absorbers. The ride is firm, and would you have it any other way, but not so tight that it is uncomfortable on long journeys.

All Camaros boast large vented discs at all four corners and are tied to the new Bosch 5.3 anti-lock braking system (ABS). They

Camaro is its interior. We're not talking about styling or instrumentation. It is the room or lack of it.

If you're the driver it isn't a problem. It's the front seat passenger and all those unfortunates who end up in the rear who have complaints.

The placement of the catalytic converter forces a large bump on the passenger's side floor. Everybody who road in the seat complained loudly.

It is too much to expect a roomy rear seat in a pony car — and the Camaro/Firebird

## High octane's bottom line

When you pull into a gas station to fill your car's tank, you almost always have several choices of gasoline.

The majority of pumps usually offer a product called "regular." Other pumps, those labeled "premium," or "super," deliver a product that sells at a price about 12 to 13 percent higher than the price of "regular."

The difference in name and price is based on the gasoline's "octane"—with regular gasoline having an octane of at least 87 and the premium or super fuels having an octane ranging from 89 to 95.

How can you tell which gasoline is best for your car?

First you should understand a little about octane itself.

**What is octane?**

Octane actually has two definitions. The chemical definition is a flammable hydrocarbon liquid that along with other hydrocarbons—pentane, hexane, heptane, and many others—is refined from crude oil and makes up the blend of chemical components called gasoline.

The second definition is related to the car's engine. Octane is a measure of a fuel's tendency to knock or ping when it is mixed with air and burned in the cylinder of an engine. This octane

rating is not based on the amount of chemical octane in the gasoline.

It is called octane because pure hydrocarbon octane is used as a knock standard, with a rating of 100. Gasoline, made from a blend of octane and other hydrocar-

See OCTANE on page 7

## Hot-rod conversion

### Auto Shorts

**DIAMOND BAR, Calif.**—The conversion of import compact performance cars is currently the hottest trend in the automotive world. Young adults (16 to 28) are turning their Hondas, Toyotas and Mitsubishi's into hot rods like their parents did in the '50s and '60s.

Noting the trend, the Specialty Equipment Market Association (SEMA) is presenting the inaugural Import Auto Salon at the Pomona Fairplex on Saturday and Sunday, Feb. 21-22.

On display will be the latest accessories designed to improve the way import cars look and perform. Many of the exhibitors will display project cars.

"Import hot rodding is the fastest growing segment among car enthusiasts today," said Charles Blum, SEMA president. "Kids are following in the footsteps of their parents by modifying their cars and creating hot rods of the modern era."

This show will offer SEMA members the opportunity to see first hand where the

market is going and their products to cars."

**LOUISVILLE, Ky.**—new stamping plant in Louisville being discussed by Motor Company and Kentucky state. At the launch of the Duty F-series truck, Nasser, president of Automotive Operations, the Louisville plant served a new stamping operation. Union officials early to say how the plant would be.

Currently the plants get their steel from Budd Co. and Ford plants in Cleveland, Woodhaven, Mich.

**DETROIT, Mich.**—General Motors has announced prices of the 1999 models are about \$1,000 higher than the short-lived 1998 but extra standard equipment accounts for the increase. Officials of GMC say a 1999 is less than a comparably 1998. Standard equipment 1999 models include automatic transmission (1998), rear defogger.

See SHORTS

## Language...

Continued from page 1

enabling the cooling cycle to function in the proper manner.

• Timing chain/timing belt: a chain that synchronizes the internal mechanical operation of the engine. This belt acts like the conductor of an orchestra.

• ABS (anti-lock braking system): high-performance, electronically controlled braking system that pulses the brake pedal when it

senses impending lockup. Because the brakes lock up, it is easier for a driver to keep control of the car.

Lazzaro holds clinics at Firestone Tire Service Centers throughout the country.

He stresses that the different maintenance rules for each of these models and urges consumers to talk to their mechanic about them.

For more information, for a copy of Lazzaro's Car Care Tips brochure, call (800) 9-FIRESTONE.

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# last ditch effort? I think not

Arnold Wechter

Ford Motor Company's plan to move its Lincoln Division from Irvine, Calif., a last-ditch effort to save a struggling unit? We think not! It is not the division, especially the Mercury marque, that troubles. True, neither Mercury or Lincoln appeals to younger buyers who prefer European or Japanese automobiles. Of the two, Mercury is the one in need of help. Inside of its aging Villager and the Mountaineer, a rebadged Ford Explorer, it doesn't have a car likely to excite aging boomers or Generation Xers. The Grand Marquis is the senior citizen's choice. The Lincoln Continental is a rebadged Ford. Ford made the first move to lure younger would-be buyers with the introduction of the Cougar, a sporty

coupe, at the Detroit International Auto Show last month. The Cougar, which features "new edge" styling will draw many to the showrooms, but it is a niche vehicle and can't carry the load by itself.

The move is expected to provide future products with a definite difference from Ford Division vehicles. Future models are expected to come out of Ford's design studio in Valencia.

"You're not going to see another Sable mirroring a Taurus," according to a company spokesperson. Lincoln is a different story. It has two models in its lineup that are excellent sellers and two that are not.

The redesigned Town Car, styling of which came from the Valencia office, will continue to be the car of choice of limousine firms and upscale senior citizens.

Lincoln's other winner is the hot-selling Navigator, a

full-size sport-utility vehicle. It has been so popular that even Cadillac division, which had said it would not build a sport-utility model, has been forced to change its mind.

The other two cars are not long for this world. The Mark VIII sport coupe will go out of production in June and the Continental sedan will probably be shoved in the background when two smaller sedans, the 1999 LS6 and LS8. Both are said to be closely related to upcoming Jaguar sedans.

Ford is hoping that the new direction for L-M will mirror its success in revitalizing Jaguar. This was the major reason for the move Irvine. "California is more a state of mind than a geographic location," said Robert Kewey, Ford group vice president of sales and marketing.

Jim O'Conner, L-M general manager and a former zone manager in Los Angeles, said: "Moving our headquarters into the heart of one of the world's largest automotive markets and a hotbed of creativity and motivation puts us exactly where we need to be."

Why did the move come at this time? One reason is that L-M would have to make a move from its present headquarters in Detroit's Renaissance Center. The center has been purchased from Ford by General Motors and will become GM's world headquarters.

The new home of L-M will adjoin Mazda's U.S. headquarters sharing the parking lot and driveway. A spokesperson said it was "just a coincidence" that Ford owns a large share of Mazda and controls the Japanese automaker.

It is expected that approximately 150 employees will make the trek west by the end of the year. Some employees of Young & Rubicam, the division's ad agency, will also join the migration.

Ford cannot afford to drop L-M. It would mean a tremendous loss of face, plus hurt hopes of catching General Motors as the leading manufacturer in the U.S. — a long held dream.

Welcome to California.

# The more things change...



Pontiac executives say the Grand Am stands for bold, sporty styling, good handling and spirited performance — and this holds true for the new model.

By Arnold Wechter  
North American Auto  
Writers Syndicate

MIAMI, Fla.—All-new, different and yet the same. This is an apt description of Pontiac's 1999 Grand Am. The compact sedan

and coupe are all new — interior, exterior and under-the-skin. Yet Pontiac's designers have

managed to add enough styling cues that owners of older Grand Am models will know its heritage.

Brand identity is all-important in today's marketplace and Pontiac does not want to upset its loyalists. The Grand Am is the most important vehicle in the GM division's lineup.

Forty percent of Pontiac sales are Grand Am models and over more than 200,000 have been sold each year since 1992. It ranks in the top 10 of the most popular U.S. cars and is the leader in the compact with most retail sales.

Pontiac execs say the Grand Am stands for bold,

sporty styling, good handling and spirited performance — and this holds true for the new model. Grand Am buyers, according to surveys, seek a car that screams "notice me." And the new '99 does just that. It is immediately recognizable with its

**Grand Am buyers, according to surveys, seek a car that screams "notice me," the 1999 Grand Am does just that.**

bold Pontiac design cues. It sports cats-eye headlamps, the familiar twin port grille, round driving lamps and a wide stance.

The rear of the Grand Am is also distinctly Grand Am with integrated taillamp assemblies and bold exhaust outlets. Added on the new model are round cornering lamps in the rear to match the driving lamps in front. Drivers will appreciate the rear cornering lights when backing the car.

Grand Am's 107-inch wheelbase is longest in its class, while the overall length of the car has been slightly reduced. Lineup for 1999 includes the SE sedan and coupe and the GT sedan and

coupe. The GT models, which will debut at the upcoming New York Auto Show, will arrive this summer. Standard engine for the SE model is the 2.4-liter 16-valve Twin Cam four cylinder.

The new 3.4-liter 3400 V-6 engine is optional on SE models and standard on the GT.

The optional 3400 is one of the most powerful V-6 engines in its class. It produces 170 horses at 5200 rpm and 195 ft/lbs of torque at 4000 rpm. It offers more horsepower, more torque and nearly the same fuel economy as the 3.1-liter V-6 it replaces.

This writer was particularly impressed with the standard 4-cylinder engine. After driving in heavy Miami traffic and later on surrounding freeways, we found it nearly as quick off the line as the optional engines. But if one demands even more power than the V-6 is the way to go.

See GRAND AM on page 6

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## Shorts...

Continued from page 2

steering column, controlled cycle wiper and 15-inch wheels. The 1999 Grand Am SE coupe is \$16,395 (up \$996 from 1998) and the SE sedan is \$16,595 (up \$1,046).

New for '99 are the SE1 coupe, \$17,795; SE1 sedan, \$17,995; SE2 coupe, \$19,295; and the SE2 sedan, \$19,495. All prices include destination charges. The Grand Am GT prices will be announced at a later date.

SE production begins this month at Lansing, Mich. he new GMC Envoy sport-

utility will go on sale at \$34,650, including destination charges. The Envoy is an upscale version of the four-door 4x4 Jimmy, which has a base price of \$26,370.

BURGOS, Spain—Jose Ignacio Lopez, the former Volkswagen AG board member, has regained consciousness after a car accident Jan. 8 that left him in critical condition.

A spokesman for the General Vague Hospital in Burgos said Lopez was in stable, but still serious condition. Lopez was accused by General Motors of industrial espionage when he left GM for VW in 1993.

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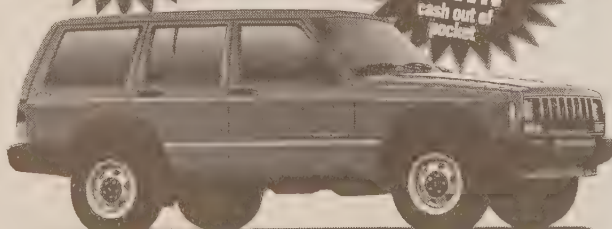


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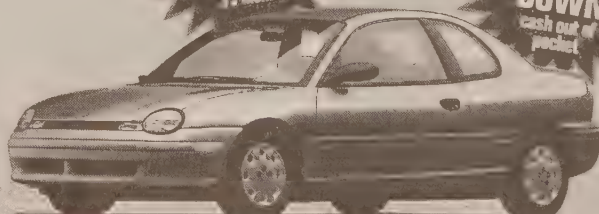
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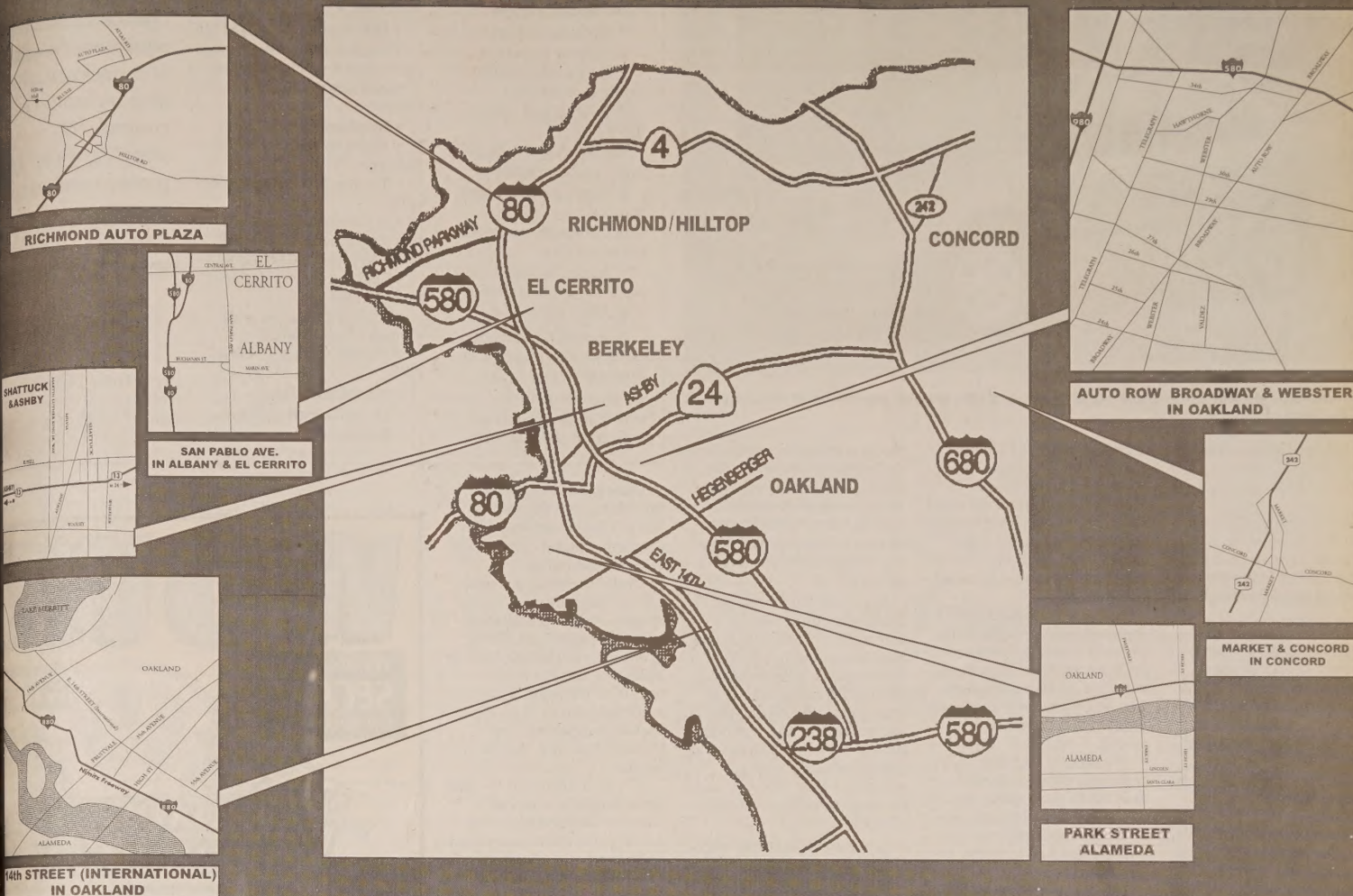
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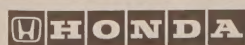
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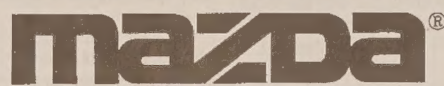


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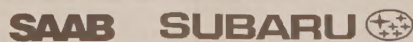
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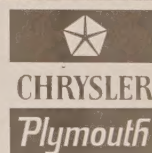
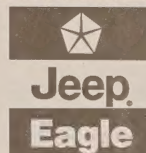
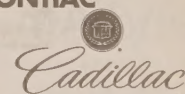
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# Local car makes good



With impressive stability and handling and its good quality record, Prizm's latest version should provide years of service.

By Arnold and Marion Wechter  
North American Auto  
Writers Syndicate

Editors continually bark "why don't you write test reports on cars that people can afford. All I ever see are stories on luxury and sports cars."

We ruefully admit that a majority of cars we test are not entry-level vehicles. There are two reasons, one there are more higher priced autos in the marketplace and secondly the manufacturers push harder for midsize and luxury models because that's where the profit lies.

This week the editors will smile. Our test car is the Geo Prizm, whoops, we almost forgot it has a new name, the Chevrolet Prizm.

Under either name is a completely revised compact aimed at import buyers. It is built at the New United Motor Company plant in Fremont.

General Motors execs apparently believe sales will

increase under the Chevy nameplate. The Prizm and its sister car, the Toyota Corolla, are built on the same assembly line and are nearly identical. The major difference is styling, though there are some minor mechanical differences.

Both are rock solid cars which should provide years of faithful service. Neither will stir the heart of enthusiasts, but if basic transportation at a reasonable cost are what you seek you won't go wrong.

We recently wrote a review of the Corolla and said many good things about it. The major differences we found in the Corolla test car and the Prizm was in the transmission.

The Prizm, the top-of-the-line LSi model, was equipped with the optional four-speed electronic automatic transmission with overdrive and the Corolla was equipped with the five-speed manual.

There is no doubt after driving the two cars that an automatic steals power from

the four-cylinder engine. It is the trade-off you make for the convenience of an automatic. In smaller cars we both favor a manual transmission — but neither of us has to do much commute driving.

If we did most of our driving around town or during busy commute hours then we would opt for the automatic — despite adding \$800 to the car's cost. This isn't go say the Prizm with an automatic is a dog, but don't plan to win any drag races. It offers enough power for entering a busy freeway and passing in ordinary circumstances.

There is a less costly three-speed automatic transmission also offered as an option. Our experience in the past with three-speed transmission is that we much prefer the more modern four-speeds.

We both were impressed with the car's stability and handling. On one longer trip from the San Francisco Airport to our home 75 miles away we encountered heavy winds. Marion, who was at the wheel, said the wind moved the car slightly, but it remained stable.

We expect that the stability was improved by the optional handling equipment which is part of a package which also includes air conditional the AM/FM stereo radio with compact disc player, cruise control, tilt steering wheel and power windows.

# Chevrolet Prizm specifications

Type: 4-door sedan

Base price: \$14,614

As tested: \$17,799

Options on test car:

1. Side air bags (\$295);
2. Single integral child safety seat (\$125);
3. Electric rear window defogger;
4. Four-wheel anti-lock brake system (\$645);
5. Four-speed automatic transmission (\$800);
6. California emissions system (\$170);
- Prizm Package Number Two (\$550) includes
  1. Air conditioning,
  2. Sound system with compact disc player with four speakers,
  3. Cruise control,
  4. Handling package with front stabilizer bar

and steel-belted radial tires, tilt steering wheel and power windows

- Destination charge (\$420)
- Engine: double overhead cam inline 4-cylinder engine, transversely mounted, front drive
- Displacement: 1.8 liters
- Horsepower: 120 bhp @ 5600 rpm
- Torque: 127 ft/lbs @ 4000 rpm;
- Transmission: standard five-speed manual, optional three- or four-speed automatic.
- Steering: power-assisted rack-and-pinion
- Brakes: power-assisted vented 10.4-in front discs, 7.87-in. rear drums, optional ABS
- Wheelbase: 97.1 in.
- Overall length: 175.0 in.
- Width: 66.7 in.

'We expect the optional handling equipment — part of a package which also includes cruise control, tilt steering wheel and power windows — improved stability

ARNOLD & MARION WECHE

- Height: 53.5 in.
- Track: 57.9/57.5 in.
- Fuel capacity: 13.2 gal.
- EPA rating: 32 mpg city, 39 mpg highway with manual transmission; 29 mpg/36 mpg with 4-speed automatic.

During our time behind the wheel, mostly driving around town, we found the Prizm a pleasant car to drive with no bad habits.

Under the hood is a new, 1.8-liter aluminum, 16-valve double overhead cam four-cylinder engine capable of producing 120 horsepower at 5600 rpm and 127 ft/lbs of torque at 4000 rpm. This is more than either of its top import competitors, the Honda Civic and Nissan Sentra.

It is quite thrifty in the fuel department. In a mixed match of city and highway driving, the test car averaged 29.8 mpg. According to the Environmental Protection Agency (EPA) it will average 29 miles per gallon around town and 36 mpg in highway conditions.

The EPA says if you drive a manual transmission version the figures improve to 32 mpg under city conditions and 39 mpg on the road.

We found the power-assisted rack-and-pinion steering system to provide fair road feedback. Like most compact cars, the Prizm features power front vented discs with rear drum brakes.

The test car was equipped with the optional anti-lock brake system (ABS) at what we consider a high cost, \$645.

But we wouldn't buy a

See PRIZM on page 7

## Grand Am

continued from page 3

The four-cylinder engine provides 150 horsepower at 5600 rpm and 155 ft/lbs of torque at 4400 rpm. Also new for '99 is the new 4T45-E transaxle designed for use in cars with the General Motors 3400 V-6 engine.

It is electronically controlled, four-speed transmission with a 10 percent increase in torque capacity. One of the first things we noticed about the new Grand Am after a few miles is that it is a much more tight unit than we remembered from previous test of earlier Grand Am models.

The body structure is completely new and claims

are that it provides outstanding occupant protection. Its overall structural rigidity has been improved 32 percent over the 1998 model. A new four-wheel independent suspension offers improved ride plus added driver control.

In its aim to keep enthusiasts in the driver's seat, Pontiac's interior designers have provided a circular motif with the instrument panel that includes speedometer, tachometer and air outlets. We found it provided all the information needed with controls easily learned and operated.

Pontiac has succeeded in revising the Grand Am inside and out along with a new platform without changing the car's character. A tough trick, but it worked.

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# Grilles create personalities

## Down the Road

By Jill Amadio

Chrysler Corporation just introduced the new compact, eight-passenger sport utility vehicle, the Dodge Durango and the redesigned 1998 Concorde sedan. Both are standouts in one major respect: their front ends are highly distinctive because of their grilles.

Of all the changes made to a car, none is more frequent and often undervalued than that of the grille.

No sooner have we learned to recognize the latest model by its horizontal crossbars, metallic mesh, or the color-coordinated vertical rods of its grille than it is yanked off, dumped, and replaced with something totally different.

Defined as an ornamental opening at the front of a vehicle through which air is inducted to the radiator, grilles have traversed the generations of cars to demonstrate personality, character and lineage. Some grilles have trellis work, honeycombs,

webbing, double chins, prison bars, or scowled jaws. Some are open and trusting, others mealy-mouthed or pouty, and for the most part, in the last decade, most have been curvaceous. The perkier grille award goes to the Dodge Neon, whose coyly curved grille simulates a welcoming smile.

In the 1920s, grilles on cars didn't exist. Instead, tall honeycombed radiators fronted the hoods, much like those still seen today on certain British luxury cars. Later, radiator guards were designed, followed by a slew of strange grille shapes that included ship's prows and waterfalls.

One of the most outrageous was a wrap-around grille on the 1947 Cord 810 that stretched as far back as the front door hinges, and proved a great place on which to hang highly-prized automotive club badges.

Today, macho grilles are among the most desired, and Dodge leads the pack with the Big Ugly. It's a powerful, aggressive, in-your-face Ram pickup frontpiece whose bared-teeth design appears ready to reach out and bite you.

When the new Ram design debuted in 1993 it was considered the boldest-looking pickup in the world, and the

word went out at Chrysler to keep the Ram look throughout the entire Dodge truck line.

A rugged rectangle that stretches almost the depth and width of the truck, the Durango is a similar version of the Ram's grille. Its beefy design gives it a look of enough brawn and defiance to quell a Hummer. Softened a little at the corners, the Durango's grille nevertheless covers a major portion of the front, flanked by headlights, and loudly proclaims it one of the Dodge truck family.

"There really is very little identity in the truck-based sports utility vehicle market today," said Trevor Creed, director of advanced exterior and interior design at Dodge. "Customers have been forced to buy on package alone at the sacrifice of strong image characteristics. With Durango, we wanted an SUV that delivered package and image. Fortunately, we had the Dodge Ram to build from. People like to see that distinctive grille coming at them."

However, when it came to restyling the exterior of the full-size Concorde sedan, Chrysler designers admit they unabashedly borrowed from the Brits. Splaying an eight-inch long Winged Victory emblem just above

the slim, oval grille, Chrysler's Concorde badging and placement pay tribute to classic Aston-Martin cars, whose hoods are similarly decorated.

"The company used a similar medallion on Walter P. Chrysler's very first car in 1924 and on the Atlantic concept car in 1995," said Mark Hall, one of Chrysler's exterior designers. "Today, the medallion is merely a fresh statement." Chrysler initially planned to keep the new Winged Victory for a roadster still on the drawing boards, but decided to give the 1998 Concorde the touch of elegance.

The grille itself is considerably lower than on the 1997 model because the engine compartment and front end are packaged very tightly. The short front overhang meant a potential heat build-up, so the grille was reshaped to be longer, wider and lower, giving it a racy look. The grille is now part of the bumper.

Whether grilles will eventually become obsolete is a possibility, but at the moment they are not only functional but fashionable.

# Tires require tender loving care

Footwear experts tell us our shoes would last a lot longer if we could switch them from foot to foot periodically. Because we can't do that our heels and soles wear down on one side or the other, necessitating more frequent visits to the shoe-maker.

Similarly, our car's tires tend to wear somewhat unevenly even when the wheels are properly aligned.

This is due to idiosyncrasies of the road and, to a lesser extent, of the vehicle. Tread life can be increased by as much as 50 percent when tires are rotated and balanced regularly, according to the Car Care Council.

As an additional preventive measure, even when tread wear looks normal, have the car checked on an alignment rack at least once a year, even more often than that if much of the vehicle's

miles are on rough roads or if the wheels suffer repeated encounters with curbs.

Note: Most front-wheel-drive cars and some late-model rear-wheel-drive cars require four-wheel alignment.

Beyond the above services, plus a monthly check for proper inflation, periodic inspection of steering and suspension components can prevent trouble.

In its pamphlet on this subject, the council emphasizes the importance of good shock absorbers for proper ride control and maximum tire wear.

For a free copy of the council's ride-control brochure, send a self-addressed stamped, envelope to:

Car Care Council, Department RC, One Grande Lake Drive, Port Clinton, OH 943452.

## Prizm

continued from page 6

avoid an accident. Avoiding an accident beats have an airbag blow up in your face.

The interior is practical and comfortable. Sensible is probably the best way to

describe it. The instrument panel with analog gauges is easily read. It includes a fuel and temperature gauge along with the speedometer.

A digital odometer and trip odometer are located within the speedometer. All other information is provided by warning lights.

We both found the front bucket seats to be good for a car in the Prizm's price bracket.

"Bet you don't fit in the back seat," Marion said — she was correct. With the front seats back there is little leg room for taller adults.

Controls are excellent with three stalks, two on the steering column and one on the steering wheel, control all major functions. The left stalk operates the headlights, high beams and turn signals.

The right controls the windshield wiper and washer while the stalk on the steering wheel operates the cruise control system.

Prizms have a good quality record and the latest version should provide years of service.

## Octane

continued from page 2

cars, may have a higher or lower rating, depending on tendency to knock.

Gasoline is subjected to testing methods to establish its octane rating. The first is called the motor method, and it runs the gasoline in an engine running under load.

The second, the research method, runs the gasoline in a research engine. The research method gives slightly higher ratings, and octane number displayed on the pump is an average of the two methods.

High octane gasoline runs slower than low

octane gasoline. The slow burn prevents engine knock when cylinder pressures are high. Knock occurs when cylinder pressures are high. It is normal for an engine to ping a little at full throttle. Engine knock, however, should not be ignored since it can result in very serious damage to the engine.

If your engine runs well and does not knock or ping on low octane gasoline, then there is no advantage in switching to higher octane gasoline.

If your engine knocks or pings, it does not necessarily mean something is wrong with the gasoline.

However, there could be a problem with the engine's ignition timing or exhaust gas recirculation.

Many of today's new cars have fuel-injected engines that do not need high octane gasoline unless the auto manufacturer recommends it.

Some gas stations, however, have detergent only in their high octane gasoline.

If this is the only way you can get a detergent additive, then you may want to consider buying high octane gas for your car on occasion.

Always follow the auto manufacturer's octane recommendations in your owner's manual.

**Octane myths**

High octane gasoline improves mileage. In general, if your car is designed to run on 87 octane gasoline, high octane gasoline will not improve mileage.

And if you find that switching to high octane gasoline does improve mileage, you might find that a tune-up will give you the very same improvement on 87 octane gasoline.

High octane gasoline has nothing to do with giving your engine quicker starting.

High octane gasoline does not necessarily increase your engine's power.

If your car is designed to run on 87 octane gasoline, you shouldn't notice any more power on high octane gasoline.

Again, if it does make a noticeable difference, you may need a tune-up.

High octane gasoline has been refined more—it is just a better product. Additional

refining steps are used to increase the octane, but the make the gasoline any cleaner or "better."

These steps do help to yield a different blend of hydrocarbons that burn more slowly. Each additional step in the process, however, also increases the price.

But is it worth it? The answer depends on you car's individual needs and performance. Look at both the facts and the myths before you decide.

So what's the real bottom line on spending that extra money at the pump? If your engine runs well and does not knock or ping on low octane gasoline, there really is no advantage in switching to higher octane gasoline.

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